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FY17 Preliminary Education & General Budget

University of Maine

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THE UNIVERSITY OF
MAINE

Celebrating 150 years



FY17 Preliminary Education & General Budget

Starting the Discussion

Jeffrey E. Hecker

*Executive Vice President
for Academic Affairs &
Provost*

Susan J. Hunter

President

November 9, 2015

Claire Strickland

Chief Business Officer

Ryan Low

System CFO



Agenda

- Organizational Chart
- Key Principles
- Timeline – FY2017 & FY2018
- Enrollment Changes – Historical & Projected
- Preliminary Enrollment Plan for Fall 2016
- FY2016 New England Land Grant Prices
- FY16 E&G Budget
- FY17 Projected Costs & Revenue Adjustments
- Next Steps



Organizational Chart



University of Maine Board of Trustees

University of Maine Leadership

UMS Chancellor

Board of Visitors

Susan Hunter
President

Human Resources

UMS Finance

Ryan Low
Associate Vice Chancellor and
Chief Financial Officer

Chief
General
Services
Officer

Jeffrey Hecker
Executive Vice President for Academic Affairs & Provost

Megan Sanders
Chief of Staff

Children's Center
LEAN Coordinator

Dept. of Athletics

Museum of Art

Hudson Museum

Collins Center
for the Arts

Joel Wincowski
Interim Vice President for
Enrollment Management

Undergraduate Admissions
International Programs
Recruitment
Student Financial Aid
Student Employment
College of Education & Human Development
College of Engineering
College of Liberal Arts & Sciences
College of Natural Sciences, Forestry, & Agriculture
The Maine Business School
Cooperative Extension
Honors College
Fogler Library

Carol Kim
Vice President for Research & Graduate School

Assoc. Vice President for Research & Graduate Studies
EPSCoR Program
Graduate School of Biomedical Sciences & Engineering
Asst. Vice President for Graduate Studies & Sr. Assoc. Dean
Graduate School
Research Administration Compliance
Office of Research & Sponsored Programs
Research-Related Units
Grant Development Office
Associate Provost for Academic Affairs
Associate Provost for Division of Lifelong Learning

James Ward, IV
Vice President for Innovation & Economic Development

Department of Industrial Cooperation
Foster Innovation Center & Economic Development Programs
Technology Commercialization
Center for Cooperative Aquaculture Research
Target Technology Incubator
Marketing & Communications
William S. Cohen Center
Institute for Leadership & Democracy
Intensive English Institute
Institutional Research
RISE Center

Robert Dana
Vice President for Student Affairs & Dean of Students

Asst. Vice President & Senior Assoc. Dean
Asst. Dean & Director of Student & Admin. Support Services
Campus Recreation
Maine Bound
Sexual Assault and Relationship Violence Prevention
Community Standards, Rights & Responsibilities
Memorial Union
Residence Life First & Second Year Experience
Student Wellness Resource Center
Career Center
Health & Legal Professions
Counseling Center
Police Department
Computer Systems & Applications Support
Veterans Education & Transition Services
Commuter & Non-Traditional Student Programs
Bodwell Center for Service & Volunteerism
Multicultural Student Life
Student Life Development
LGBT Services
Campus Activities, Fraternity & Sorority Affairs, Student Organizations & Leader Development

John Diamond
Interim Vice President for Alumni Association

Pulp & Paper Foundation

Jeffery Mills
President/CEO
University of Maine Foundation

4-H Foundation

Claire Strickland
Chief Business Officer

Auxiliary Services
Housing Services
Black Bear Dining
University Bookstore
Printing & Mailing Services
Student Services
Bursar's Office
Facilities Management
Maintenance & Operations
Infrastructure, Energy & Utilities
Business Services & Work Mgmt.
Planning, Design & Construction
Safety & Environmental Management
Parking & Transportation Services
Security Services

Key

- Direct Report
- - - - - Indirect Report
- Partnership
- UMaine
- UMSystem
- Other



Key principles in decision making

- Principles and process will be transparent
- Feedback/input will be encouraged throughout the budget development process
- Not solely a budget reduction exercise. Balance reductions with investments in key areas related to the university's strategic priorities
- Minimize the impact on student learning, research, and enrollment
- Minimize impact on employees



Key Dates - Timeline

FY17 Budget Prep

2015

2016

July Aug Sept Oct Nov Dec Jan Feb Mar Apr May Jun

Campus
FY17 Budget
Development

- FY17 budget materials to CBO's
- Review of allocations & assumptions
- Enrollment management update

Finalize
preliminary
FY17 Gap

1st iteration
of FY17
budgets
updated
into
MaineStreet
by 01/31/16

Initial
campus
budget &
MYFA
review by
BOT
(FF&T)

Develop draft FY17
consolidated budget

Consolidated
budget &
MYFA review
by BOT
(FF&T)

BOT final
budget
approval

FY18 Unified Budget

2015

2016

July Aug Sept Oct Nov Dec Jan Feb Mar Apr May Jun

Work with CBO's &
President's to discuss 6
financial policy areas

- Gather feedback and narrow options
- Create sub teams to develop specific policies for implementation
- Seek input from constituencies and create viable options with details

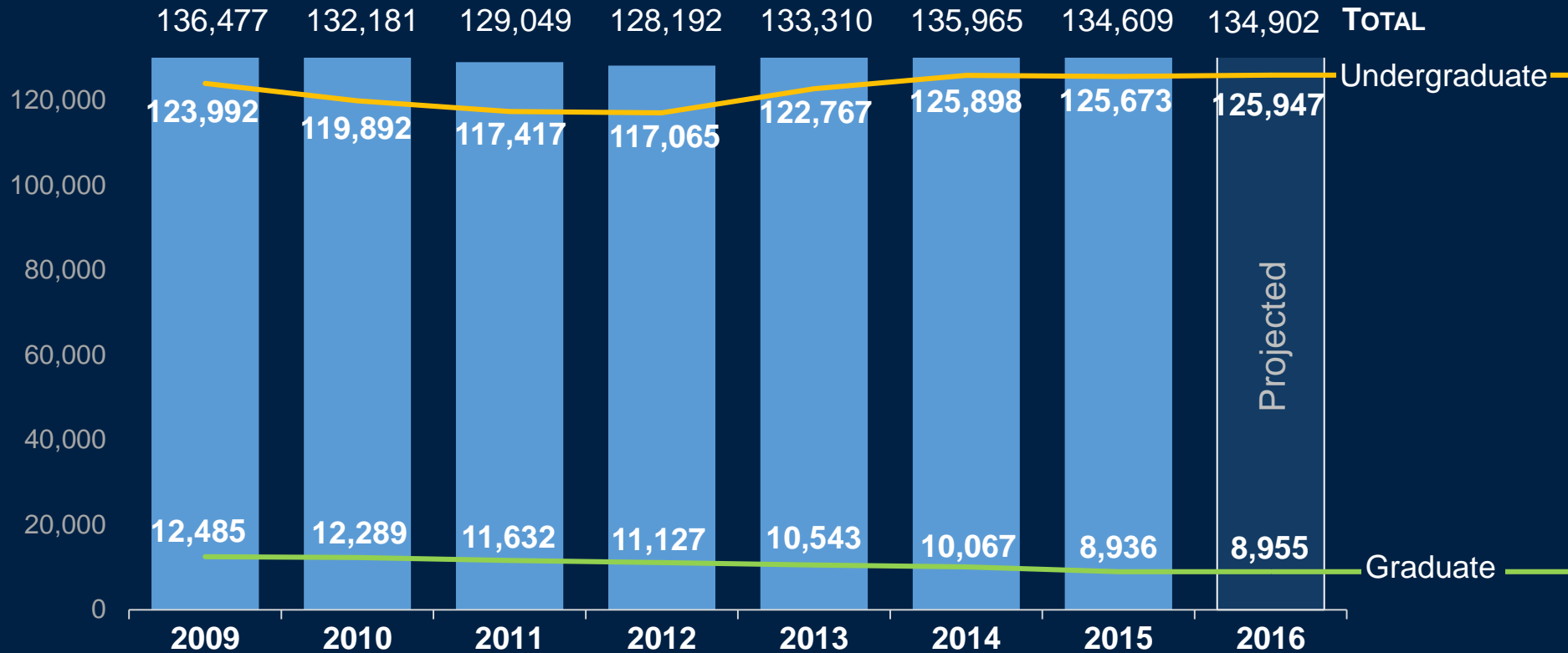
- Present to BOT
- Implement new policies required under unified budget model



Enrollment Data

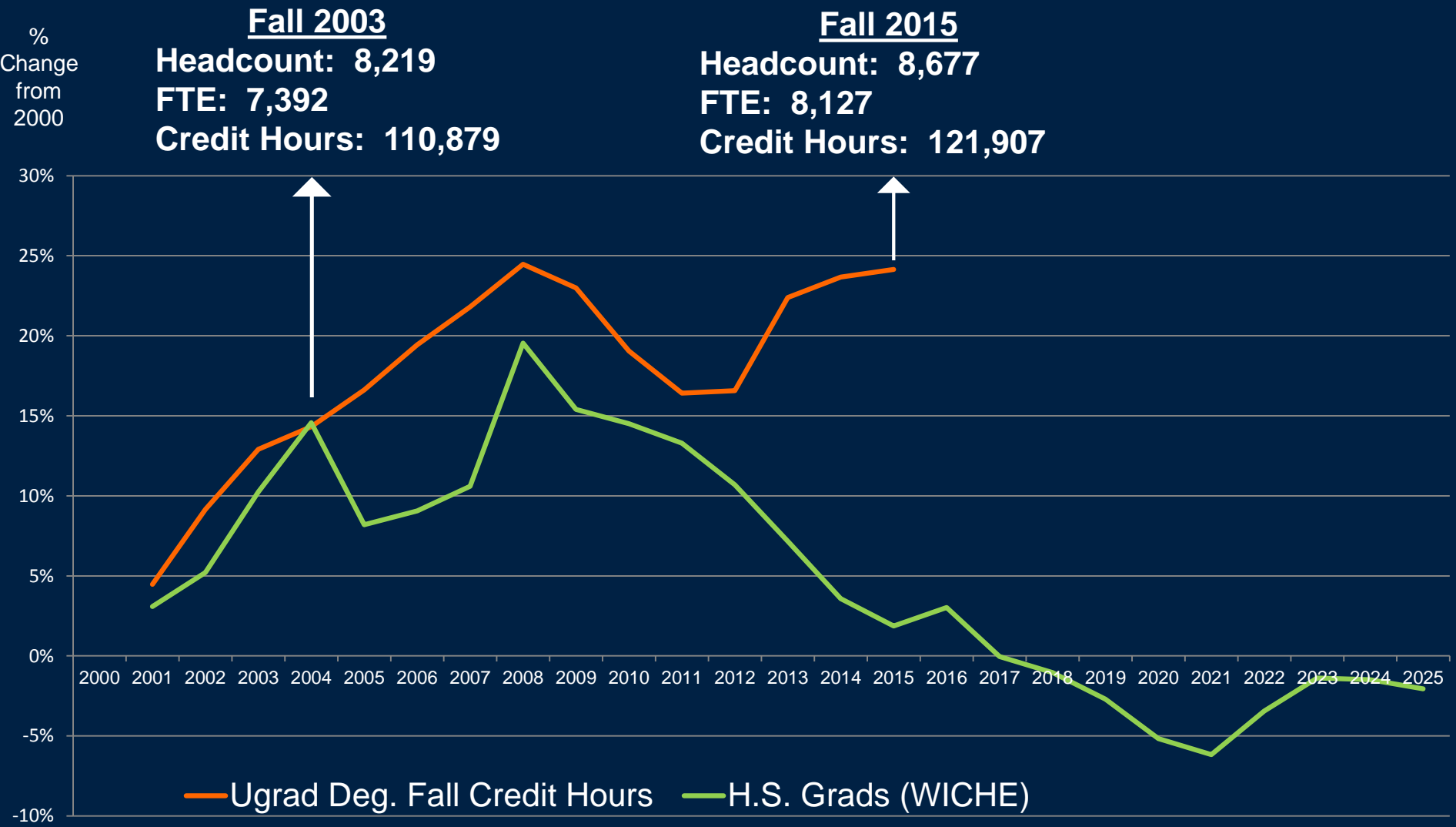
CREDIT HOUR ENROLLMENT CHANGES

Fall Census Data



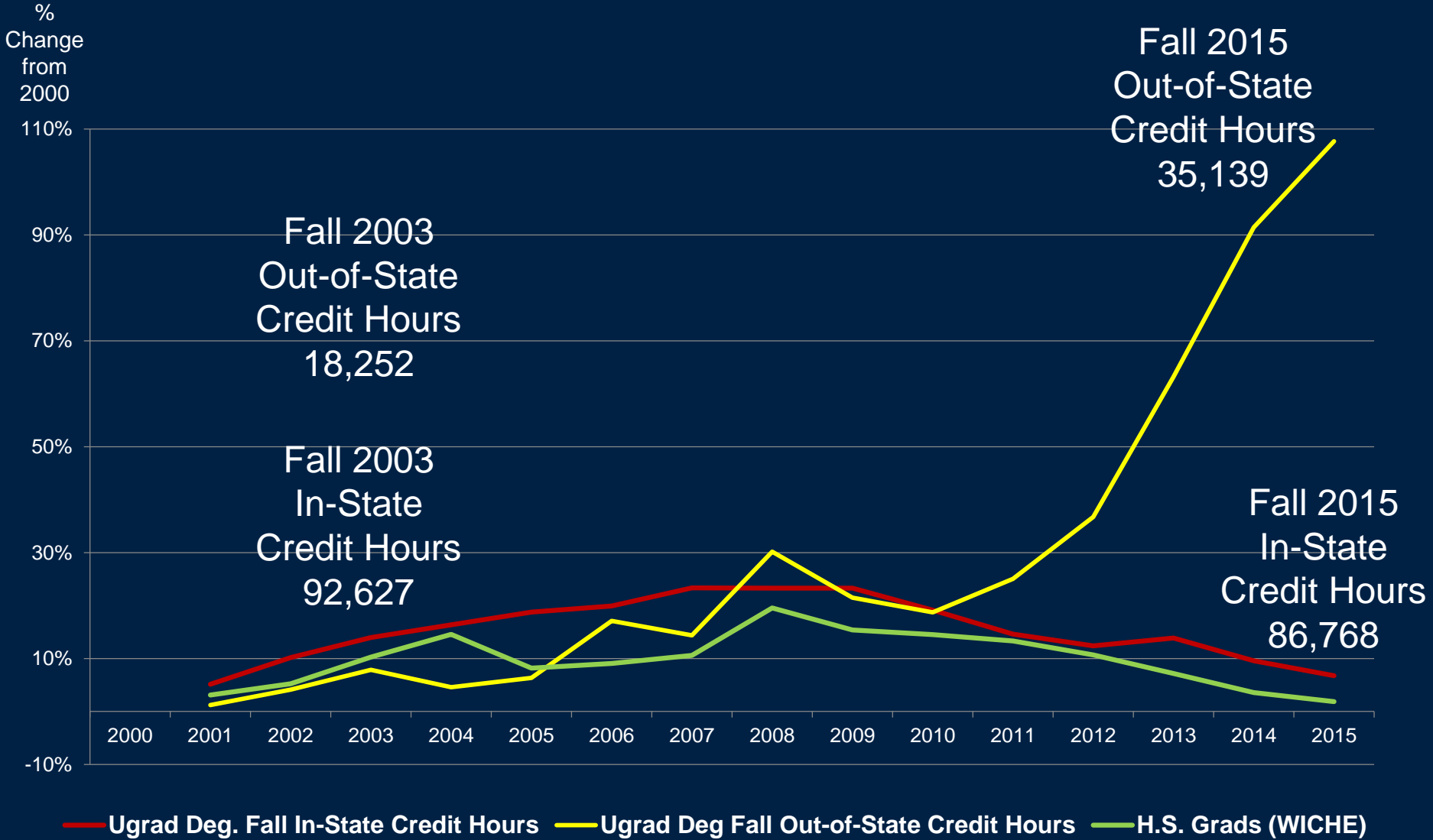


UMaine Undergraduate Degree-Seeking Enrollment and Projected Maine High School Graduates (2000–2025)





Unpacking Undergrad In-State/Out-of-State Credit Hours



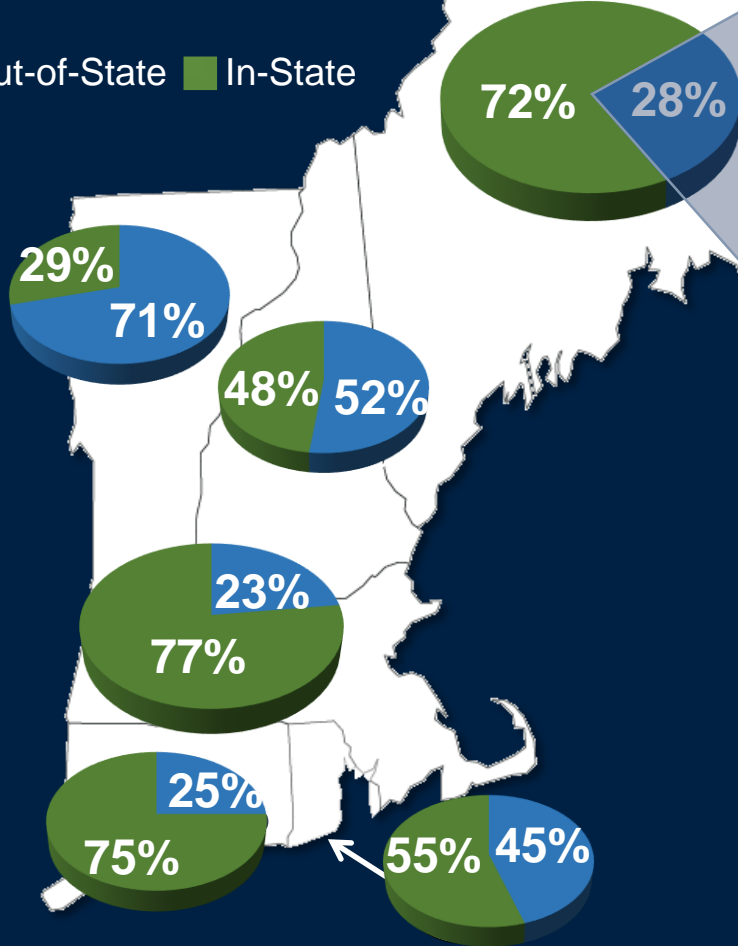


Ratio of In-State/Out-of-State Students

Fall 2015

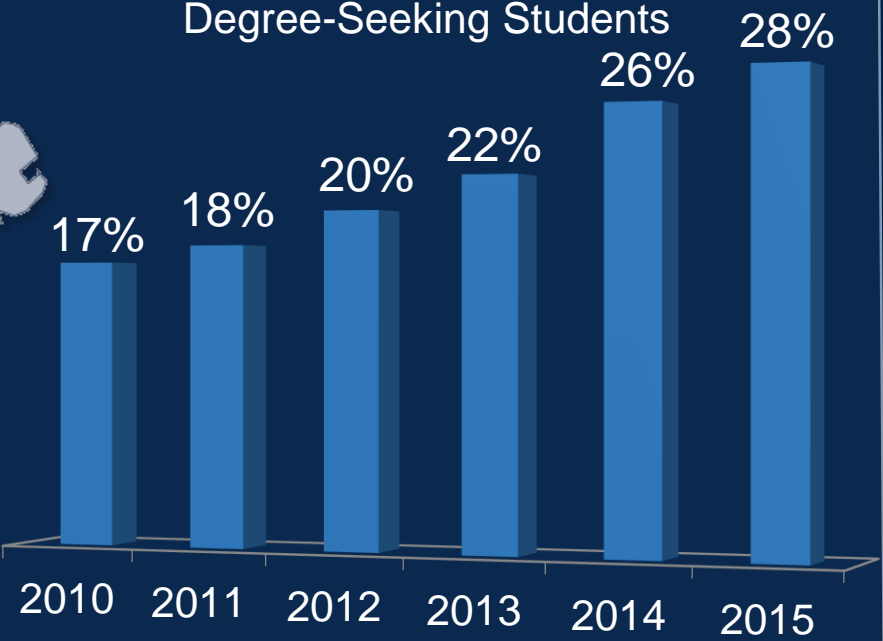
New England Land Grant Universities

■ Out-of-State ■ In-State



UMaine

Increase in Out-of-State Undergraduate Degree-Seeking Students



Increase of 11 % points over 6 years

First Year Class Profile

First-year Class

64% In-State
36% Out-of-State

Average SAT

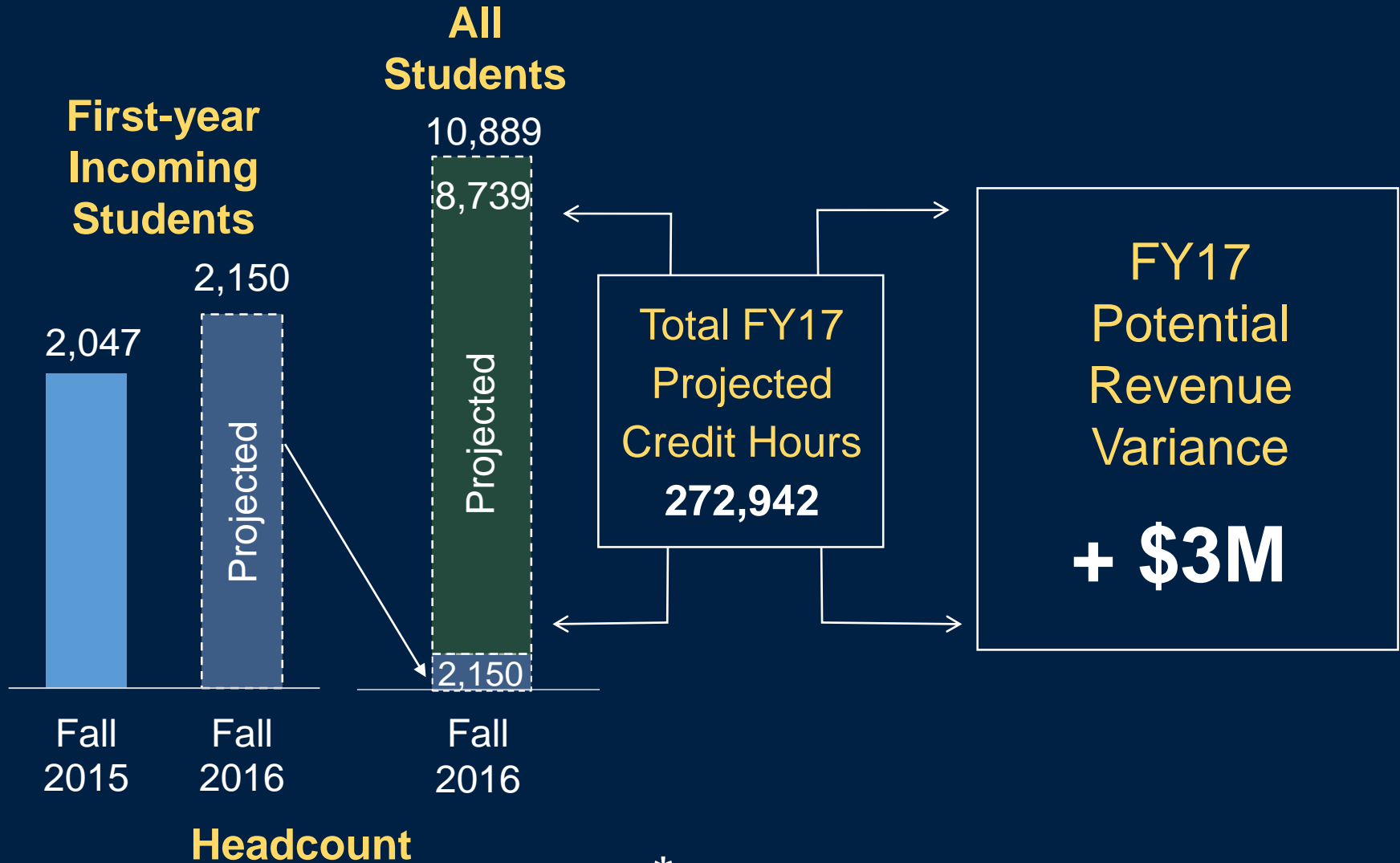
1087

Average HS GPA

3.27



Preliminary Enrollment Plan for Fall 2016*

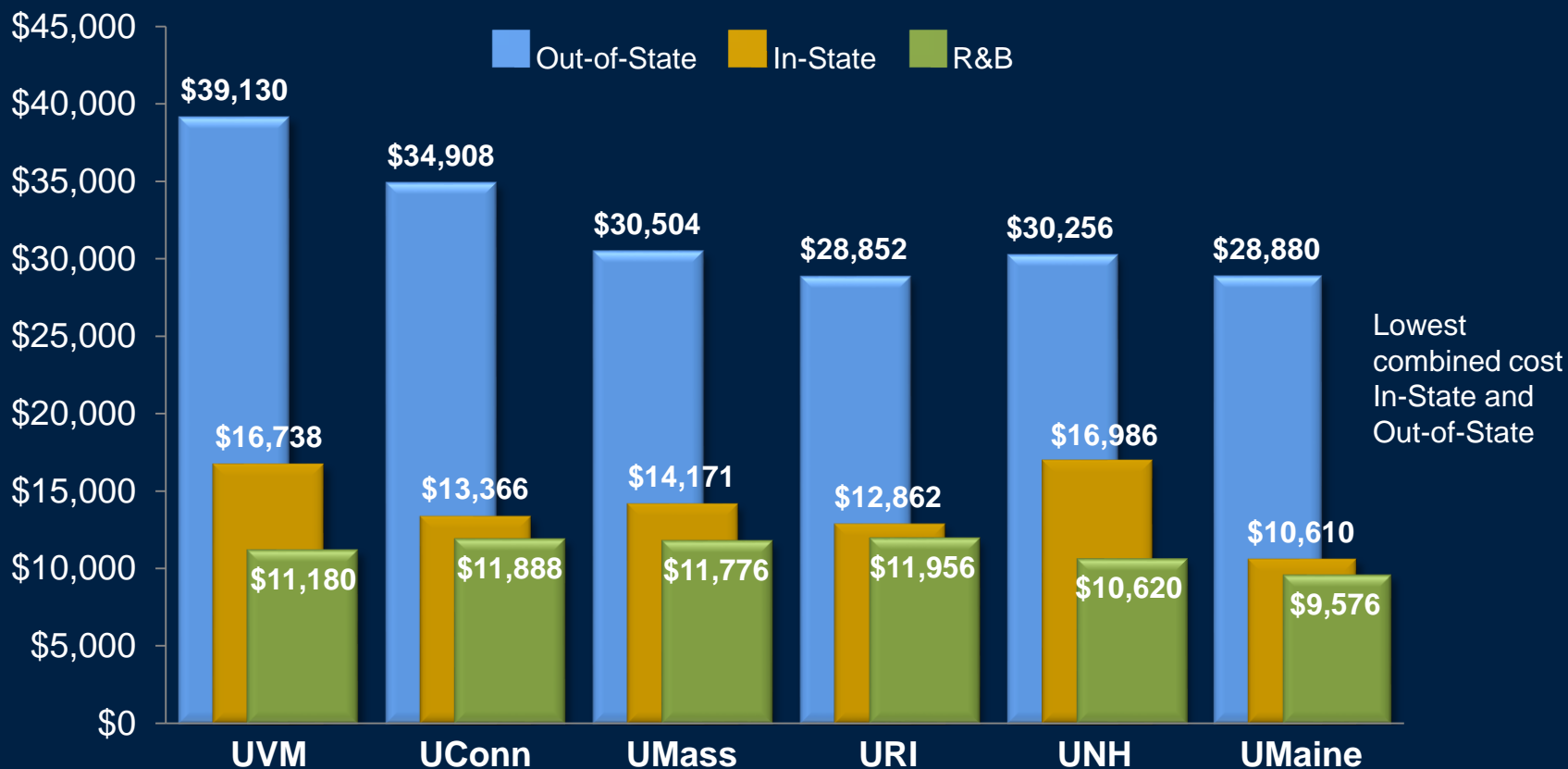


*Estimates – for discussion and consideration



New England Land Grant Universities

2015-2016 UNDERGRADUATE TUITION, FEES, ROOM & BOARD COMPARISON



Total In-State
Tuition + R&B

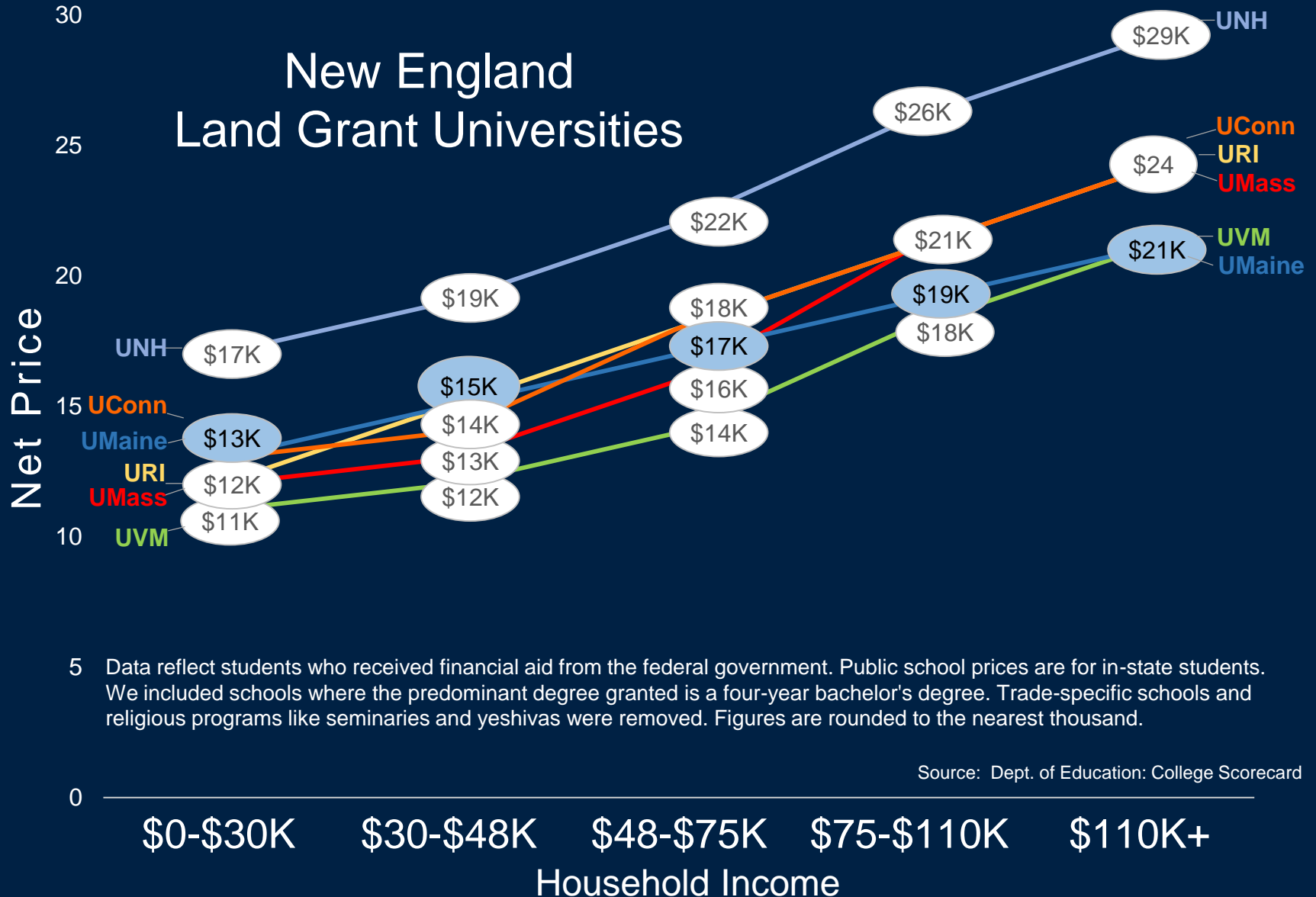
UVM	UConn	UMass	URI	UNH	UMaine
\$27,918	\$25,254	\$25,947	\$24,818	\$27,606	\$20,186

Total Out-of-State
Tuition + R&B

UVM	UConn	UMass	URI	UNH	UMaine
\$50,310	\$46,796	\$42,280	\$40,808	\$40,876	\$38,456



What Students Actually Pay for College





FY16 E&G Revenue & Expense

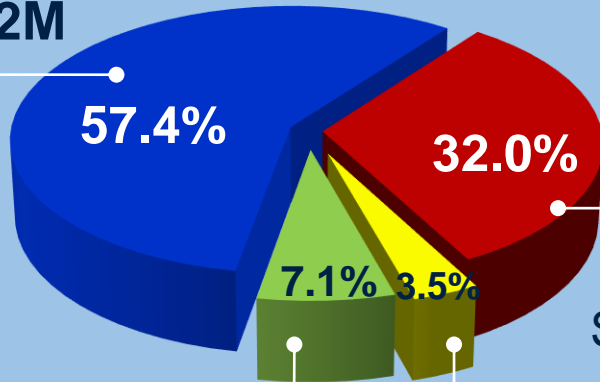
\$242.4M

E&G Expenditures

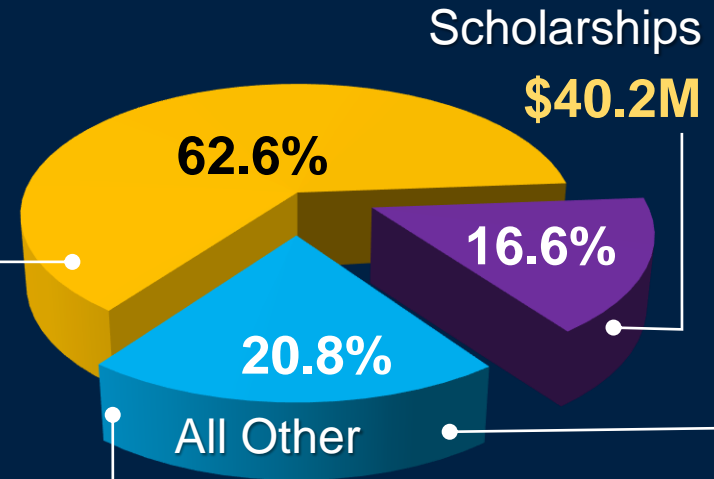
(does not include \$13.2M in depreciation)

E&G Revenue

Tuition & Fees
(Net of \$3.0M waivers)
\$139.2M



Compensation & Benefits
\$151.8M



3.9% Fuel & Electricity	\$9.5M
2.5% Capital	\$6.0M
2.6% Library Acquisit.	\$6.2M
4.7% Shared Services	\$11.4M
1.2% Travel	\$2.9M
5.9% Other	\$14.4M

Unrestricted State Appropriation
\$77.5M

\$50.4M



FY17 Projected Costs & Revenue Adjustments

CAMPUS PRIORITIES

Compensation (net of FY16 Base)	\$2,850,000
Utilities	300,000
Signature & Emerging Areas	450,000
Foundational Areas	1,250,000
Other Academic Priorities (Rising Tide, Partner Accommodations, Library Journals, Explorations, Art Museum, etc.)	600,000
Research Incentives	125,000
Financial Aid	2,000,000
	\$7,575,000
Potential Revenue Variance	(3,000,000)
	Campus Priorities Gap \$4,575,000



FY17 Projected Costs & Revenue Adjustments

SYSTEM-WIDE PRIORITIES

University Services NET of incremental State Approp.	\$1,757,000
Funded Depreciation	710,000
Insurance	133,000

System-wide Priorities Gap \$2,600,000

Campus Priorities Gap \$4,575,000

Total Gap \$7,175,000



Next Steps

1. Refine revenue/expense gap over the next 3 months
2. Preliminary gap targets assigned to VP's, Deans, Directors this week
3. **December 7:** FY18 One University financial presentation, Ryan Low
4. **January 20:** Budget Update
5. Process for Input
 - Web Survey – umaine.edu/president
 - Email – umpresident@maine.edu or
 - Email – umcbo@maine.edu



Campus Community Survey Questions



Admissions

Campus Life

Academics

Research

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Office of the President Staff

FY17 Budget

[FEEDBACK FORM](#)

President's Biography

Cultural Affairs Committee

Board of Visitors

Speaking Request Form

UMaine News

Blomberg seeks to increase awareness, monitoring of declining bat populations in Maine

Published: November 5, 2015

Climate change may increase blooming, but not the good kind

Published: October 30, 2015

UMaine to honor veterans with week of events

Welcome to the Office of the President



President Susan J. Hunter, Ph.D.

Welcome to the University of Maine.

Nearly three decades ago, I joined the UMaine community as a faculty member and researcher. I came to UMaine for the opportunities it offered, for the leadership it demonstrated as Maine's flagship university, and the dedication it embodied as the state's land and sea grant institution through its mission of teaching,

umaine.edu/president



Questions?