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## Paper Days: Maine Forest, Pulp, Paper and Allied Industry Symposium, 2005

University of Maine Pulp & Paper Foundation

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**Maine Forest,  
Pulp,  
Paper and Allied  
Industry  
Symposium**

**2005**

**April 6<sup>th</sup> - 8<sup>th</sup>**

**University of Maine**

**Developing Our Position  
in the  
Global Forest Products  
Industry**

# Maine Forest, Pulp, Paper and Allied Industry Symposium

## Developing Our Position in the Global Forest Products Industry

### WEDNESDAY, APRIL 6

- 10:00 Registration *Wells Conference Center*
- 11:30 Northeast PIMA Luncheon *Wells Conference Center*  
Speaker - Ralph Feck  
Vice President Operations, Georgia-Pacific Corporation
- 1:30 Challenges & Solutions for Today's Managers  
John Mahon, Provost, University of Maine  
Rildo Martini, V.P. & Mill Manager, International Paper  
Robert Taylor, VP Manufacturing, SAPPI Fine Papers  
Lori Tuttle, Dir. Business Dev., Myllykoski North America  
Keith Van Scotter, President, Lincoln Tissue & Paper
- 4:00 Industry Leaders Responsible for Manufacturing Operations in North America  
*The panel is comprised of Northern New England Paper Industry Managers and will focus on current needs/concerns of the Paper Industry*
- 5:30 Social Hour *Soderberg Atrium*
- 6:45 Northeast PIMA Banquet *Wells Conference Center*  
Entertainment - Gary Crocker

### THURSDAY, APRIL 7

- 8:00 Registration/Cont. Breakfast *Wells Conference Center*
- 9:00 Challenges in the Fiber Supply Industry  
John Driscoll, Director of Sales N.A., Cenibra/Itochu  
Anthony Lyons, Manager, Procurement, Cerberus Mgmt.  
Brian Souers, President, Treeline Inc.  
Donald P. White, President, P&C
- 10:30 Integrated Forest Products BioRefinery  
Glenn Munkveld, Senior Research Engineer, IOGEN  
Delmar Raymond  
Director Strategic Energy Alternatives, Weyerhaeuser  
Adriaan van Heiningen  
J. Larcom Ober Chair, UMaine Chemical Engineering
- noon TAPPI Luncheon *Wells Conference Center*  
Speaker - Wayne Gross, President & CEO, TAPPI
- 2:00 Industry/Student Panel *Neville Hall*

#### NORTH AMERICAN OUTLOOK IN A GLOBAL PAPER INDUSTRY

##### INDUSTRY PANELISTS

Osvaldo Alcocer, Strategic Business Leader NA, Nalco Co.  
Jennifer Miller, Exec. Vice President, SAPPI Fine Paper N.A.  
Kara Nettamo, President, Metso North America  
Richard Phillips, Sr. V.P. Technology, International Paper

##### STUDENT PANELISTS

Nicholas Bouchard, Senior, Chemical Engineering  
John DeAngelis, Junior, Chemical Engineering  
Adam Gillespie, Senior, Civil Engineering  
Sawyer Hanson, Senior, Chemical Engineering  
Matthew Lord, Senior, Mechanical Engineering Tech.

Moderator: Lou Boos, President, Nordic Engineering

### THURSDAY, APRIL 7 (continued)

- 5:00 Foundation Annual Meeting *Neville Hall*
- 6:00 Social Hour *Soderberg Atrium*
- 7:00 Pulp & Paper Fndn. Banquet *Wells Conference Center*  
Presiding: Peter G. Vigue  
President  
Cianbro Corporation
- Presentation of Endowed Scholarship Funds
- Featured Speaker: Scott Jungles  
President  
SCA North America
- Presentation of the 2005 Honor Award

### FRIDAY, APRIL 8

- 8:00 Registration/Cont. Breakfast *Soderberg Atrium*  
State of the Forest Products Industry and a Look Forward *Minsky Hall*
- 9:00 Overview of the State of the U.S. Paper Industry  
W. Henson Moore, President & CEO, AF&PA
- 9:30 U.S. Imports of Pulp, Paper and Wood: Volume and Impact  
Lloyd Irland, President, The Irland Group
- 10:00 Trends in Furniture and Other Hardwood Markets  
Matthew Bumgardner, USDA Forest Service
- 10:30 Will Lumber Markets Deflate Gradually in 2005-2006?  
The Prospects for North American Lumber Producers  
Paul Jannke, V. Pres. Wood Products & Timber, RISI
- 11:00 Maine's Future Forest Economy Project  
Alec Giffen, Director, Maine Forest Service  
Eric Kingsley, V.P., Innovative Natural Solutions
- 11:30 Initiatives to Help Maine's Forest Products Industry  
Commissioner Jack Cashman, Maine Dept. of Economic & Community Development
- noon MPPA Luncheon *Wells Conference Center*  
Speaker - Congressman Michael Michaud  
Federal Issues Affecting the Industry

Register **TODAY** by calling  
The UMaine Pulp & Paper  
Foundation @ 207/581-2296.

Registration is flexible. We have a  
3-day symposium rate of \$250 or  
you can choose to register on a per  
day basis at \$100/day.

# Maine Forest, Pulp, Paper and Allied Industry Symposium

## Featured Speakers & Presentors

### Scott Jungles

President  
SCA North America

Scott Jungles graduated from Roanoke College in Salem, Virginia with a bachelors degree in business administration. After graduating he started his career with Scott Paper Company's Away from Home Division as a Sales Representative, and then Senior Representative. In 1986 received an MBA in International Business from the University of Bridgeport in Bridgeport, CT., while working for Scott Health Care as a Regional Sales Manager. In 1995 when SCA acquired Scott Health Care, Mr. Jungles was named Director of Marketing. In 1996 he became Global Product Manager and then International Business Manager for SCA Hygiene Products working in Gothenburg, Sweden. He returned to the States as Vice President of U.S. Sales in 1999 and was named President North America of SCA in 2001.



### Mike Michaud

U. S. Representative  
Second Congressional District of Maine

Born in 1955, Mike is the second of six children. He was raised in Medway, where he attended Schenck High School in East Millinocket. After graduation, Mike gained employment at the Great Northern Paper Company where he was employed for more than thirty years.

Mike first ran and was elected to the Maine House of Representatives in 1980, where he went on to serve seven consecutive terms. In 1994, he was successful in his first bid for the Maine State Senate. In December 2000, Mike was unanimously elected Maine State Senate President. In the U.S. House of Representatives, Mike serves on the Veterans' Affairs Committee and is the Ranking Member on the committee's Benefits Subcommittee.

Mike is a graduate of the John F. Kennedy School of Government Program for Senior Executives in State and Local Government at Harvard University.



### Paul F. Jannke

Vice President, Wood Products and Timber  
RISI

Paul Jannke specializes in the analysis and forecasting of the wood products industry. His area of expertise is the econometric modeling and forecasting of the North American lumber and panel markets. Specifically, Paul is responsible for RISI's lumber and structural panel demand, supply, and price forecasts. In addition, Paul is responsible for the ongoing maintenance and development of the RISI Wood Products Model.

Paul authors the quarterly *North American Lumber Forecast* and the monthly lumber commentary which regularly update RISI's analysis and forecast for North American lumber markets. Paul has also co-authored many studies on the international lumber, timber, and panel industries.

Before coming to RISI, Paul was a research economist at the Royal Swedish Academy of Science in Stockholm, Sweden, specializing in economic modeling. Paul holds a Master's degree in economics from Boston University and a Bachelor's degree in economics from the University of Connecticut.

### Jennifer Miller

Executive Vice President  
Publishing & Corporate Communications  
SAPPI Fine Paper North America

Jennifer Miller is charged with the growth and management of the publishing businesses, as well as corporate brand strategy and market research. She joined SAPPI in 1996 as General Counsel. She previously served as General Counsel at Boston Gas. She is a graduate of the Cornell Law School.



### Matt Bumgarden

USDA, Forest Service

Since 1999, Matt has worked for the *Eastern Forest Use in a Global Economy* unit at the USDA Forest Service laboratory in Princeton, WV. Prior to joining the Forest Service, he spent a year with Champion International Corporation in eastern Texas as a systems analyst. He holds a Ph.D. in forest products marketing from Virginia Tech. and BS/MS degrees in forest management from Ohio State. Matt has taught in dendrology and forest products classes and has published several research articles dealing with primary and secondary industries and markets. He is a member of the Forest Products Society and the Society of Wood Science and Technology.

### Ralph Feck

Vice President Operations  
Georgia-Pacific Corporation

Ralph has spent his entire career in the pulp and paper industry, beginning in 1979 when he joined Georgia-Pacific's Woodland Operations as assistant superintendent, water and effluent, in the steam and power department. In 1991 he was named special assistant to the vice president of manufacturing for recovery operations and transferred to Georgia-Pacific's corporate headquarters in Atlanta, GA. Returning to Maine in December 1993 as production manager, Ralph was named general manager of Woodland's pulp and paper mill in 1994.

In 2004 Ralph was named Vice President of Operations for the Savannah River Mill in Rincon, GA.



# Maine Forest, Pulp, Paper and Allied Industry Symposium

## REGISTRATION INFORMATION

Paper Days 2005 registrations can be made by filling out the enclosed registration card and returning it to the address provided or by calling The UMaine Pulp & Paper Foundation Office at 207-581-2297. For your convenience when making telephone registrations, we are able to accept payment using *VISA* or *MASTERCARD*.

Registration fees for attendance are as follows: Three Day Paper Days Conference Package is specially priced at \$250.00 and includes all meals, breaks, seminars and social events. Alternatively, you can register on a per day basis at the rate of \$100/day which would include all meals, breaks, seminars and social events for that day. If you are registering on a per day basis, please let us know which day(s) you will be attending.

For the convenience of our out-of-town guests special Paper Days lodging accommodations have been negotiated with the hotels listed. Please call the hotel directly at to secure the

special conference rate. Be sure to tell them you are attending UMaine Paper Days.

Best Western Black Bear Inn  
4 Godfrey Drive, Orono, ME  
207/866-7120 or 800/362-0030

University Suites  
5 College Avenue, Orono, ME  
207/866-4921 or 800/321-4921

Hampton Inn  
10 Bangor Mall Blvd., Bangor, ME  
207/990-4400 or 800/998-7829

Four Points Sheraton (at the Airport)  
308 Godfrey Blvd., Bangor, ME  
207/947-6721 or 800/228-4609

If you need an accommodation to participate in the program because of a disability, please contact Faye Woodcock-Murray at the Foundation Office at least 72 hours before the program by calling her at 207/581-2297

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