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AN ANALYSIS OF AIR POLLUTION FROM RECREATIONAL VEHICLE USE IN MAINE

By

Erin R. Bock

B.S. Western Carolina University, 1998

A THESIS

Submitted in Partial Fulfillment of the

Requirements for the Degree of

Master of Science

(in Resource Economics and Policy)

The Graduate School

The University of Maine

May, 2003

Advisory Committee:

Jonathan D. Rubin, Associate Professor of Resource Economics and Policy, Advisor Mario Teisl, Associate Professor of Resource Economics and Policy Deirdre Mageean, Associate Professor of Resource Economics and Policy

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By Erin R. Bock

Thesis Advisor: Dr. Jonathan D. Rubin

An Abstract of the Thesis Presented in Partial Fulfillment of the Requirements for the Degree of Master of Science (in Resource Economics and Policy) May, 2003

Recreational vehicles produce a significant amount of air pollution. Despite this fact, only recently has regulation been placed into effect by the EPA on air emissions from these sources. Maine has a high amount of recreational vehicle use, and many people travel from out of state to utilize Maine's resources in this manner. Until now, there has been no research done to examine the impact of Maine's recreational vehicle sector on air pollution.

This thesis focuses on air emissions from several types of recreational vehicles. These are gasoline-powered snowmobiles, all-terrain vehicles (ATVs), and noncommercial watercraft. There were several goals that were accomplished by this research. First, exhaust emissions from these sources were estimated using emissions modeling software developed by the EPA. This was used in conjunction with data collected from three gasoline-consumption surveys for recreational vehicle use conducted by the Margaret Chase Smith Center for Public Policy at the University of Maine. Emissions estimates were obtained for the years 2000, 2010, and 2020. The emissions results obtained using the survey data were much different then the results obtained using EPA's data provided for use by the computer model.

Another objective of this research was to examine the effects of emission regulations placed on these vehicles by the EPA for the State of Maine. A recent rulemaking covered exhaust and evaporative emissions for snowmobiles and ATVs, and a 1996 ruling covered exhaust emissions from several types of watercraft. Using the costs predicted by the EPA for complying with these regulations, effects on sales of the regulated vehicles, and cost-per-ton estimates for the reduction of pollution from these vehicles were examined.

It was found that cost-per-ton estimates using the EPA's data as opposed to the survey data were significantly higher. This is an important result, as it shows the sensitivity of the emissions model to small differences in data, and the consequences this can have when estimating associated costs.

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Chapter 1

INTRODUCTION AND BACKGROUND

Introduction

Air pollution is a continuing problem in the U.S. and elsewhere due to its negative effects on human health and the environment. Air pollution can affect public health by aggravating respiratory ailments such as asthma, and by contributing to increased mortality rates resulting from cardio-pulmonary effects (EPA, 2001a). Public welfare is adversely affected by problems resulting from air pollution, such as acid rain deposition and decreased visibility, which are especially harmful in our wilderness areas and national parks.

The EPA classifies anthropogenic sources of air emissions into the three broad categories of mobile, stationary (point), and area (non-point) sources (EPA, 2002a). The mobile source category is further disaggregated into the sub-categories on-road (highway), and nonroad (off-highway), with the nonroad sector being comprised of a broad collection of engines and vehicles, including recreational vehicles, farm and construction equipment, and commercial transportation (EPA, 2002b). Although highway engines are heavily regulated for air emissions, much of the nonroad sector remains unregulated.

Recreational land and marine-based vehicles contribute significantly to air pollution in this country. Many of these vehicles have two-stroke instead of four-stroke engines, which are more inefficient in terms of fuel usage, and thereby produce much higher levels of air pollution. Figure 1.1 outlines how many cars it would take to produce the same amount of smog-forming pollution as one of the recreational vehicles listed on the vertical axis in the same time period.



Figure 1.1: Comparison of HC+CO+NOx from Recreational Vehicles and Automobiles

Source: EPA, 2002a

Objectives and Organization

This research focuses on exhaust emissions from recreational vehicles specifically gasoline-powered snowmobiles, all-terrain vehicles (ATVs), and noncommercial watercraft, in the State of Maine. Maine's economy relies heavily on the tourism industry, with a large part of this industry dependent on the state's quality sources of recreation. Maine has more mileage of coastline than any other state, making it a prime area for all types of water-based recreation. It also has the highest mileage, over 3000 miles of International Trail System (ITS) trails and over 15,000 miles of smaller/private trails, of snowmobile trails in the Eastern U.S. (MSA, 2001). Intensive recreational vehicle use imposes a significant environmental impact where these vehicles are used.

A study on the air pollution impact of Maine's recreational vehicle sector has never been done. This research examines air emissions from, and regulations pertaining to gasoline-powered snowmobiles, ATVs, and non-commercial watercraft in Maine. The first objective of this research is to estimate Maine's emissions from these sources in the year 2000, and to predict future emissions for the years 2010 and 2020. The second objective is to examine what effects the existing regulations on these vehicles will have on future emissions from these vehicles, as well as on future sales of these vehicles in the state. Finally, we would like to obtain Maine-specific cost-per-ton estimates for the reduction in exhaust emissions due to current regulations on these vehicles.

Literature Review

Air Pollution and Human Health

Recreational vehicles produce several types of air pollution, including criteria pollutants, greenhouse gases, and air toxics. The implications for the environment and human health from these sources are various. In this section of this report, specific types of air pollution and their associated effects will be discussed.

The EPA sets the National Ambient Air Quality Standards (NAAQS) for seven pollutants termed criteria pollutants (EPA, 2002c). These are carbon monoxide (CO), nitrogen dioxide (NO₂), ozone (O₃), lead (Pb), particulate matter size 10 microns or smaller (PM₁₀), particulate matter size 2.5 microns or smaller (PM_{2.5}), and sulfur dioxide (SO₂). Primary standards are those which set limits to protect human health, and secondary standards are set to protect public welfare. Areas of the country where air pollution levels consistently exceed the NAAQS are deemed "non-attainment" areas. Figure 1.2 outlines the number of people in the U.S. living in non-attainment areas for the seven criteria pollutants in the year 2000.

Figure 1.2: Number of People Living in Counties with Air Quality Concentrations Above the Level of the NAAQS in 2000



Source: EPA, 2000a

Ozone is formed by a series of reactions involving volatile organic compounds (VOC), and nitrogen oxides (NOx), which are both emitted by mobile sources (EPA, 2002a). Hydrocarbons (HC) make up a large subset of VOC, so much of the regulation on exhaust emissions for the reduction of ozone from mobile sources is based on reducing levels of HC. Heat and sunlight are catalysts in the reaction, making ozone formation highly dependent on temperature and time of year. Ozone tends to be considerably more prevalent in the summer months, due to both increased traffic and

warmer temperatures. There exists a high correlation between elevated ozone levels and hospital visits for respiratory and pulmonary ailments. Ozone has also been shown to cause permanent lung damage with cumulative exposure. In addition to deleterious human health effects caused by exposure to ozone, the natural environment can also be affected by means of decreased absorption of sunlight in plants.

Carbon monoxide (CO) is produced by the incomplete combustion of fuel, which is especially a problem with two-stroke engines (EPA, 2001a). Health effects due to CO are mainly a concern for those who suffer from cardiovascular disease, because it reduces necessary oxygen delivery within the body's system. Carbon monoxide can also contribute to ground level ozone production by forming a reaction with compounds that would otherwise bond with volatile organic compounds. This leaves a greater amount of VOC available for ozone formation.

Particulate matter (PM) is generally classified as one of two types, depending on its size (EPA, 2001a). PM_{10} refers to particulate matter with a size equal to or less than 10 microns, while $PM_{2.5}$ refers to particulate matter that are equal to or less than 2.5 microns. Adverse health effects caused by the presence of PM are mostly related to the aggravation of respiratory and cardiovascular disease, which in severe cases can lead to premature mortality. Particulate matter affects public welfare by causing decreased visibility and by contributing to acid rain deposition from particles that contain nitrogen or sulfur.

In addition to criteria pollutants, nonroad sources produce greenhouse gas emissions such as carbon dioxide, and other air pollutants known as air toxics (EPA, 2001a). Air toxics include such pollutants as benzene and formaldehyde, and have been shown to have carcinogenic and other negative health effects. Greenhouse gases contribute to global warming, which has the potential to produce a series of harmful effects for both human health and the environment.

The EPA examined the health costs of air pollution for the final draft of a regulatory support document for a recent rulemaking that covers several categories of nonroad vehicles, including snowmobiles and ATVs (EPA, 2002e). They estimated these costs in detail for two types of particulate matter - NOx-containing PM and basic PM. The total cost estimates for health incidences/ton of pollution in 2001 were \$10,193, and \$142,867 for NOx-containing PM, and basic PM, respectively. These costs do not include costs such as loss of visibility or other non-quantifiable welfare effects from these pollutants.

Contributions to Air Pollution by Source

In Table 1.1 and Figure 1.3, the mobile source category has been disaggregated into on-road and nonroad categories for the purpose of viewing what each of these contributed to national levels of six major air pollutants in 1999. Nonroad engines contribute significantly to air pollution in this country, making up 26% of the CO, 5% of the SO₂, 22% of the NOx, and 18% of the VOC emissions produced in 1999 (EPA, 1999a). Within the mobile source category, nonroad engines produced 33% of CO, 72% of the SO₂, 39% of the NOx, 38% of the VOC, and 62% of the PM emissions.

Table 1.1: National Anthropogenic Air Emissions by Source, 1999

| | Industrial | | Fuel | Мо | | | |
|-------------------|------------|-----------|------------|---------------------|---------------------------------|--------|--|
| | Misc. | Processes | Combustion | On-road Vehicles | Nonroad Engines and Vehicles | Total | |
| CO | 9,378 | 7,590 | 5,322 | 49,989 | 25,162 | 97,441 | |
| SO ₂ | 12 | 1,465 | 16,091 | 363 | 936 | 18,867 | |
| NOx | 320 | 942 | 10,026 | 8,590 | 5,515 | 25,393 | |
| VOC | 716 | 7,996 | 904 | 5,297 | 3,232 | 18,145 | |
| PM_{10} | 20,634 | 1,263 | 1,029 | 295 | 458 | 3,045 | |
| PM _{2.5} | 4,454 | 913 | 766 | 229 | 411 | 7,655 | |

(1000's short tons)

Source: EPA, 1999a

Figure 1.3: National On-road, Nonroad and Total Mobile Source Air Emissions, 1999

(1000's short tons)



Source: EPA, 1999a

Maine's estimated air emissions in 1999 follow a similar trend to what was exhibited at the national level, with the percentages of nonroad CO and VOC emissions being somewhat higher, and the percentage of nonroad NOx being somewhat lower than what was exhibited nationally. The nonroad engine and vehicle sector produced 33% of the CO, 16% of the NOx, 5% of the SO₂, and 33% of the VOC emissions in the state in 1999. In Maine, nonroad sources produced 38% of the CO, 60% of the SO₂, 23% of the NOx, 60% of the VOC, and 64% of the PM emissions from mobile sources in 1999.

Table 1.3 breaks down the air pollution contribution from nonroad sources by engine category for four air pollutants in the year 2000. These numbers are estimates based on air emissions modeling conducted by the EPA. The categories relevant to this research are the recreational spark-ignition (SI) category, which includes gasolinepowered snowmobiles, ATVs, and off-road motorcycles, and the marine SI category, which includes gasoline-powered outboard, inboard/sterndrive, and personal watercraft engines. A more detailed description of these vehicles will be given in the next section.

| | | m 1 | Mobile Sources | | Tetal |
|--------|---|---|---|--|--|
| Misc. | Processes | Consumption | On-road Vehicles | Nonroad Engines and Vehicles | I OTAI |
| 705 | 20,742 | 64,045 | 321,439 | 198,573 | 605,504 |
| 20 | 4,560 | 25,933 | 54,203 | 16,039 | 100,754 |
| . 1 | 1,427 | 33,915 | 1,988 | 3,032 | 56,905 |
| 232 | 44,158 | 14,251 | 29,941 | 44,639 | 133,221 |
| 46,811 | 5,899 | 86,378 | 1,754 | 2,955 | 143,807 |
| 9,684 | 4,811 | 85,168 | 1,390 | 2,711 | 103,763 |
| | Misc. 705 20 1 232 46,811 9,684 | Misc. Industrial Processes 705 20,742 20 4,560 1 1,427 232 44,158 46,811 5,899 9,684 4,811 | Misc.Industrial ProcessesFuel Consumption70520,74264,045204,56025,93311,42733,91523244,15814,25146,8115,89986,3789,6844,81185,168 | Misc. Industrial Processes Fuel Consumption Mob On-road Vehicles 705 20,742 64,045 321,439 20 4,560 25,933 54,203 1 1,427 33,915 1,988 232 44,158 14,251 29,941 46,811 5,899 86,378 1,754 9,684 4,811 85,168 1,390 | Misc. Industrial Processes Fuel Consumption Mobile Sources 705 20,742 64,045 321,439 Nonroad Engines and Vehicles 20 4,560 25,933 54,203 16,039 1 1,427 33,915 1,988 3,032 232 44,158 14,251 29,941 44,639 46,811 5,899 86,378 1,754 2,955 9,684 4,811 85,168 1,390 2,711 |

Table 1.2: Maine's Anthropogenic Air Emissions by Source, 1999 (1000's short tons)

Source: EPA, 2002d

Figure 1.4: On-road, Nonroad, and Total Mobile Source Air Emissions in Maine, 1999

(1000's short tons)



Source: EPA, 2002d

| | NOx | | HC | | СО | | PM | |
|---|---------------|------------|---------------|------------|-------------|---------|--------------|------------|
| Cotocomi | 1000 | percent of | 1000 | percent of | 1000 | percent | 1000 | percent of |
| Category | tons | mobile | tons | mobile | tons | mobile | tons | mobile |
| | | source | | source | | source | | source |
| Total for engines subject to today's standards* | 547 | 8.80% | 1,305 | 24.10% | 4,866 | 5.60% | 34.1 | 5.20% |
| Highway Motorcycles | 14 | 0.20% | 142 | 2.60% | 572 | 0.70% | 0.8 | 0.10% |
| Non-road Industrial SI > 19 kW* | 472 | 7.60% | 318 | 5.90% | 2,336 | 2.70% | 2.3 | 0.40% |
| Recreational SI* | 14 | 0.20% | 985 | 18.20% | 2,521 | 2.90% | 30.2 | 4.60% |
| Recreational Marine CI* | 61 | 1.00% | 2 | 0.00% | 9 | 0.00% | 1.6 | 0.20% |
| Marine SI Evaporative | 0 | 0.00% | 114 | 2.10% | 0 | 0.00% | 0 | 0.00% |
| Marine SI Exhaust | 58 | 0.90% | 284 | 5.20% | 1,985 | 2.30% | 28 | 4.30% |
| Non-road SI < 19 kW | 106 | 1.70% | 986 | 18.20% | 27,352 | 31.70% | 77 | 11.80% |
| Non-road CI | 1,791 | 28.80% | 142 | 2.60% | 1,462 | 1.70% | 261 | 40.00% |
| Commercial Marine CI | 819 | 13.20% | 35 | 0.60% | 160 | 0.20% | 46 | 7.00% |
| Locomotive | 611 | 9.80% | 35 | 0.60% | 119 | 0.10% | 21 | 3.20% |
| Total Non-road | 3,932 | 63% | 2,901 | 54% | 35,944 | 42% | 467 | 71% |
| Total Highway | 2,050 | 33% | 2,276 | 42% | 48,906 | 56% | 145 | 22% |
| Aircraft | 232 | 4% | 238 | 4% | 1,387 | 2% | 43 | 7% |
| Total Mobile Sources | 6,214 | 100% | 5,415 | 100% | 86,237 | 100% | 655 | 100% |
| Total Man-Made Sources | 16,190 | | 15,475 | | 109,90 5 | | 3,039 | |
| Mobile Source percent of Total Man-Made Sources | 38% | | 35% | | 79% | | 22% | - |
| Total Man-Made Sources Mobile Source percent of Total Man-Made Sources | 16,190 38% | | 15,475 35% | | 5 79% | | 3,039 22% | - |

Table 1.3: Modeled Annual Emission Levels for Mobile-Source Categories in 2000 (thousand short tons)

Source: EPA, 2002

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Regulation of Air Emissions from Recreational Vehicles

For regulatory purposes, the EPA groups nonroad engines into several categories. The recreational vehicles we are interested in fall within two of these categories – recreational SI, and marine SI. Recreational spark-ignition vehicles are those recreational vehicles that use spark-ignition technology to start their engines¹. This category contains both gasoline-powered snowmobiles and ATVs. For the purpose of regulating these vehicles, EPA groups off-road motorcycles with ATVs. Although we are not particularly interested in off-road motorcycles in this study, this is not of large concern, because off-road motorcycles only made up around 3% of the total population when grouped with ATVs according to Maine registration data for the year 2000 (Margaret Chase Smith Center, 2001b).

Most snowmobiles currently sold in the U.S. contain two-stroke engines, which are highly inefficient, leaving up to 25 percent of the fuel exiting the cylinder unburned (EPA, 2000b). Currently, about 15% of the ATVs sold in the U.S. have two-stroke engines, while the rest contain four-stroke engines (EPA, 2002e). The recreational SI category contributes about 18% of the HC emissions from mobile sources in the U.S. (Table 1.3). Snowmobiles, in particular, produce high levels of CO, which can endanger individuals while riding and contribute to ambient levels of CO in CO non-attainment areas.

The second category of recreational vehicles we are interested in is the marine spark-ignition vehicle category. This category contains gasoline-powered outboard, inboard and sterndrive, and personal watercraft engines. Inboard and sterndrive boats

¹ The main difference between spark-ignition (SI) technology and compression-ignition technology (CI) is that SI engines use gasoline and CI engines use diesel.

have engines that are enclosed within the boat's body. Most of these engines are fourstroke, and are typically modified versions of automotive engines. Outboard engines are detachable engines, which operate outside the main body of the boat. Personal watercraft engines (PWC) include jetskis and jetboats. Most of the spark-ignition outboard and PWC engines use two-stroke technology at this time. Marine spark-ignition engines, as a whole, are accountable for over 8% of the HC emissions from mobile sources (Table 1.3).

Recreational SI

Recreational SI engines are covered in a new EPA rulemaking that was signed in September, 2002 (EPA, 2002e). This regulation focuses on reducing overall levels of HC, CO, PM, and NOx from a variety of nonroad engines, and presents a three-phase program for snowmobiles, and a two-phase program for ATVs and off-road motorcycles. The first phase for both types of recreational vehicles is set to go into effect in 2006. The second phase for recreational vehicles will be phased-in in 2007, and the third (which covers snowmobiles only), is set to occur in 2010. Reductions in emissions will be met in a variety of ways, with many of these decisions based on the manufacturers of these vehicles. The two main ways that reductions in emissions can be made are through engine replacement and engine modification.

| Vehicle | Model Year | Emission | Phase-in | |
|-------------------|-------------------|----------------|---------------|------|
| | | HC g/kW-hr | CO g/kW-hr | |
| | 2006 | 100 | 275 | 50% |
| Que a su a la ila | 2007-09 | 100 | 275 | |
| Snowmobile | 2010 | 75 | 275 | 100% |
| | 2012* | 75 | 200 | |
| | | HC+NOx g/km | CO g/km |] |
| | 2006 | 1.5 | 35.0 | 50% |
| ATV | 2007 and later | 1.5 | 35.0 | 100% |

Table 1.4: Recreational Vehicle Exhaust Emission Standards

*the long term program includes a provision which acts to cap NOx emission rates Source: EPA, 2002e

The regulatory support document for the final rulemaking for these engines provides the estimated average costs for the implementation of this regulation. For the purposes of this report, we are assuming that these costs are passed to consumers in full, although in reality the extent to which these costs are passed on to consumers will depend on demand and supply elasticities for the affected vehicles. Both long and short-term costs are given, with the difference being due to the retirement of fixed costs, and assumed reductions in costs due to learning-by-doing.

| | Snowmobile | Snowmobile | Snowmobile | ATVs | |
|-----------------------|------------|------------|------------|--------|--|
| | Phase 1 | Phase 2 | Phase 3 | | |
| near-term costs | \$80 | \$131 | \$89 | \$87 | |
| long-term costs | \$47 | \$77 | \$54 | \$45 | |
| fuel savings (NPV) | (\$67) | (\$286) | (\$191) | (\$29) | |

Table 1.5: Total Average Per Unit Costs and Fuel Savings

Source: EPA, 2002e

Table 1.6 outlines the estimated reductions for four pollutants from snowmobiles and ATVs in the years 2010 and 2020 due to the implementation of regulation on these vehicles. Levels of NOx actually increase, especially for snowmobiles, because in order to meet the requirements, many engines will be converted to four-stroke from two-stroke engines. This causes a slight increase in NOx emissions due to a technical difference in how the engines process fuel.

Table 1.6: Reductions in Exhaust Emissions for Snowmobiles and ATVs due to Regulation

| Vehicle | Vear | | % Reduction | | | | | | |
|-------------|-------|-----|-------------|--------|-----|--|--|--|--|
| | I cai | HC | CO | NOx | PM | | | | |
| ATVs | 2010 | 32% | 5% | (11%) | 32% | | | | |
| | 2020 | 86% | 13% | (25%) | 86% | | | | |
| Snowmobiles | 2010 | 15% | 15% | (16%) | 4% | | | | |
| | 2020 | 57% | 46% | (101%) | 42% | | | | |

Source: EPA, 2002e

Marine SI

Exhaust emissions were addressed for outboard and personal watercraft engines in a 1996 ruling (EPA, 1996a). At this time, the final standards were set for outboard and personal watercraft engines, but sterndrive and inboard engines remain unregulated for exhaust emissions. The final rule for outboard and personal watercraft engines allows for a nine-year phase in of new technologies that started in 1998, and will result in an estimated 75% reduction in HC production by these engines in the year 2006, with a slight increase in NOx emissions.

| Table 1.7: Average Consumer Cost Components per Engine Estimated per Engine | ; |
|---|---|
| Consumer Cost Increase | |

| Year | Fixed Cost | Variable Cost | Dealer Cost | Fuel Savings | Maintenance Cost | Admin. Cost | Total Cost |
|------|---------------|------------------|----------------|-----------------|---------------------|----------------|---------------|
| 1998 | \$10 | \$20 | \$5 | (\$67) | \$50 | \$14 | \$32 |
| 1999 | \$20 | \$39 | \$9 | (\$135) | \$115 | \$7 | \$55 |
| 2000 | \$29 | \$108 | \$25 | (\$176) | \$151 | \$7 | \$143 |
| 2001 | \$46 | \$189 | \$44 | (\$227) | \$203 | \$7 | \$261 |
| 2002 | \$52 | \$250 | \$58 | (\$267) | \$219 | \$7 | \$319 |
| 2003 | \$68 | \$301 | \$69 | (\$327) | \$284 | \$7 | \$402 |
| 2004 | \$84 | \$386 | \$89 | (\$394) | \$349 | \$7 | \$520 |
| 2005 | \$95 | \$438 | \$101 | (\$429) | \$380 | \$7 | \$591 |
| 2006 | \$103 | \$511 | \$118 | (\$478) | \$434 | \$7 | \$695 |

Source: EPA, 1996

Chapter 2

DATA AND METHODS

Estimating Maine's Current and Future Recreational Vehicle Emissions

This section presents the methods used to estimate Maine's air emissions from the three types of recreational vehicles discussed earlier. In order to estimate emissions from these vehicles, data from three gasoline consumption surveys that were conducted in Maine were used in conjunction with an EPA computer model that models emissions from nonroad sources to obtain emissions estimates for the years 2000, 2010, and 2020.

Gasoline Consumption Surveys

A series of three surveys was conducted by the Margaret Chase Smith Center for Public Policy at the University of Maine in 2001. The primary objective reached by these surveys was to determine gasoline usage for three types of recreational vehicles in Maine - ATVs, snowmobiles, and gasoline-powered watercraft. The surveys were conducted in the year 2001, but the questions pertained to gasoline consumption in the year 2000. Additional questions included information on vehicle make and model, engine size, frequency of use, and other factors that were helpful in estimating air emissions from these vehicles. A synopsis of what these surveys found is presented below.

| | # of Vehicles # of People Registered Surveyed | | Ave. Gas Used/Vehicle | Total Gas Used | | |
|-------------|--|-----|--------------------------|----------------|--|--|
| Snowmobiles | 95,334 | 635 | 87.4 gal. | 8,336,275 gal. | | |
| ATVs | 39,643 | 671 | 43.6 gal. | 1,664,497 gal. | | |
| Motorboats | 117,021 | 647 | 69.3 gal. | 8,105,728 gal. | | |

 Table 2.1: Summary of Findings from the Maine Gasoline Consumption Surveys

Source: MCSCPP, 2001

EPA's Nonroad Vehicle and Engine Emissions Model

As part of the rulemaking process for nonroad engines, the EPA developed a model used to estimate emissions from nonroad sources. This model can estimate air emissions from all of the nonroad equipment and engine categories set by the EPA, with the exception of commercial marine, locomotive, and aircraft engines (EPA, 1998b). It covers 340 types of nonroad equipment, and can calculate emissions for the six exhaust pollutants HC, NOx, CO, CO₂, SOx, and PM. HC can be reported as one of five types, and PM can be reported as either $PM_{2.5}$ or PM_{10} .

The model can calculate emissions at the national, state, county, and sub-county levels. It calculates emissions temporally by year, one of four seasons, or any particular month, and can predict future and past year emissions. Emissions for the period selected are estimated for the total period or a particular day (weekday or weekend), during that period. The nonroad model uses a basic equation to determine exhaust emissions for a single year from off-highway engines (EPA, 1998a):

Emissions = \sum (population * power * load * annual use * emissions factor)

Where:

Population = number of engines estimated to be in the U.S. (or the particular area you are interested in) in a given year

Power = population-weighted average rated power for a given horsepower range Load factor = ratio between average operational power output and rated power Annual use = average hours of operation per year

Emissions factor = weighted value between levels from baseline (no regulation) and controlled engines operating in a given calendar year

Many of the basic model inputs are variable, and can be replaced with local data when it is available. For this research, the basic model inputs that will be changed for each of the three vehicle types are population of vehicles and activity in hours of use per year.

Modeling Emissions for Snowmobiles and ATVs

The populations of snowmobiles and ATVs were obtained from Maine registration data for the year 2000. Both populations were divided into two groups based on the survey data, depending on whether they had two-stroke or four-stroke engines. The data file for population used by the nonroad model places vehicles into categories based on whether they have two-stroke or four-stroke engines, and based on horsepower range. For snowmobiles and ATVs, information on horsepower range was not obtained in the survey. In order to divide our data up into horsepower ranges, we used the percentages of vehicles within the given ranges, as listed in the default Maine population

file for the year 2000 used by the model. We created a new data file by applying these percentages to our data in order to divide up our population by horsepower range, and then used these numbers to replace the default values that would normally be used by the model.

Data relating the activity of these vehicles in hours of use for the year 2000 was not obtained by the gasoline consumption surveys for snowmobiles and ATVs. The survey data did relate activity values for gallons of gasoline used per year, however. In order to use this data in the nonroad model, we converted it into hours of use per year following a procedure used by the EPA (EPA, 1997a). This procedure is given below:

Activity $(hrs/year) = (FC)/[(E)^*(Hp)^*(LF)^*(BSFC)]$

Where:

FC = yearly fuel consumption,

E = the number of engines

Hp = the average horsepower

LF = average load factor

BSFC = the brake-specific fuel consumption

Average fuel consumption per engine was determined by the surveys, and average horsepower was calculated after applying EPA's percentages to Maine's population of these vehicles. Load factor could be found in the activity data files used by the nonroad model, and brake-specific fuel consumption could be determined using a chart given in the technical document, which provided this value for a range of horsepower values (EPA 1997a).

Tables 2.2 and 2.3 compare the activity values we obtained from the surveys with the default activity values normally used by the nonroad model. For snowmobiles these values are very similar, whereas for ATVs they were significantly different. These tables also show the default populations broken down into the respective horsepower ranges. The Maine Data column represents our population of each of the vehicles broken down into the respective horsepower ranges based on the percentages given by the Model Default data.

| | Snowmobile | es | | | | | | |
|------------------------|----------------------|-----------------------------|----------|----------|--|--|--|--|
| | all 2-stroke 4-strok | | | | | | | |
| # Registered (survey) | 95,334 | 86,868 | 8 | 8,466 | | | | |
| % Engine Type (survey) | 100% | 91.12% | 8 | 8.88% | | | | |
| Ave. Gas/yr (survey) | 87.4 | 87.4 | | 87.4 | | | | |
| Ave. Hrs/yr (survey) | 32.76 | 32.76 | 3 | 2.76 | | | | |
| Ave. Hrs/yr (EPA) | 30 | | | | | | | |
| | | | | | | | | |
| | Population | | | | | | | |
| Hp ranges: | Model Defau | Maine Data (survey) | | | | | | |
| | 2-stroke | 4-stroke | 2-stroke | 4-stroke | | | | |
| 1 to 3 | 301 (0.41%) | | 356 | | | | | |
| 3 to 6 | 144 (0.19%) | 34 (5.56%) | 165 | 471 | | | | |
| 11 to 16 | 2,268 (3.06%) | | 2,658 | | | | | |
| 16 to 25 | 15,030 (20.29%) | | 17,626 | | | | | |
| 25 to 40 | 13,470 (18.18%) | | 15,793 | | | | | |
| 40 to 50 | 9,981 (13.47%) | 9,981 (13.47%) 577 (95.44%) | | 8,080 | | | | |
| 50 to 100 | 30,593 (41.29%) | | 35,868 | | | | | |
| 100 to 175 | 2,600 (3.51%) | | 3,049 | | | | | |

Table 2.2: Inputs for Snowmobiles in the Nonroad Model

| ATVs | | | | | | | | | |
|-----------------------|----------------|----------------|-----------|------------|--|--|--|--|--|
| | all | 2-stroke | 4-s | 4-stroke | | | | | |
| # Registered (survey) | 39,643 | 11,425 | 28 | 3,218 | | | | | |
| % Engine Type | | | | | | | | | |
| (survey) | 100% | 26.82% | 73 | 73.18% | | | | | |
| Ave Gas/yr (survey) | 43.6 | 43.6 | 4 | 43.6 | | | | | |
| Ave Hrs/yr (survey) | 51.11 | 51.11 | 5 | 1.11 | | | | | |
| Ave Hrs/yr (EPA) | 34 | | | | | | | | |
| | | | | | | | | | |
| | Population | | | | | | | | |
| Hp ranges: | Model De | fault (EPA) | Maine Dat | a (survey) | | | | | |
| | 2-stroke | 4-stroke | 2-stroke | 4-stroke | | | | | |
| 1 to 3 | 202 (2.04%) | 3,792 (12.24%) | 233 | 3,454 | | | | | |
| 3 to 6 | 1,619 (16.32%) | 8,848 (28.56%) | 1,865 | 8,059 | | | | | |
| 6 to 11 | 1,619 (16.32%) | 7,157 (23.10%) | 1,865 | 6,518 | | | | | |
| 11 to 16 | 607 (6.12%) | 7,157 (7.96%) | 699 | 2,246 | | | | | |
| 16 to 25 | 2,291 (23.10%) | 1,239 (4.0%) | 2,639 | 1,129 | | | | | |
| 25 to 40 | 2,291 (23.10%) | 2,788 (9.0%) | 2,639 | 2,540 | | | | | |
| 40 to 50 | 397 (4.0%) | | 457 | | | | | | |
| 50 to 100 | 893 (9.0%) | | 1,028 | | | | | | |

Table 2.3: Inputs for ATVs in the Nonroad Model

Modeling Marine SI Emissions

In order to most accurately estimate marine emissions in the year 2000, the default activity and population data to be used by the model for the State of Maine were changed to fit more accordingly with the survey data for gasoline-powered watercraft. From the survey, we were able to obtain the information needed to place Maine's watercraft population into the given horsepower ranges found in the nonroad data file. The default data was replaced with this population data for the three types of watercraft engines. Activity was available from the survey data in hours of use per year and did not have to be calculated using an equation as with snowmobiles and ATVs.

| A | | Outboard: | | Inbo | Inboard/Sterndrive: | | Jet Drive: | | | | |
|-----------------|---------------------|-----------|----------------|-------------|-----------------------|--------------------|------------------------|------------------------|--------|------------------------|----------|
| | | All | 2-stroke | 4-stroke | All | 2-stroke | 4- stroke | all | 2-stro | oke | 4-stroke |
| # Registered (s | survey) | 96,652 | | | 18,572 | | | 1,802 | | | |
| % Total Water | craft (survey) | 82.59% | 73.38% | 9.22% | 15.87% | 2.05% | 13.82% | 1.54% | 0.85 | % | 0.68% |
| % Engine Type | e | 100.00% | 88.84% | 11.16% | 100.00% | 12.90% | 87.10% | 100.00% | 55,50 | 6% | 44.44% |
| Ave Gas/yr (su | urvey) | 56.33 | 55.24 | 64.94 | 145.03 | 131.5 | 147.04 | 79.67 | 103 | .4 | 50 |
| Ave Hrs/yr (su | rvey) | 63.8 | 65.72 | 48.53 | 87.67 | 95.42 | 86.52 | 74.28 | 52. | 5 | 101.5 |
| Ave Hrs/yr (El | PA) | 45 | | | 75 | | | 73 | | | |
| | Out | board Pop | ulation | | Inbo | Inboard Population | | Jet Drive Population | | | on |
| Hp ranges: | Model Default (E | PA) | Maine (surv | Data ey) | Model Default (EPA | A) M | laine Data (survey) | Model Default (EPA) | | Maine Data (survey) | |
| 3 to 6 | 2,738 (1.6 | 3%) | 7,191 (7 | .44%) | 15 (0.04%) |) 20 | 1 (1.08%) | | | | |
| 6 to 11 | 31,903 (19. | 01%) | 17,571 (1 | 8.18%) | 10 (0.03%) | 45 | 9 (2.47%) | | | | |
| 11 to 16 | 27,471 (16. | 78%) | 30,948 (3 | 2.02%) | 6 (0.02%) | 20 | 1 (1.08%) | | | | |
| 16 to 25 | 9,895 (5.9 | %) | 6,186 (6 | .40%) | | | | 133 (0.59 | %) | | 0 |
| 25 to 40 | 26,263 (15. | 65%) | 8,186 (8 | .47%) | 27 (0.08%) | 9,58 | 35 (51.61%) | 1,634 (7.20 |)%) | 772 (4 | 2.84%) |
| 40 to 50 | 17,165 (10. | 23%) | 11,579 (1 | 1.98%) | | | | 1,639 (7.22 | 2%) | | 0 |
| 50 to 100 | 8,838 (5.2 | 7%) | 3,798 (3 | .93%) | 234 (0.67% |) 6,39 | 0 (34.41%) | 14,966 (65.9 | 6%) | 515 (2 | 28.58%) |
| 100 to 175 | 16,281 (9.1 | 7%) | 15,174 (1 | 5.7%) | 23,434 (66.77 | %) 99 | 9 (5.38%) | 4,317 (19.03 | 3%) | 515 (2 | 28.58%) |
| 175 to 300 | 20,144 (12. | .0%) | 6,186 (6 | .40%) | 10,920 (31.11 | %) 20 | 1 (1.08%) | | | | |
| 300 to 600 | 7,1364 (4.2 | .5%) | 2,001 (2 | .07%) | 451 (1.29% |) 20 | 1 (1.08%) | | | | |

Table 2.4: Inputs for Marine SI in the Nonroad Model

In Table 2.4, the calculated values that were used in the model are listed for each type of motorized watercraft. The default population values used by the model were in most cases larger than those obtained from the survey data. EPA's activity values were very similar to ours for jetboats, but less so for outboard and inboard/sterndrive engines.

Modeling Future Emissions from Recreational Vehicles

To estimate future emissions from nonroad vehicles, the model uses a base year (2000 in this case), and applies a growth and scrappage function to get future populations (EPA, 1998a). The data files also contain cues for regulation phase-ins, allowing the model to estimate emissions with the predicted reductions due to the regulations. The nonroad model was released in 2000; therefore the regulations for watercraft are incorporated into the main data files. The regulations for snowmobiles and ATVs were released this September, so no cues for these regulations exist in the data for this version of the model. Therefore, the future emissions estimates for ATVs and snowmobiles do not include reductions in emissions that will take place due to the newly-implemented regulation. In order to look at the effects of the regulation on future emissions from these vehicles, reductions in emissions form snowmobiles and ATVs had to be estimated by applying the percentage reductions found in Table 1.6 to the emission estimates found for the years 2010 and 2020.

Modeling Recreational Vehicle Sales

In order to estimate the effects of regulation on future recreational vehicle sales, two steps were taken. First, price elasticity estimates were obtained using OLS regression analysis. These estimates were then used along with estimated future sales based on past sales data in order to predict the regulation effects. Because we were unable to obtain price data for ATVs, the sales modeling could only be done for snowmobiles and the three types of watercraft. Interestingly, although the emissions effects due to the regulations on watercraft have been incorporated into the data files for the nonroad model, the price effects on the sales (and therefore populations) of these vehicles has not. In order to take price effects into account, the growth and scrappage function currently used by the model would have to be changed.

Obtaining Price Elasticity Estimates

We obtained price elasticity estimates for snowmobiles and the three types of watercraft. In order to do this, we modeled annual sales of these vehicles in Maine using the equation:

 $\ln S_y = \ln \ln c_y + \ln Pop_y + \ln \ln t_y + \ln Po_y + \ln Pi_y + \ln Pj_y + \ln Ps_y$

Where:

 S_y = sales of particular vehicle type in year y

 $Inc_y = per capita income in Maine in 2001 dollars in year y$

 $Pop_y = Maine's$ total population in year y

 $Int_y = real interest rate in year y$

 $Po_y =$ average price of an outboard watercraft in year y in 2001 dollars $Pi_y =$ average price of an inboard watercraft in year y in 2001 dollars $Pj_y =$ average price of a personal watercraft/jetboat in year y in 2001 dollars $Ps_y =$ average price of a snowmobile in year y in 2001 dollars

All recreational vehicles are represented in the same equation in order to provide more observations for the econometric modeling. Because we only had complete information for the period 1992-2001, dummy variables were used for price, allowing for a larger number of observations to be used in the estimation (see Appendix D). In a loglinear demand model, the parameters for price are the price elasticities. By examining these parameters, price responsiveness to a change in price for any of the vehicles can be examined. This is useful information when examining future sales and their effects due to regulations. Because future regulation costs will be incurred, these parameters will allow us to estimate the effect of regulation on future sales of these vehicles in the State of Maine.
Predicting Future Sales

To predict the effects of the regulations on future sales, the elasticity estimates found using OLS could be used look at the effects of regulations on the sales of controlled engines. We assume that price remains constant over time for purposes of this analysis. The equation used to determine the effect of the controls on sales using the elasticity values obtained is:

 $S_y^{c} = S_y + e_p^{*}(P_y^{c}/P)^{*}S_y$

Where:

 S_y^{c} = sales of vehicles under regulation in year y

 $e_p = price elasticity$

 $P_v^c = \text{cost of regulation in year y}$

P = ave. price of the vehicle

 S_y = estimated sales in year y

Obtaining Cost-per-ton Estimates for the Pollution Reductions

The cost per ton estimates for HC, CO and PM were calculated for snowmobiles by multiplying the costs of the regulation by the estimated number of snowmobiles to be sold in the specified year for the years 2010 and 2020², and then dividing this number by the tons of each pollutant reduced in that year according to the reduction estimates by the EPA (Table 1.6). Because values for reductions in pollution for watercraft could not be obtained, cost-per-ton estimates were not obtained for the three types of watercraft. This is due to the fact that the model already incorporates these reductions in the estimated future emissions output. In order to look at what emissions from these sources would be in lieu of regulation, we would have to change certain data files relating emission factors for these engines. We did not have the resources needed to do this.

² We used the estimated number to be sold prior to taking price effects of the regulation into account.

Chapter 3

RESULTS AND DISCUSSION

Emissions Modeling

Recreational SI

Snowmobiles

The results of the emissions modeling for snowmobiles in the years 2000, 2010 and 2020 can be seen in Table 3.1. The Model Default values are the results that were obtained using the default activity and population data files that are normally used by the model for the State of Maine. The Maine Data values are the estimates that were obtained using the activity and population files we created based on the survey data.

The differences between the values obtained using the default data and the values obtained using the survey data were varied for the different pollutants. Because the population and activity values we obtained from the survey information were both somewhat higher than what the EPA had for its defaults, we expected the results using our data to be slightly higher than those using the default data, which is what we found. Some of the differences between the two sets of results were quite significant. For example, NOx emissions were 45% higher using the survey data in the model. This was true for all three years being examined. For the remaining six pollutants, the difference were between 20 and 30 percent for all three years, with the results using EPA's data being the lower of the two sets of results.

<u>ATVs</u>

As with snowmobiles, the results obtained using our data differ from the results obtained using the default data. Again, our population and activity values were higher than those provided by the EPA, resulting in higher emissions estimates for the three years being examined. The differences in this case were greatest for HC and PM ($PM_{2.5}$ and PM_{10}). The results using the survey data were around 40% higher for these three pollutants for all three years. The difference in NOx emissions was significantly lower than that for snowmobiles. For ATVs, the NOx emissions were found to be around 14% higher using the survey information in every time period.

Marine SI

The emissions modeling results for watercraft can be seen in Tables 3.3, 3.4, and 3.5. The Maine Data results are lower than the Model Default results for the three years being examined. This is due to the fact that our data showed a much a smaller population size than the default data file. As mentioned in the methods section, our activity values were somewhat higher than the values that the EPA had for activity values. The difference in population size was apparently significant enough to outweigh these effects.

The differences in emissions results are interesting. For several types of pollutants, this difference is decreasing over the three time periods examined. This is most likely due to the fact that the model takes regulation effects into account for marine SI vehicles. Exhaust HC, PM_{10} and $PM_{2.5}$ show a significant decrease in the differences over the three time periods. This is different from the results for snowmobiles and ATVs, where the differences remained pretty constant over time.

The two sets of results were largely different for this particular category of recreational vehicles. All were higher than 40% for the eight pollutants in the year 2000. For more than half of the pollutants, these differences stayed above 40% for the years 2010 and 2020.

.

| Snowmobiles | Engine | Exhaust | Exhaust | Exhaust | Exhaust | Exhaust | Exhaust | Exhaust |
|-------------------------------|----------|----------|---------|-----------|-------------------|------------------|---------|-----------------|
| 2000 | Туре | НС | NOx | СО | PM _{2.5} | PM ₁₀ | SOx | CO ₂ |
| Model Default (EPA data): | 2-Stroke | 4,974.80 | 35.09 | 13,554.45 | 112.34 | 122.11 | 51.66 | 98,020.26 |
| | 4-Stroke | 2.96 | 1.38 | 184.92 | 0.03 | 0.03 | 0.25 | 410.75 |
| | Total: | 4,797.80 | 36.47 | 13,739.37 | 112.37 | 122.14 | 51.91 | 98,431.01 |
| Maine Data (based on survey) | 2-Stroke | 6,423.52 | 45.26 | 17,501.48 | 145.05 | 157.67 | 66.61 | 126,416.97 |
| | 4-Stroke | 45.68 | 21.33 | 2,855.96 | 0.45 | 0.49 | 3.89 | 6,326.84 |
| | Total: | 6,469.20 | 66.59 | 20,357.44 | 145.50 | 158.16 | 70.50 | 132,743.81 |
| Difference in Totals: | | 1671.40 | 30.12 | 6,618.07 | 33.13 | 36.02 | 18.59 | 34,312.80 |
| % Difference: | | 26% | 45% | 33% | 23% | 23% | 26% | 26% |
| 2010 | Engine | HC | NOx | СО | PM _{2.5} | PM10 | SOx | CO ₂ |
| Model Default (EPA data): | 2-Stroke | 5,360.49 | 37.84 | 14,605.39 | 121.05 | 131.58 | 55.70 | 105,687.19 |
| | 4-Stroke | 3.18 | 1.49 | 199.10 | 0.03 | 0.03 | 0.27 | 442.88 |
| | Total: | 5,363.67 | 39.33 | 14,804.49 | 121.08 | 131.61 | 55.97 | 106,130.07 |
| Maine Data (based on survey): | 2-Stroke | 6,922.06 | 48.80 | 18,859.90 | 156.31 | 169.91 | 71.82 | 136,305.03 |
| | 4-Stroke | 49.19 | 22.99 | 3,075.60 | 0.49 | 0.53 | 4.20 | 6,821.71 |
| | Total: | 6,971.25 | 71.79 | 21,935.50 | 156.80 | 170.44 | 76.02 | 143,126.74 |
| Difference in Totals: | } | 1607.58 | 32.46 | 7,131.01 | 35.23 | 38.83 | 20.05 | 36,996.67 |
| % Difference: | | 23% | 45% | 33% | 22% | 23% | 26% | 26% |
| 2020 | Engine | HC | NOx | СО | PM _{2.5} | PM ₁₀ | SOx | CO ₂ |
| Model Default (EPA Data): | 2-Stroke | 5,769.65 | 40.73 | 15,720.22 | 130.29 | 141.62 | 59.96 | 113,755.71 |
| | 4-Stroke | 3.43 | 1.61 | 214.30 | 0.04 | 0.29 | 0.29 | 476.69 |
| | Total: | 5,773.08 | 42.34 | 15,934.52 | 130.33 | 141.91 | 60.25 | 114,232.40 |
| Maine Data (based on survey): | 2-Stroke | 7,450.78 | 52.23 | 20,300.44 | 168.25 | 182.88 | 77.31 | 146,711.02 |
| | 4-Stroke | 52.95 | 24.75 | 24.75 | 0.53 | 0.57 | 4.52 | 7,127.94 |
| | Total: | 7,503.73 | 76.98 | 20,325.19 | 168.78 | 183.45 | 81.83 | 153,838.96 |
| Difference in Totals: | | 1,730.65 | 34.64 | 4,390.67 | 37.92 | 41.54 | 21.58 | 39,606.56 |
| % Difference: | | 23% | 45% | 22% | 23% | 23% | 26% | 26% |

Table 3.1: Emission Modeling Results for Snowmobiles (tons of exhaust pollutants)

| ATVs | Engine | Exhaust | Exhaust | Exhaust | Exhaust | Exhaust | Exhaust | Exhaust |
|-------------------------------|----------|---------|---------|--------------------|-------------------|-------------------------|---------------|-----------------|
| 2000 | Туре | HC | NOx | со | PM _{2.5} | PM ₁₀ | SOx | CO ₂ |
| Model Default (EPA data): | 2-Stroke | 346.69 | 2.44 | 944.60 | 7.83 | 8.51 | 3.60 | 6,825.30 |
| | 4-Stroke | 40.71 | 19.04 | 2,545.60 | 0.41 | 0.44 | 3.47 | 5,647.43 |
| | Total: | 387.40 | 21.48 | 3490.20 | 8.24 | 8.95 | 7.07 | 12,472.73 |
| Maine Data (based on survey): | 2-Stroke | 602.88 | 4.25 | 1,642.61 | 13.61 | 14.80 | 6.25 | 11,869.83 |
| | 4-Stroke | 44.63 | 20.85 | 2,790.47 | 0.48 | 0.44 | 3.81 | 6,189.27 |
| | Total: | 647.51 | 25.10 | 4433.08 | 14.09 | 15.24 | 10.06 | 18,059.10 |
| Difference in Totals: | | 260.11 | 3.62 | 94 2.88 | 5.85 | 6.29 | 2.99 | 5,586.37 |
| % Difference: | | 40% | 14% | 21% | 42% | 41% | 30% | 31% |
| 2010 | Engine | HC | NOx | со | PM _{2.5} | PM ₁₀ | SOx | CO ₂ |
| Model Default (EPA data): | 2-Stroke | 370.97 | 2.62 | 1,101.74 | 8.38 | 9.11 | 3.85 | 7,309.43 |
| | 4-Stroke | 43.52 | 20.39 | 2,721.71 | 0.43 | 0.47 | 3.72 | 6,048.00 |
| | Total: | 414.49 | 23.01 | 3,823.45 | 8.81 | 9.58 | 7.57 | 13,357.43 |
| Maine Data (based on survey): | 2-Stroke | 645.17 | 4.55 | 1,757.84 | 14.57 | 15.84 | 6.70 | 12,711.77 |
| | 4-Stroke | 47.71 | 22.33 | 2,983.71 | 0.48 | 0.52 | 4.08 | 6,626.14 |
| | Total: | 692.88 | 26.88 | 4,741.55 | 15.05 | 16.36 | 10. 78 | 19,337.91 |
| Difference in Totals: | | 278.39 | 3.87 | 918 .10 | 6.24 | 6.78 | 3.21 | 5980.48 |
| % Difference: | | 40% | 14% | 19% | 41% | 41% | 30% | 31% |
| 2020 | Engine | HC | NOx | CO | PM _{2.5} | PM ₁₀ | SOx | CO ₂ |
| Model Default (EPA data): | 2-Stroke | 398.89 | 2.83 | 1,086.84 | 9.01 | 9.79 | 4.14 | 7,862.97 |
| | 4-Stroke | 46.76 | 21.93 | 2,924.87 | 0.47 | 0.51 | 4.00 | 6,506.02 |
| | Total: | 445.65 | 24.76 | 4,011.71 | 9.48 | 10.30 | 8.14 | 14,368.99 |
| Maine Data (based on survey): | 2-Stroke | 694.03 | 4.90 | 1,890.98 | 15.67 | 17.04 | 7.21 | 13,674.43 |
| | 4-Stroke | 51.43 | 24.03 | 3,209.88 | 0.51 | 0.56 | 4.39 | 7,127.94 |
| | Total: | 745.46 | 28.93 | 5,100.86 | 16.18 | 17.60 | 11.60 | 20,802.37 |
| Difference in Totals: | | 299.81 | 4.17 | 1,089.15 | 6.70 | 7.30 | 3.46 | 6,433.38 |
| % Difference: | | 40% | 14% | 21% | 41% | 41% | 27% | 31% |

 Table 3.2: Emission Modeling Results for ATVs (tons of exhaust pollutants)

| Watercraft | Equipment | Engine | Exhaust | Exhaust | Exhaust | Exhaust | Exhaust | Exhaust | Exhaust |
|-----------------------|--------------------|----------|-----------|---------|-----------|-------------------|------------------|---------|-----------------|
| 2000 | Description | Туре | HC | NOx | CO | PM _{2.5} | PM ₁₀ | SOx | CO ₂ |
| Model Default: | Outboard | 2 Stroke | 7,904.94 | 201.59 | 18,273.27 | 445.78 | 484.54 | 95.24 | 118,766.90 |
| | PWC/Jetboat | 2 Stroke | 4,962.98 | 27.91 | 10,229.89 | 213.73 | 232.32 | 42.73 | 57,808.27 |
| | Inboard/Sterndrive | 4 Stroke | 587.06 | 565.58 | 12,854.42 | 6.43 | 6.99 | 66.73 | 67,299.63 |
| Total: | | | 13,454.98 | 795.08 | 41,357.58 | 665.94 | 723.85 | 204.70 | 243,874.80 |
| Maine Data: | Outboard | 2 Stroke | 6,716.05 | 147.07 | 15,136.70 | 382.67 | 415.94 | 82.44 | 102,400.81 |
| | PWC/Jetboat | 2 Stroke | 330.97 | 2.03 | 683.97 | 14.85 | 16.15 | 3.00 | 3,999.51 |
| | Inboard/Sterndrive | 4 Stroke | 184.29 | 147.57 | 3,678.97 | 1.83 | 1.99 | 19.16 | 19,375.45 |
| Total: | | | 7,231.31 | 296.67 | 19,499.64 | 399.35 | 434.08 | 104.60 | 125,775.77 |
| Difference in Totals: | | | 6,223.67 | 498.41 | 21,857.94 | 266.59 | 289.77 | 242.09 | 118,099.03 |
| % Difference: | | | 46% | 63% | 53% | 40% | 40% | 49% | 48% |

Table 3.3: Emission Modeling Results for Marine SI, 2000

| Watercraft | Equipment | Engine | Exhaust | Exhaust | Exhaust | Exhaust | Exhaust | Exhaust | Exhaust |
|-----------------------|--------------------|----------|----------|---------|------------------------|-------------------|------------------|---------------|-----------------|
| 2010 | Description | Туре | HC | NOx | CO | PM _{2.5} | PM ₁₀ | SOx | CO ₂ |
| Model Default: | Outboard | 2 Stroke | 5,806.46 | 250.99 | 18,878.20 | 459.43 | 499.38 | 108.37 | 124,972.06 |
| | PWC/Jetboat | 2 Stroke | 1,475.62 | 142.33 | 8,755.33 | 51.63 | 56.12 | 35.9 5 | 40,014.23 |
| | Inboard/Sterndrive | 4 Stroke | 624.31 | 605.69 | 13,680.97 | 6,84 | 7.43 | 71.47 | 72,073.26 |
| Total: | | | 7,096.39 | 998.12 | 41,314.50 | 517.90 | 562.93 | 215.79 | 237,059.55 |
| Maine Data: | Outboard | 2 Stroke | 4,498.95 | 208.59 | 15,980.29 | 379.44 | 412.44 | 93.66 | 106,350.76 |
| | PWC/Jetboat | 2 Stroke | 112.28 | 9.39 | 6 11. 48 | 4.32 | 4.7 | 2.56 | 2,869.15 |
| | Inboard/Sterndrive | 4 Stroke | 197.87 | 159.21 | 3,951.78 | 1.97 | 2.14 | 20.68 | 20,903.60 |
| Total: | | | 4,809.10 | 377.19 | 20,543.55 | 385.73 | 419.28 | 116.90 | 130,123.51 |
| Difference in Totals: | | | 2,287.29 | 621.82 | 20,770.95 | 132.17 | 143.65 | 98.89 | 106,936.04 |
| % Difference: | | | 32% | 62% | 50% | 26% | 26% | 46% | 45% |

Table 3.4: Emission Modeling Results for Marine SI, 2010

| Watercraft | Equipment | Engine | Exhaust | Exhaust | Exhaust | Exhaust | Exhaust | Exhaust | Exhaust |
|-----------------------|--------------------|----------|----------|----------|-----------|-------------------|-------------------------|---------|-----------------|
| 2010 | Description | Туре | HC | NOx | CO | PM _{2.5} | PM ₁₀ | SOx | CO ₂ |
| Model Default: | Outboard | 2 Stroke | 4,297.00 | 308.74 | 19,831.49 | 474.59 | 515.86 | 120.44 | 132,011.17 |
| | PWC/Jetboat | 2 Stroke | 687.10 | 179.56 | 8,934.96 | 13.03 | 14.17 | 36.25 | 37,793.60 |
| | Inboard/Sterndrive | 4 Stroke | 673.42 | 651.56 | 14,752.41 | 7.37 | 8.01 | 76.88 | 77,531.39 |
| Total: | | | 5,657.52 | 1,139.86 | 43,518.86 | 494.99 | 538.04 | 233.57 | 247,336.16 |
| Maine Data: | Outboard | 2 Stroke | 3,932.36 | 244.99 | 17,218.48 | 388.45 | 422.23 | 101.08 | 111,830.99 |
| | PWC/Jetboat | 2 Stroke | 49.06 | 12.20 | 625.57 | 1.04 | 1.13 | 2.52 | 2,635.74 |
| | Inboard/Sterndrive | 4 Stroke | 212.40 | 170.90 | 4,241.89 | 2.11 | 2.30 | 22.20 | 22,438.45 |
| Total: | | | 4,193.82 | 428.09 | 22,085.94 | 391.60 | 425.66 | 125.80 | 136,905.18 |
| Difference in Totals: | | | 1,463.70 | 711.77 | 21,432.92 | 103.39 | 112.38 | 107.77 | 110,430.98 |
| % Difference: | | | 26% | 62% | 49% | 21% | 21% | 46% | 45% |

Table 3.5: Emission Modeling Results for Marine SI, 2020

Emission Reductions due to Regulation

The emission reductions due to the new regulations on snowmobiles and ATVs for the years 2010 and 2020 can be seen in Table 3.6. These reduction estimates were obtained using the figures in Table 1.6 for the predicted reductions for four pollutants, along with the modeling results. Using the Maine Data values for snowmobiles and ATVs, the percentage reduction estimates in Table 1.6 were applied to the estimated tonnage of pollution for the four pollutants in 2010 and 2020 to get the tonnage reduction estimates.

The NOx estimates are in parentheses because these figures represent an increase rather than a decrease in NOx emissions due to the regulations. As discussed in the Literature Review section, NOx and VOC are the precursors that form ozone. Ozone is in most cases "NOx-limited", which means that a relatively small amount of NOx can enable the formation of high amounts of ozone when VOC levels are high (EPA, 2002e). Ozone can also be "VOC-limited" in areas where amounts of NOx are very high, and levels of VOC are quite low. This usually happens in areas that are very urban. Because recreational vehicles are more likely to be ridden in areas that are NOx-limited, this raises the question of why the regulation has been put forward as it has.

Because ozone forms more readily in warmer temperatures, the NOx increase is not as serious a problem with snowmobiles. All-terrain vehicles are ridden all year, so this is a problem when considering ATV use. The EPA stated in the support document that NOx levels would be lowered starting in the year 2012 for snowmobiles, but they don't mention anything about decreasing NOx emissions from ATVs. Given this understanding, it is interesting that they do not consider this in the regulation of these vehicles.

Sales Modeling Results

Price Elasticity Estimates

Using sales data for the years 1992 through 2001 (Appendix A), the theoretical model discussed earlier was run using OLS. The output from this regression can be seen below. All of the price variables were significant for a 99% confidence interval. None of the other independent variables were significant, but it was felt that they should still be kept in the model because they are variables that should be in the equation. The overall fit of the model was good, having an R-squared value of 0.7823. The F-value was 16.43, making the overall fit of the variables significant within a 99% confidence interval.

 $ln(S_y) = -42.53 - 0.27 ln(inc_y) + 5.33 ln(pop_y) + 0.84 ln(int_y) - 2.53 ln(Po_y) - 2.19 ln(Pi_y) - 2.68 ln(Pj_y) - 2.52 ln(Ps_y) + ln(e)$

All of the price variables ended up having very similar price elasticities. These values were similar to the EPA's estimates for price elasticities for these vehicles (EPA, 2002e). The EPA estimated a -2.1 price elasticity for both snowmobiles and ATVs based on a study done on boats which estimated the price elasticity for motorboats to be -2.0.

| [| | H | С | C | 0 | NC |)x | Р | Μ |
|------|--------------|----------|----------|----------|----------|---------|---------|--------|----------|
| Sn | owmobiles | Maine | Model | Maine | Model | Maine | Model | Maine | Model |
| | | Data | Default | Data | Default | Data | Default | Data | Default |
| | % Reduction: | 15% | 15% | 15% | 15% | (16%) | (16%) | 4% | 4% |
| 2010 | Tons | | | | | | | | |
| | Reduced: | 1,045.69 | 804.55 | 3,290.32 | 2,220.67 | (11.49) | (6.29) | 13.09 | 10.11 |
| | % Reduction: | 57% | 57% | 46% | 46% | (101%) | (101%) | 42% | 42% |
| 2020 | Tons | | | | | | | | |
| | Reduced: | 4,277.13 | 3,290.66 | 9,349.59 | 7,329.88 | (77.74) | (42.76) | 147.94 | 114.34 |
| [| | H | C | C | 0 | NC |)x | Р | <u>M</u> |
| | ATVs | Maine | Model | Maine | Model | Maine | Model | Maine | Model |
| | | Data | Default | Data | Default | Data | Default | Data | Default |
| | % Reduction: | 32% | 32% | 5% | 5% | (11%) | (11%) | 32% | 32% |
| 2010 | Tons | | | | | | · · · | | |
| | Reduced: | 221.72 | 132.64 | 437.08 | 191.17 | (2.96) | (2.53) | 10.05 | 5.88 |
| | % Reduction: | 86% | 86% | 13% | 13% | (25%) | (25%) | 86% | 86% |
| 2020 | Tons | | | | | | | | |
| | Reduced: | 641.09 | 383.26 | 663.11 | 521.52 | (7.23) | (6.19) | 29.05 | 17.01 |

Table 3.6: Reductions in Emissions Due to Regulation for Snowmobiles and ATVs (tons of pollution)

Sales Regressions

A logarithmic trendline seemed to be the best fit for each of the sales datasets. Sales were forecasted 15 years into the future using regression analysis. Maine watercraft sales first are slightly declining, and then leveling off. Snowmobile sales are increasing, and then leveling off. This follows the trend in overall U.S. sales (Appendices B, C).

Figure 3.1: Maine Watercraft Sales



Figure 3.2: Maine Snowmobiles Sales



Effects of Regulations on Sales

Figures 3.3 - 3.5 outline the effects of the regulations for snowmobiles and watercraft on sales of these vehicles in Maine. There are three phase-in periods for the regulations on air emissions from snowmobiles (Table 1.4). Each of these is represented in the figures. Effects of the regulations on sales of snowmobiles are shown for both short and long-term costs. Figure 3.5 shows future watercraft sales decreasing somewhat rapidly and then leveling out well below the trendline for predicted sales. This is due to two things. First, the average price for a vehicle from this category was found to be \$3,899 in 2001 as compared to an average price of \$6,127 for snowmobiles (Appendix E). Price elasticities were shown to be quite elastic for both vehicle categories (around -2.5). This, coupled with the fact that control costs are relatively high and increasing over

the 2002 to 2006 time period, causes the resulting effects on future watercraft sales shown.



Figure 3.3: Effects of Controls on Future Snowmobile Sales in Maine (short-term costs)



Figure 3.4: Effects of Controls on Future Snowmobile Sales in Maine (long-term costs)



Figure 3.5: Effects of Controls on Future Watercraft Sales in Maine

Basic estimates for the costs of the regulations in terms of lost sales can be seen in Tables 3.7 and 3.8. One of the alternatives considered in the regulatory support document for the regulations on snowmobiles involves withholding further regulations after the first or second phase-in period. Therefore, we decided to estimate the total cost through the year 2020 in terms of lost revenues for each phase-in period separately.

These estimates for the reductions in sales rely on the premise that the entire change in price due to the cost of the regulation is passed on to consumers from the producers. It also is based on the assumption that none of the factors that shift demand are in place (price of substitutes or compliments, changes in income, tastes and preferences). For example, with the increased price of snowmobile, normally snowmobilers may choose to switch to other forms of recreational entertainment, such as riding ATVs or hiking. This is assuming none of those type changes are taking place. This is also assuming no shift in supply is taking place, which would necessarily affect price. Therefore, this presents a very rough estimate as to what the decrease in revenues might actually be under future regulations on these vehicles.

This analysis does not take into consideration the fuel-cost savings that consumers will encounter due to the increased efficiency levels of these engines. In many cases, the fuel-savings benefits over the lifetime of the vehicle outweigh the initial increased costs due to regulation (Table 1.5). Some individuals may value initial costs way above future savings, while others may take these savings into consideration when purchasing one of these vehicles.

| | | Usi | ng Short-term | Costs | Usir | ng Long-term | Costs |
|-------|-----------------------------------|--|--|--|--|--|--|
| Year | Decline in Watercraft Sales | Decline in Snowmobile Sales (phase 1) | Decline in Snowmobile Sales (phase 2) | Decline in Snowmobile Sales (phase 3) | Decline in Snowmobi le Sales (phase 1) | Decline in Snowmobile Sales (phase 2) | Decline in Snowmobile Sales (phase 3) |
| 2002 | 1,155 (20%) | | | | | | |
| 2003 | 1,445 (25%) | | | | | | |
| 2004 | 1,855 (33%) | | | | | | |
| 2005 | 2,093 (37%) | | | | · · · · · · · · · · · · · · · · · · · | | |
| 2006 | 2,445 (44%) | 278 (3%) | | | 179 (2%) | | |
| 2007 | 2,429 (44%) | 281 (3%) | | | 181 (2%) | | |
| 2009 | 2,413 (44%) | 284 (3%) | | | 183 (2%) | | |
| 2010 | 2,398 (44%) | 287 (3%) | 802 (8%) | | 185 (2%) | 487 (5%) | |
| 2011 | 2,383 (44%) | 290 (3%) | 809 (8%) | | 186 (2%) | 492 (5%) | |
| 2012 | 2,369 (44%) | 292 (3%) | 816 (8%) | 1,172 (12%) | 188 (2%) | 496 (5%) | 688 (7%) |
| 2013 | 2,355 (44%) | 294 (3%) | 823 (8%) | 1,181 (12%) | 190 (2%) | 500 (5%) | 694 (7%) |
| 2014 | 2,341 (44%) | 297 (3%) | 829 (8%) | 1,190 (12%) | 191 (2%) | 504 (5%) | 699 (7%) |
| 2015 | 2,328 (44%) | 299 (3%) | 835 (8%) | 1,199 (12%) | 192 (2%) | 507 (5%) | 704 (7%) |
| 2016 | 2,316 (44%) | 301 (3%) | 841 (8%) | 1,207 (12%) | 194 (2%) | 511 (5%) | 709 (7%) |
| 2017 | 2,303 (44%) | 303 (3%) | 846 (8%) | 1,215 (12%) | 195 (2%) | 514 (5%) | 713 (7%) |
| 2018 | 2,291 (44%) | 305 (3%) | 851 (8%) | 1,223 (12%) | 196 (2%) | 518 (5%) | 718 (7%) |
| 2019 | 2,279 (44%) | 306 (3%) | 857 (8%) | 1,230 (12%) | 197 (2%) | 521 (5%) | 722 (7%) |
| 2020 | 2,268 (44%) | 308 (3%) | 861 (8%) | 1,237 (12%) | 198 (2%) | 524 (5%) | 726 (7%) |
| Total | 41,723 | 4,125 | 9,169 | 10,856 | 2,656 | 5,573 | 6,373 |

Table 3.7: Predicted Reductions in Sales Due to Regulation

Cost-per-ton Reduction Estimates

Cost-per-ton values were calculated for the reduction of emissions from snowmobiles for three types of pollutants. This was done using both the default and Maine data emissions estimates. Due to the differences in the Model Default and Maine Data emissions estimate results, there were significant differences in the cost-per-ton estimates using each of these. This is an interesting and important result, because it shows how sensitive these estimates are to small differences in the source data.

There was a 23% difference in cost-per-ton estimates for HC and PM for both years being examined, with the estimates obtained using the Model Default data results being the higher of the two (Table 3.8). For CO, this difference was 33% in 2010 and 22% in 2020. This is an important result for several reasons. If the Maine Data results are the more accurate of the two, this means that cost-per-ton as calculated in this manner are estimated at a higher value than they should be when using the data provided for use by the Nonroad Model. If Maine were to draft it's own air emission policies for snowmobiles based on results using the default data in the nonroad model, then they would be placing a higher value on each ton of pollution to be reduced than what it should be.

| · · | | | HC | | | CO | | | PM | |
|------|------------|------------|------------|-----------------|----------|----------|-----------------|--------------|--------------|-----------------|
| Snov | vmobiles | Maine | Default | % difference | Maine | Default | % difference | Maine | Default | % difference |
| 2010 | short-term | \$1,881.22 | \$2,445.06 | 23% | \$597.87 | \$885.85 | 33% | \$150,280.52 | \$194,576.85 | 23% |
| 2010 | long-term | \$1,143.49 | \$1,486.21 | 23% | \$363.41 | \$538.46 | 33% | \$91,346.98 | \$118,272.21 | 23% |
| 2020 | short-term | \$703.33 | \$914.17 | 23% | \$321.75 | \$410.41 | 22% | \$20,334.13 | \$26,309.52 | 23% |
| 2020 | long-term | \$412.87 | \$536.65 | 23% | \$188.88 | \$240.92 | 22% | \$11,936.76 | \$15,444.50 | 23% |

 Table 3.8: Cost-per-ton Reduction Estimates for Snowmobiles

Chapter 4

CONCLUSION

This research has accomplished several goals in examining air emissions from recreational vehicles in Maine. It was found that snowmobiles in Maine produced almost 5000 tons of HC, and that motorized watercraft produced close to 13,500 tons of HC emissions in the year 2000. Given that nonroad sources produced 40% of the volatile organic compounds (a subset of HC) in 1999, it is apparent that regulation on these vehicles is an important step in reducing overall air emissions for the state.

Costs of regulation on recreational vehicles will affect sales. It was found from our sales regressions that the regulations proposed for snowmobiles will cause a 12% decline in sales in 2012. This is a significant result, although the actual reduction in sales will be dependent on how much of the regulation costs are absorbed by consumers and how much of the costs are absorbed by the manufacturers.

Cost-per-ton estimates for the reduction of pollution from snowmobiles were significantly different using the emissions reductions estimates found using the data supplied for use by the Nonroad Model by the EPA, and the data obtained using the gasoline consumption survey for snowmobiles. This is an important result when considering drafting state air emission policies for these vehicles.

In conclusion, this research provides an overview of the impact of recreational vehicle use on air emissions in the State of Maine. This report has provided a comparison between EPA's data and our own for the activity values levels and populations of these vehicles in the state. The two sets of data provided different emission and cost-per-ton estimate results. Even small differences in population and activity had profound effects on the differences in emissions estimates, and therefore the cost-per-ton estimates for the reduction in pollution from these sources. This conclusion outlines the importance of having accurate data, to the extent possible, for purposes of regulation. This research has provided an important step from national to state-level information, and is a good background for further research and policy work on air emissions from these sources.

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U.S. EPA 2002e. EPA420-R-02-022. Final Regulatory Support Document: "Control of Emissions from Unregulated Nonroad Engines", September 2002. APPENDIX A: Populations of Recreational Vehicles in Maine

The *waterersh aq* column is the number of watereraft adjusted by ²⁶a to account for the subtraction of discel engines. Seven percent is the percentage of disce: watercraft out of the total population according to the 2001 survey data.

| year | snowmobiles | atvs | watercraft | watercraft |
|------|------------------|--------|------------|------------|
| 1970 | | | | aaj |
| 1071 | 12 033 | | | |
| 1072 | 42,933 53 870 | | | |
| 1972 | 65 960 | | | |
| 1973 | 60,623 | | | |
| 1075 | 72 727 | | | |
| 1975 | 71,727 | | 119 291 | 110.004 |
| 1970 | 71,222 | | 110,501 | 102.025 |
| 1079 | 67 421 | | 111/102 | 105,055 |
| 1978 | 63 646 | | 117 167 | 100,393 |
| 1080 | 40 860 | | 112 714 | 106,905 |
| 1081 | 51 51 1 | | 115,714 | 105,754 |
| 1082 | 57 178 | | 117 212 | 107,034 |
| 1982 | <i>J</i> 7,178 | | 116 / 10 | 109,007 |
| 1985 | 42,177 | | 117 842 | 100,270 |
| 1085 | 47,802 | 10 003 | 110.038 | 110,393 |
| 1985 | 51 347 | 26.003 | 115,030 | 107 350 |
| 1987 | 56 582 | 20,005 | 114 182 | 107,559 |
| 1988 | 58 148 | 19 276 | 123 723 | 115.062 |
| 1989 | 56 615 | 19,270 | 132 039 | 122 796 |
| 1990 | 64 848 | 19,877 | 112,000 | 104 680 |
| 1991 | 61 641 | 21 310 | 111 308 | 103 516 |
| 1992 | 63.471 | 20 671 | 112,981 | 105 072 |
| 1993 | 64,985 | 21.447 | 113,590 | 105,639 |
| 1994 | 70.043 | 22.390 | 115,123 | 107.064 |
| 1995 | 71.306 | 23,857 | 115.895 | 107.782 |
| 1996 | 76,821 | 24,324 | 127.905 | 118.952 |
| 1997 | 77,752 | 27,270 | 133,529 | 124,182 |
| 1998 | 84,205 | 28,834 | 126,665 | 117,798 |
| 1999 | 81,935 | 23,414 | 129,226 | 120,180 |
| 2000 | 80,467 | 27,153 | 126,478 | 117,625 |
| 2001 | 75,350 | 31,567 | | |

APPENDIX A: Populations of Recreational Vehicles in Maine

Source: IFW, 2001

APPENDIX B: Sales Estimations for Snowmobiles

Maine made up around 5.5% of total U.S. sales according to ISMA data in 2001. We make an assumption here that this is the percentage of total U.S. sales for the total time period for which we have data.

| APPENDIX B: S | ales Estimations f | or Snowmobiles |
|---------------|--------------------|----------------|
|---------------|--------------------|----------------|

| | snowmobile | |
|------|------------|------------------|
| year | sales | snowmobile sales |
| | (U.S.) | (ME) |
| 1971 | | |
| 1972 | | |
| 1973 | | |
| 1974 | | |
| 1975 | | |
| 1976 | | |
| 1977 | | |
| 1978 | | |
| 1979 | | |
| 1980 | | |
| 1981 | | |
| 1982 | | |
| 1983 | | |
| 1984 | | |
| 1985 | | |
| 1986 | | |
| 1987 | | |
| 1988 | | |
| 1989 | | |
| 1990 | | |
| 1991 | | |
| 1992 | 81,946 | 4,507 |
| 1993 | 87,809 | 4,829 |
| 1994 | 114,057 | 6,273 |
| 1995 | 148,207 | 8,151 |
| 1996 | 168,509 | 9,268 |
| 1997 | 170,325 | 9,368 |
| 1998 | 162,826 | 8,955 |
| 1999 | 147,867 | 8,133 |
| 2000 | 136,601 | 7,513 |
| 2001 | 140,629 | 7,735 |
| 2002 | 134,082 | 7,375 |

Source: ISMA, 2002

APPENDIX C: Sales Estimations for Watercraft

The Maine Reg % column refers to the percentage of Maine registrations out of the total U.S. registrations for the years given. This number multiplied by the total U.S. sales was used to obtain the values in the column *est sales (ME)*. Using industry data, the percentages of total U.S. sales that each of the three watercraft types made up were obtained. These numbers were then multiplied by the *est sales (ME)* that were adjusted for deisel engines to get the Maine sales in each year for the three types of watercraft.

| уеаг | ME reg | sales | est sales (ME) | est sales (ME) | | % | | | # | |
|-----------|------------|---------|----------------|------------------|----------|---------|---------|----------|---------|---------|
| . • | % | (US) | | (adj for deisel) | outboard | inboard | jetboat | outboard | inboard | jetboat |
| 1979 | 0.014 | 798,600 | 11,180 | 10,397 | 0.873 | 0.127 | | 9,077 | 1,320 | |
| 1980 | 0.013 | 669,200 | 8,700 | 8,091 | 0.903 | 0.096 | | 7,306 | 777 | |
| 1981 | 0.013 | 658,400 | 8,559 | 7,960 | 0.910 | 0.090 | | 7,243 | 716 | |
| 1982 | 0.013 | 592,325 | 7,700 | 7,161 | 0.893 | 0.107 | | 6,395 | 766 | |
| 1983 | 0.013 | 700,385 | 9,105 | 8,468 | 0.871 | 0.129 | | 7,375 | 1,092 | |
| 1984 | 0.013 | 851,280 | 11,067 | 10,292 | 0.855 | 0.145 | | 8,800 | 1,492 | |
| 1985 | 0.013 | 828,700 | 10,773 | 10,019 | 0.841 | 0.159 | | 8,426 | 1,593 | |
| 1986 | 0.012 | 862,000 | 10,344 | 9,620 | 0.840 | 0.160 | | 8,081 | 1,539 | |
| 1987 | 0.011 | 949,700 | 10,447 | 9,716 | 0.828 | 0.172 | | 8,045 | 1,671 | |
| 1988 | 0.012 | 983,900 | 11,807 | 10,981 | 0.828 | 0.172 | | 9,092 | 1,889 | |
| 1989 | 0.012 | 875,400 | 10,505 | 9,770 | 0.824 | 0.176 | | 8,050 | 1,719 | |
| 1990 | 0.010 | 691,000 | 6,910 | 6,426 | 0.838 | 0.162 | | 5,385 | 1,041 | |
| 1991 | 0.010 | 634,800 | 6,348 | 5,904 | 0.762 | 0.131 | | 4,499 | 773 | |
| 1992 | 0.010 | 627,950 | 6,280 | 5,840 | 0.739 | 0.135 | 0.107 | 4,316 | 788 | 625 |
| 1993 | 0.010 | 680,175 | 6,802 | 6,326 | 0.717 | 0.126 | 0.126 | 4,536 | 797 | 797 |
| 1994 | 0.009 | 771,400 | 6,943 | 6,457 | 0.684 | 0.132 | 0.157 | 4,417 | 852 | 1,014 |
| 1995 | 0.009 | 868,660 | 7,818 | 7,271 | 0.631 | 0.122 | 0.184 | 4,588 | 887 | 1,338 |
| 1996 | 0.010 | 833,950 | 8,340 | 7,756 | 0.627 | 0.127 | 0.247 | 4,863 | 985 | 1,916 |
| 1997 | 0.010 | 794,100 | 7,941 | 7,385 | 0.632 | 0.132 | 0.236 | 4,667 | 975 | 1,743 |
| 1998 | 0.009 | 763,100 | 6,868 | 6,387 | 0.692 | 0.124 | 0.184 | 4,420 | 792 | 1,175 |
| 1999 | 0.009 | 774,600 | 6,971 | 6,483 | 0.726 | 0.127 | 0.147 | 4,707 | 823 | 953 |
| 2000 | 0.009 | 788,900 | 7,100 | 6,603 | 0.757 | 0.118 | 0.125 | 4,998 | 779 | 825 |
| 2001 | 0.009 | 708,300 | 6,375 | 5,929 | 0.738 | 0.136 | 0.126 | 4,375 | 806 | 747 |
| Source: 1 | VIMIMA, 20 | 01 | | | | | | | | |

APPENDIX C: Sales Estimations for Watercraft

APPENDIX D: Data Used in OLS Regression Analysis

This table presents the data used to obtain price elasticity estimates using OLS regression analysis. The *#sold* column was obtained as described in the previous appendices that described obtaining sales estimates. *Population* refers to Maine's population, *int (real)* is the real interest rate, and *Po, Pi, Pj*, and *Ps* represent the prices for outboard watercraft, inboard watercraft, jetboats, and snowmobiles in 2001 dollars, respectively.

APPENDIX D: Data Used in OLS Regression Analysis

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| year | type | #sold | income | рор | int (real) | Ро | Pi | Pj | Ps |
|------|------------|-------|--------|--------------------|------------|-------|--------|-------|-------|
| 1992 | out board | 4,316 | 23,111 | 1,235,748 | 3.3 | 5,733 | 0 | 0 | 0 |
| | inboard | 5,052 | 23,111 | 1,235,748 | 3.3 | 0 | 29,371 | 0 | 0 |
| | jetboat | 736 | 23,111 | 1,235,748 | 3.3 | 0 | 0 | 6,397 | 0 |
| | snowmobile | 4,507 | 23,111 | 1,235,748 | 3.3 | 0 | 0 | 0 | 5,484 |
| 1993 | out board | 4,536 | 22,979 | 1,238,256 | 3.1 | 5,721 | 0 | 0 | 0 |
| | inboard | 5,248 | 22,979 | 1,238,256 | 3.1 | 0 | 29,237 | 0 | 0 |
| | jetboat | 712 | 22,979 | 1,238,256 | 3.1 | 0 | 0 | 7,080 | 0 |
| | snowmobile | 4,829 | 22,979 | 1,238,256 | 3.1 | 0 | 0 | 0 | 5,760 |
| 1994 | out board | 4,417 | 23,246 | 1,237,687 | 4.6 | 6,110 | 0 | 0 | 0 |
| | inboard | 5,605 | 23,246 | 1,237,687 | 4.6 | 0 | 31,846 | 0 | 0 |
| | jetboat | 1,189 | 23,246 | 1,237,687 | 4.6 | 0 | 0 | 6,770 | 0 |
| | snowmobile | 6,273 | 23,246 | 1,237,687 | 4.6 | 0 | 0 | 0 | 5,856 |
| 1995 | out board | 4,588 | 23,406 | 1,237,438 | 6.1 | 6,827 | 0 | 0 | 0 |
| | inboard | 6,384 | 23,406 | 1,237,438 | 6.1 | 0 | 22,547 | 0 | 0 |
| | jetboat | 1,796 | 23,406 | 1,237,438 | 6.1 | 0 | 0 | 6,962 | 0 |
| | snowmobile | 8,151 | 23,406 | 1,237,438 | 6.1 | 0 | 0 | 0 | 6,204 |
| 1996 | out board | 4,863 | 23,888 | 1,241,436 | 5.4 | 7,002 | 0 | 0 | 0 |
| | inboard | 6,771 | 23,888 | 1,241,436 | 5.4 | 0 | 37,688 | 0 | 0 |
| | jetboat | 1,908 | 23,888 | 1,241,436 | 5.4 | 0 | 0 | 7,441 | 0 |
| | snowmobile | 9,268 | 23,888 | 1,241,436 | 5.4 | 0 | 0 | 0 | 6,063 |
| 1997 | out board | 4,668 | 24,423 | 1,245,215 | 6.2 | 7,534 | 0 | 0 | 0 |
| | inboard | 975 | 24,423 | 1,245,215 | 6.2 | 0 | 40,946 | 0 | 0 |
| | jetboat | 1,743 | 24,423 | 1,245,215 | 6.2 | 0 | 0 | 7,526 | 0 |
| | snowmobile | 9,368 | 24,423 | 1,245,215 | 6.2 | 0 | 0 | 0 | 6,516 |
| 1998 | out board | 4,420 | 25,429 | 1,247,554 | 6.8 | 7,421 | 0 | 0 | 0 |
| | inboard | 5,596 | 25,429 | 1,247,554 | 6.8 | 0 | 41,042 | 0 | 0 |
| | jetboat | 1,176 | 25,429 | 1,247,554 | 6.8 | 0 | 0 | 7,916 | 0 |
| | snowmobile | 8,955 | 25,429 | 1,247,554 | 6.8 | 0 | 0 | 0 | 6,506 |
| 1999 | out board | 4,707 | 25,798 | 1,253,040 | 5.8 | 8,479 | 0 | 0 | 0 |
| | inboard | 823 | 25,798 | 1,253,040 | 5.8 | 0 | 44,495 | 0 | 0 |
| | jetboat | 953 | 25,798 | 1,253,040 | 5.8 | 0 | 0 | 8,328 | 0 |
| | snowmobile | 8,133 | 25,798 | 1,253,040 | 5.8 | 0 | 0 | 0 | 6,346 |
| 2000 | out board | 4,999 | 26,102 | 1,274,923 | 6.0 | 8,988 | 0 | 0 | 0 |
| | inboard | 765 | 26,102 | 1,274,923 | 6.0 | 0 | 51,097 | 0 | 0 |
| | jetboat | 839 | 26,102 | 1,274,923 | 6.0 | 0 | 0 | 8,760 | 0 |
| | snowmobile | 7,513 | 26,102 | 1,274,923 | 6.0 | 0 | 0 | 0 | 6,171 |
| 2001 | out board | 4,376 | 26,385 | 1, 28 6,670 | 4.2 | 9,259 | 0 | 0 | 0 |
| | inboard | 806 | 26,385 | 1,286,670 | 4.2 | 0 | 57,033 | 0 | 0 |
| | jetboat | 747 | 26,385 | 1,286,670 | 4.2 | 0 | 0 | 8,635 | 0 |
| | snowmobile | 7,735 | 26,385 | 1,286,670 | 4.2 | 0 | 0 | 0 | 6,360 |

APPENDIX E: Snowmobile Sales Reductions Due to Regulations

price elasticity: -2.52 average price: \$6,127

| | year | short-term | long-term |
|-----------------------|------|------------|-----------|
| control cost phase 1: | 2006 | \$73 | \$47 |
| control cost phase 2: | 2010 | \$204 | \$124 |
| control cost phase 3: | 2012 | \$293 | \$172 |

| | | short-term | | | | long-term | | | |
|------|-----------|----------------|-----------------|---------|---------|----------------|---------|------------|---------|
| year | est sales | percentage | sales w/control | | | percentage | sa | les w/cont | rol |
| | | decrease | phase 1 | phase 2 | phase 3 | decrease | phase 1 | phase 2 | phase 3 |
| 2006 | 9,262 | phase 1: -0.03 | 8,984 | | | phase 1: -0.02 | 9,083 | | |
| 2007 | 9,366 | | 9,085 | | | | 9,185 | | |
| 2009 | 9,464 | | 9,179 | | | | 9,281 | | |
| 2010 | 9,556 | phase 2: -0.08 | 9,269 | 8,754 | | phase 2: -0.05 | 9,371 | 9,068 | |
| 2011 | 9,643 | _ | 9,353 | 8,834 | | | 9,456 | 9,151 | |
| 2012 | 9,725 | phase 3: -0.12 | 9,433 | 8,909 | 8,553 | phase 3: -0.07 | 9,537 | 9,229 | 9,037 |
| 2013 | 9,804 | - | 9,509 | 8,981 | 8,622 | - | 9,614 | 9,304 | 9,110 |
| 2014 | 9,879 | | 9,582 | 9,050 | 8,688 | | 9,688 | 9,375 | 9,180 |
| 2015 | 9,950 | | 9,651 | 9,115 | 8,751 | | 9,758 | 9,443 | 9,246 |
| 2016 | 10,019 | | 9,718 | 9,178 | 8,811 | | 9,825 | 9,508 | 9,310 |
| 2017 | 10,084 | | 9,782 | 9,238 | 8,869 | | 9,889 | 9,570 | 9,371 |
| 2018 | 10,148 | | 9,843 | 9,296 | 8,925 | | 9,951 | 9,630 | 9,430 |
| 2019 | 10,208 | | 9,902 | 9,352 | 8,978 | | 10,011 | 9,688 | 9,486 |
| 2020 | 10,267 | | 9,959 | 9,405 | 9,030 | | 10,068 | 9,743 | 9,541 |

Sales reductions were obtained using the equation found on page 21 in the text. The average prices used in these estimations was the average price of the vehicle in question over the range of years for which we had data in 2001 dollars.

APPENDIX F: Watercraft Sales Reductions Due to Regulations

| price el | lasticity | r: -2.46 |
|----------|-----------|-----------------|
| average | e price: | \$3,899 |

| year | control cost | est | est percentage | |
|------|--------------|-------|----------------|----------|
| | | sales | decrease | controls |
| 2002 | \$319 | 5741 | -0.20 | 4586 |
| 2003 | \$402 | 5698 | -0.25 | 4253 |
| 2004 | \$520 | 5656 | -0.33 | 3801 |
| 2005 | \$591 | 5616 | -0.37 | 3523 |
| 2006 | \$695 | 5578 | -0.44 | 3133 |
| 2007 | \$695 | 5540 | -0.44 | 3112 |
| 2008 | \$695 | 5505 | -0.44 | 3092 |
| 2009 | \$695 | 5470 | -0.44 | 3072 |
| 2010 | \$695 | 5436 | -0.44 | 3053 |
| 2011 | \$695 | 5404 | -0.44 | 3035 |
| 2012 | \$695 | 5372 | -0.44 | 3017 |
| 2013 | \$695 | 5341 | -0.44 | 3000 |
| 2014 | \$695 | 5311 | -0.44 | 2983 |
| 2015 | \$695 | 5282 | -0.44 | 2967 |
| 2016 | \$695 | 5254 | -0.44 | 2951 |
| 2017 | \$695 | 5227 | -0.44 | 2936 |
| 2018 | \$695 | 5200 | -0.44 | 2920 |
| 2019 | \$695 | 5174 | -0.44 | 2906 |
| 2020 | \$695 | 5148 | -0.44 | 2891 |

Sales reductions were obtained using the equation found on page 21 in the text. The average prices used in these estimations was the average price of the vehicle in question over the range of years for which we had data in 2001 dollars.
BIOGRAPHY OF THE AUTHOR

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Erin Bock was born in Gainesville, Florida on November 22, 1975. She was raised in Sylva, North Carolina, and graduated from Smoky Mountain High School in 1994. She then attended Western Carolina University and received her Bachelor's degree in Biology in 1998. Erin is a candidate for the Master of Science degree in Resource Economics and Policy in May, 2003.