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## Town of Gray Maine Financial Report 2018

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Audited Financial Statements  
and Other Financial Information

Town of Gray, Maine

June 30, 2018



*Proven Expertise and Integrity*

TOWN OF GRAY, MAINE

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JUNE 30, 2018

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## INDEPENDENT AUDITORS' REPORT

Town Council  
Town of Gray  
Gray, Maine

### Report on the Financial Statements

We have audited the accompanying financial statements of the governmental activities, each major fund and the aggregate remaining fund information of the Town of Gray, Maine, as of and for the year ended June 30, 2018, and the related notes to the financial statements, which collectively comprise the Town of Gray, Maine's basic financial statements as listed in the table of contents.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditors' Responsibility

Our responsibility is to express opinions on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

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www.rhrsmith.com

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

### Opinions

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities, each major fund and the aggregate remaining fund information of the Town of Gray, Maine as of June 30, 2018, and the respective changes in financial position and, where applicable, cash flows thereof for the year then ended in accordance with accounting principles generally accepted in the United States of America.

### Other Matters

#### *Required Supplementary Information*

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis and budgetary comparison information on pages 4 through 11 and 43 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

#### *Other Information*

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the Town of Gray, Maine's basic financial statements. The Budgetary Comparison Schedule - Budgetary Basis - Budget and Actual - General Fund Revenues, Schedule of Departmental Operations - General Fund, combining and individual nonmajor fund financial statements and capital asset schedules are presented for purposes of additional analysis and are not a required part of the basic financial statements.

The Budgetary Comparison Schedule - Budgetary Basis - Budget and Actual - General Fund Revenues, Schedule of Departmental Operations - General Fund, combining and individual nonmajor fund financial statements and capital asset schedules are the responsibility of management and were derived from and related directly to the underlying accounting and other records used to prepare the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying

accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the Budgetary Comparison Schedule - Budgetary Basis - Budget and Actual - General Fund Revenues, Schedule of Departmental Operations - General Fund, combining and individual nonmajor fund financial statements and capital asset schedules are fairly stated, in all material respects, in relation to the basic financial statements as a whole.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated February 28, 2019, on our consideration of the Town of Gray, Maine's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts and grants agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Town of Gray, Maine's internal control over financial reporting and compliance.

*RHR Smith & Company*

Buxton, Maine  
February 28, 2019



**REQUIRED SUPPLEMENTARY INFORMATION  
MANAGEMENT'S DISCUSSION AND ANALYSIS  
JUNE 30, 2018**

**(UNAUDITED)**

The following management's discussion and analysis of Town of Gray, Maine's financial performance provides an overview of the Town's financial activities for the fiscal year ended June 30, 2018. Please read it in conjunction with the Town's financial statements.

**Financial Statement Overview**

The Town of Gray's basic financial statements include the following components: 1) government-wide financial statements, 2) fund financial statements, and 3) notes to the financial statements. This report also includes required supplementary information which consists of the general fund budgetary comparison schedule, and other supplementary information which includes combining and other schedules.

**Basic Financial Statements**

The basic financial statements include financial information in two differing views: the government-wide financial statements and the fund financial statements. These basic financial statements also include the notes to financial statements that explain in more detail certain information in the financial statements and also provide the user with the accounting policies used in the preparation of the financial statements.

**Government-Wide Financial Statements**

The government-wide financial statements provide a broad view of the Town's operations in a manner that is similar to private businesses. These statements provide both short-term as well as long-term information in regards to the Town's financial position. These financial statements are prepared using the accrual basis of accounting. This measurement focus takes into account all revenues and expenses associated with the fiscal year regardless of when cash is received or paid. The government-wide financial statements include the following two statements:

The Statement of Net Position - this statement presents *all* of the government's assets, deferred outflows of resources, liabilities and deferred inflows of resources with the difference being reported as net position.

The Statement of Activities - this statement presents information that shows how the government's net position changed during the period. All changes in net position are reported as soon as the underlying event giving rise to the change occurs, regardless of the timing of the related cash flows.

The above mentioned financial statements have one column for the Town's activity. The type of activity presented for the Town of Gray is:

- *Governmental activities* - The activities in this section are mostly supported by taxes and intergovernmental revenues (federal and state grants). All of the Town's basic services are reported in governmental activities, which include administration services, council, boards and committees, public safety, library, parks and recreation, public works, municipal finances, education, insurance claims, other grants, community services and program expenses.

### **Fund Financial Statements**

A fund is a grouping of related accounts that is used to maintain control over resources that have been segregated for specific activities or objectives. The Town of Gray, like other local governments uses fund accounting to ensure and demonstrate compliance with financial related legal requirements. All of the funds of the Town of Gray are considered governmental funds.

*Governmental funds:* All of the basic services provided by the Town are financed through governmental funds. Governmental funds are used to account for essentially the same functions reported in governmental activities in the government-wide financial statements. However, unlike the government-wide financial statements, the governmental fund financial statements focus on near-term inflows and outflows of spendable resources. They also focus on the balance of spendable resources available at the end of the fiscal year. Such information will be useful in evaluating the government's near-term financing requirements. This approach is known as the current financial resources measurement focus and the modified accrual basis of accounting. Under this approach, revenues are recorded when cash is received or when susceptible to accrual. Expenditures are recorded when liabilities are incurred and due. These statements provide a detailed short-term view of the Town's finances to assist in determining whether there will be adequate financial resources available to meet the current needs of the Town.

Because the focus of governmental funds is narrower than that of government-wide financial statements, it is useful to compare the information presented for governmental funds with similar information presented for governmental activities in the government-wide financial statements. By doing so, readers may better understand the long-term impact of the government's near-term financing decisions. Both the governmental funds balance sheet and the governmental funds statement of revenues, expenditures and changes in fund balances provide a reconciliation to facilitate this comparison between governmental funds and governmental activities. These reconciliations are presented on the page immediately following each governmental funds financial statement.

The Town of Gray presents two columns in the governmental funds balance sheet and the governmental funds statement of revenues, expenditures and changes in fund balances. The Town's major governmental fund is the general fund. All other funds are shown as nonmajor and are combined in the "Other Governmental Funds" column on these statements.

The general fund is the only fund for which the Town legally adopted a budget. The Budgetary Comparison Schedule - Budgetary Basis - Budget and Actual - General Fund provides a comparison of the original and final budget and the actual expenditures for the current year.

### **Notes to the Financial Statements**

The notes provide additional information that is essential to a full understanding of the data provided in the Government-Wide and the Fund Financial Statements. The Notes to Financial Statements can be found following the Reconciliation of the Statement of Revenues, Expenditures and Changes in Fund Balances of Governmental Funds to the Statement of Activities.

### **Required Supplementary Information**

The basic financial statements are followed by a section of required supplementary information, which includes a Budgetary Comparison Schedule - Budgetary Basis - Budget and Actual - General Fund.

### **Other Supplementary Information**

Other supplementary information follows the required supplementary information. These combining and other schedules provide information in regards to nonmajor funds, capital asset activity and other detailed budgetary information for the general fund.

### **Government-Wide Financial Analysis**

Our analysis below focuses on the net position, and changes in net position of the Town's governmental activity. The Town's total net position for governmental activities increased by \$692,449 from \$17,120,215 to \$17,812,664.

Unrestricted net position - the part of net position that can be used to finance day-to-day operations without constraints established by debt covenants, enabling legislation, or other legal requirements - increased for governmental activities to a balance of \$5,967,405 at the end of this year.

**Table 1  
Town of Gray, Maine  
Net Position  
June 30,**

	<u>2018</u>	<u>2017</u>
<b>Assets:</b>		
Current Assets	\$ 8,020,075	\$ 7,614,514
Capital Assets	15,693,250	16,394,986
Total Assets	<u>23,713,325</u>	<u>24,009,500</u>
<b>Deferred Outflows of Resources:</b>		
Deferred Amortization	50,769	55,000
Total Deferred Outflows of Resources	<u>50,769</u>	<u>55,000</u>
<b>Liabilities:</b>		
Current Liabilities	1,054,780	1,338,774
Long-term Debt Outstanding	4,740,233	5,409,299
Total Liabilities	<u>5,795,013</u>	<u>6,748,073</u>
<b>Deferred Inflows of Resources:</b>		
Prepaid Taxes	62,308	69,693
Deferred Revenue	94,109	126,519
Total Deferred Inflows of Resources	<u>156,417</u>	<u>196,212</u>
<b>Net Position:</b>		
Net Investment in Capital Assets	10,396,171	10,159,037
Restricted: Special Revenue Funds	1,237,234	964,167
Capital Projects Funds	61,460	61,575
Permanent Funds	150,394	150,384
Unrestricted	5,967,405	5,785,052
Total Net Position	<u>\$ 17,812,664</u>	<u>\$ 17,120,215</u>

### Revenues and Expenses

Both revenues and expenses for the Town's governmental funds were fairly consistent from the prior year with revenues increasing by \$516,989 or 2.82% primarily due to increases in property tax revenue. Expenses increased by \$1,109,657 or 6.52%. This increase was primarily due to administration services, public safety, public works and education.

**Table 2**  
**Town of Gray, Maine**  
**Changes in Net Position**  
**For the Years Ended June 30,**

	<u>2018</u>	<u>2017</u>
<b>Revenues</b>		
<i>Program Revenues:</i>		
Charges for services	\$ 1,296,120	\$ 1,203,620
Operating grants and contributions	145,591	143,966
<i>General Revenues:</i>		
Taxes	16,636,839	15,555,814
Grants and contributions not restricted to specific programs	432,479	512,128
Interest income	74,769	73,531
Bond premium	-	319,599
Miscellaneous	241,158	501,309
Total Revenues	<u>18,826,956</u>	<u>18,309,967</u>
<b>Expenses</b>		
Administration services	1,356,382	1,118,074
Council, boards and committees	47,795	49,040
Public safety	1,463,886	1,269,311
Library, parks and recreation	338,532	346,867
Public works	3,024,558	2,816,154
Municipal finances	768,483	658,610
County assessment	617,664	598,865
Education	9,565,620	8,977,627
Insurance claims	1,372	18,112
Other grants	13,399	10,430
Community services	29,050	29,718
Program expenses	673,187	622,133
Capital outlay	86,862	-
Bond issuance costs	-	264,599
Interest on long-term debt	147,717	245,310
Total Expenses	<u>18,134,507</u>	<u>17,024,850</u>
Change in Net Position	692,449	1,285,117
Net Position - July 1	<u>17,120,215</u>	<u>15,835,098</u>
Net Position - June 30	<u>\$ 17,812,664</u>	<u>\$ 17,120,215</u>

## Financial Analysis of the Town's Fund Statements

*Governmental funds:* The financial reporting focus of the Town's governmental funds is to provide information on near-term inflows, outflows, and balances of spendable resources. Such information may be useful in assessing the Town's financial requirements. In particular, unassigned fund balance may serve as a useful measure of a government's financial position at the end of the year, and the net resources available for spending.

**Table 3**  
**Town of Gray, Maine**  
**Fund Balances - Governmental Funds**  
**June 30,**

	2018	2017
General Fund:		
Nonspendable	\$ 33,519	\$ 74,058
Committed	82,616	510,758
Unassigned	4,318,975	4,188,732
Total General Fund	\$ 4,435,110	\$ 4,773,548
Nonmajor Funds:		
Special Revenue Funds:		
Nonspendable	\$ 1,687	\$ 10,169
Restricted	1,237,234	964,167
Committed	524,586	27,185
Assigned	186,254	248,725
Unassigned	(20,240)	-
Capital Projects Funds:		
Restricted	61,460	61,575
Committed	410,326	403,349
Assigned	344,141	185,919
Unassigned	(24,973)	-
Permanent Funds:		
Nonspendable - principal	109,687	109,687
Restricted	40,707	40,697
Total Nonmajor Funds	\$ 2,870,869	\$ 2,051,473

The general fund total fund balance decreased by \$338,438 from the prior fiscal year due to positive budgetary variances in both revenues and expenditures that were exceeded by a budgeted use of fund balance. The nonmajor fund balances increased by \$819,396 from the prior fiscal year due to revenues and net transfers in from other funds that exceeded expenditures.

## Budgetary Highlights

The only difference between the original and final budget for the general fund was an additional use of committed fund balance.

The general fund actual revenues exceeded budget by \$370,605. All revenue categories were received in excess of budgeted amounts except property taxes and interest income.

The general fund actual expenditures were under budget in total by \$490,957. When excluding overlay of \$259,453, the general fund expenditures remained under budget by \$231,504 despite cost overruns in administration services, insurance claims and other grants.

## Capital Asset and Debt Administration

### Capital Assets

As of June 30, 2018, the net book value of capital assets recorded by the Town decreased by \$701,736 from the prior year. This decrease is the result of capital additions of \$721,373 less current year depreciation expense of \$1,423,109.

**Table 4**  
**Town of Gray, Maine**  
**Capital Assets (Net of Depreciation)**  
**June 30,**

	<u>2018</u>	<u>2017</u>
Land and Non-Depreciable Assets	\$ 124,803	\$ 124,803
Buildings and Improvements	7,351,056	7,704,140
Furniture and Equipment	712,974	832,376
Vehicles	2,105,537	2,339,407
Infrastructure	5,398,880	5,394,260
Total	<u>\$ 15,693,250</u>	<u>\$ 16,394,986</u>

### Debt

At June 30, 2018, the Town had \$5,040,000 in bonds outstanding versus \$5,605,000 in the prior year. Other obligations include capital leases payable and accrued compensated absences. Refer to Note 5 of Notes to Financial Statements for detailed information.

## **Economic Factors and Next Year's Budgets and Rates**

To further promote and ensure the financial well-being and fiscal stability of the Town, the Gray Town Council adopted an Unassigned General Fund Balance Policy in February of 2004. The Town's management established the policy as a guideline to ensure the well-being of the Town's financial administration in a manner that assists in providing for a positive cash flow, reducing short-term borrowing costs and meeting the Town's long-term capital investment objectives while ensuring that year-to-year fluctuations do not allow accumulation of an excessive unassigned fund balance. The policy also includes a provision for the suggested utilization of excess funds on future capital improvements and/or distribution to various reserve accounts. The Town's management designed the policy around maintaining a level of funding in Unassigned General Fund Balance that assures the fiscal integrity of the Town into the near future. In addition, the policy will provide direction to the Town Manager during annual budget preparation.

The policy requires that the Town Treasurer maintain the Unassigned General Fund Balance (as determined in accordance with applicable government accounting standards) at a level not less than two twelfths (or  $1/6$ ) and up to three twelfths (or  $1/4$ ) of the Town's net assessment for commitment, excluding any and all TIF plan amount assessment. Utilization of the Unassigned General Fund Balance is restricted and may in no circumstance be appropriated to below the two twelfths (or  $1/6$ ) level as described above without the favorable vote of a Town Meeting. Such a resolution for utilization shall also contain a plan to restore the Unassigned General Fund Balance to the level detailed above within a five (5) year period should such utilization cause the Unassigned General Fund Balance to fall below the level detailed above. The Town maintained balances in excess of the required minimum level for the fiscal year ended 2018.

At any time during any budget year the Town Council may, after notice, call a special Town Meeting for the purpose of making appropriation(s) from Unassigned General Fund Balance in excess of the two twelfths (or  $1/6$ ) level as described above. The proposed appropriation(s) shall meet an essential municipal need to protect the public health, safety and welfare. The needs may be caused by severe economic decline, any natural disaster or sudden event outside the control of the Town Council. Such appropriation(s) shall be adopted by a favorable vote of a special Town Meeting, with the vote specifically identifying the public necessity and containing the precise use of the appropriation(s).

## **Contacting the Town's Financial Management**

This financial report is designed to provide our citizens, taxpayers, customers, and investors and creditors with a general overview of the Town's finances and to show the Town's accountability for the money it receives. If you have questions about this report or need additional financial information, contact the Town Office at 24 Main St., Gray, Maine 04039.



TOWN OF GRAY, MAINE  
STATEMENT OF NET POSITION  
JUNE 30, 2018

	<u>Governmental Activities</u>
<b>ASSETS</b>	
Current assets:	
Cash and cash equivalents	\$ 7,153,409
Accounts receivable (net of allowance for uncollectibles)	
Taxes	570,322
Liens	78,742
Other	182,396
Prepaid items	23,770
Inventory	11,436
Total current assets	<u>8,020,075</u>
Noncurrent assets:	
Capital assets:	
Land and other assets not being depreciated	124,803
Buildings and equipment, net of accumulated depreciation	15,568,447
Total noncurrent assets	<u>15,693,250</u>
<b>TOTAL ASSETS</b>	<u>23,713,325</u>
<b>DEFERRED OUTFLOWS OF RESOURCES</b>	
Deferred amortization on bond refunding	50,769
<b>TOTAL DEFERRED OUTFLOWS OF RESOURCES</b>	<u>50,769</u>
<b>TOTAL ASSETS AND DEFERRED OUTFLOWS OF RESOURCES</b>	<u>\$ 23,764,094</u>
<b>LIABILITIES</b>	
Current liabilities:	
Accounts payable	\$ 87,663
Accrued expenses	47,733
Accrued payroll	42,716
Current portion of long-term obligations	876,668
Total current liabilities	<u>1,054,780</u>
Noncurrent liabilities:	
Noncurrent portion of long-term obligations:	
Bonds payable	4,511,538
Accrued compensated absences	228,695
Total noncurrent liabilities	<u>4,740,233</u>
<b>TOTAL LIABILITIES</b>	<u>5,795,013</u>
<b>DEFERRED INFLOWS OF RESOURCES</b>	
Prepaid taxes	62,308
Deferred revenue	94,109
<b>TOTAL DEFERRED INFLOWS OF RESOURCES</b>	<u>156,417</u>
<b>NET POSITION</b>	
Net investment in capital assets	10,396,171
Restricted:	
Special revenue funds	1,237,234
Capital projects funds	61,460
Permanent funds	150,394
Unrestricted	5,967,405
<b>TOTAL NET POSITION</b>	<u>17,812,664</u>
<b>TOTAL LIABILITIES, DEFERRED INFLOWS OF RESOURCES AND NET POSITION</b>	<u>\$ 23,764,094</u>

See accompanying independent auditors' report and notes to financial statements.

## TOWN OF GRAY, MAINE

STATEMENT OF ACTIVITIES  
FOR THE YEAR ENDED JUNE 30, 2018

Functions/Programs	Expenses	Program Revenues			Net (Expense) Revenue & Changes in Net Position
		Charges for Services	Operating Grants & Contributions	Capital Grants & Contributions	Total Governmental Activities
Governmental activities:					
Administration services	\$ 1,356,382	\$ 262,290	\$ 8,143	\$ -	\$ (1,085,949)
Council, boards and committees	47,795	16,610	-	-	(31,185)
Public safety	1,463,886	345,387	-	-	(1,118,499)
Library, parks and recreation	338,532	8,059	-	-	(330,473)
Public works	3,024,558	144,706	137,448	-	(2,742,404)
Municipal finances	768,483	-	-	-	(768,483)
County assessment	617,664	-	-	-	(617,664)
Education	9,565,620	-	-	-	(9,565,620)
Insurance claims	1,372	-	-	-	(1,372)
Other grants	13,399	-	-	-	(13,399)
Community services	29,050	-	-	-	(29,050)
Program expenses	673,187	519,068	-	-	(154,119)
Capital outlay	86,862	-	-	-	(86,862)
Interest on long-term debt	147,717	-	-	-	(147,717)
Total government	<u>\$ 18,134,507</u>	<u>\$ 1,296,120</u>	<u>\$ 145,591</u>	<u>\$ -</u>	<u>(16,692,796)</u>

STATEMENT B (CONTINUED)  
TOWN OF GRAY, MAINE

STATEMENT OF ACTIVITIES  
FOR THE YEAR ENDED JUNE 30, 2018

	Governmental Activities
Changes in net position:	
Net (expense) revenue	(16,692,796)
General revenues:	
Taxes:	
Property taxes, levied for general purposes	14,840,820
Excise taxes	1,796,019
Grants and contributions not restricted to specific programs	432,479
Interest income	74,769
Miscellaneous	241,158
Total general revenues	17,385,245
Change in net position	692,449
NET POSITION - JULY 1	17,120,215
NET POSITION - JUNE 30	\$ 17,812,664

See accompanying independent auditors' report and notes to financial statements.

## TOWN OF GRAY, MAINE

BALANCE SHEET - GOVERNMENTAL FUNDS  
JUNE 30, 2018

	General Fund	Other Governmental Funds	Total Governmental Funds
<b>ASSETS</b>			
Cash and cash equivalents	\$ 6,053,810	\$ 1,099,599	\$ 7,153,409
Accounts receivable (net of allowance for uncollectibles):			
Taxes	570,322	-	570,322
Liens	78,742	-	78,742
Other	182,396	-	182,396
Prepaid items	22,083	1,687	23,770
Inventory	11,436	-	11,436
Due from other funds	292,286	2,156,803	2,449,089
<b>TOTAL ASSETS</b>	<b><u>\$ 7,211,075</u></b>	<b><u>\$ 3,258,089</u></b>	<b><u>\$ 10,469,164</u></b>
<b>LIABILITIES</b>			
Accounts payable	\$ 86,113	\$ 1,550	\$ 87,663
Accrued expenses	47,733	-	47,733
Accrued payroll	40,811	1,905	42,716
Due to other funds	2,156,803	292,286	2,449,089
<b>TOTAL LIABILITIES</b>	<b><u>2,331,460</u></b>	<b><u>295,741</u></b>	<b><u>2,627,201</u></b>
<b>DEFERRED INFLOWS OF RESOURCES</b>			
Prepaid taxes	62,308	-	62,308
Deferred revenue	2,630	91,479	94,109
Deferred property tax	379,567	-	379,567
<b>TOTAL DEFERRED INFLOWS OF RESOURCES</b>	<b><u>444,505</u></b>	<b><u>91,479</u></b>	<b><u>535,984</u></b>
<b>FUND BALANCES</b>			
Nonspendable	33,519	111,374	144,893
Restricted	-	1,339,401	1,339,401
Committed	82,616	934,912	1,017,528
Assigned	-	530,395	530,395
Unassigned	4,318,975	(45,213)	4,273,762
<b>TOTAL FUND BALANCES</b>	<b><u>4,435,110</u></b>	<b><u>2,870,869</u></b>	<b><u>7,305,979</u></b>
<b>TOTAL LIABILITIES, DEFERRED INFLOWS OF RESOURCES AND FUND BALANCES</b>	<b><u>\$ 7,211,075</u></b>	<b><u>\$ 3,258,089</u></b>	<b><u>\$ 10,469,164</u></b>

See accompanying independent auditors' report and notes to financial statements.

## TOWN OF GRAY, MAINE

RECONCILIATION OF THE GOVERNMENTAL FUNDS BALANCE SHEET  
TO THE STATEMENT OF NET POSITION  
JUNE 30, 2018

	Total Governmental Funds
Total Fund Balances	\$ 7,305,979
Amounts reported for governmental activities in the Statement of Net Position are different because:	
Capital assets used in governmental activities are not financial resources and therefore are not reported in the funds, net of accumulated depreciation	15,693,250
Other long-term assets are not available to pay for current-period expenditures and therefore are deferred in the funds shown above:	
Taxes and liens receivable	379,567
Long-term liabilities are not due and payable in the current period and therefore are not reported in the funds:	
Bonds payable	(5,040,000)
Capital leases payable	(257,079)
Accrued compensated absences	(269,053)
Net position of governmental activities	\$ 17,812,664

See accompanying independent auditors' report and notes to financial statements.

## TOWN OF GRAY, MAINE

STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES  
GOVERNMENTAL FUNDS  
FOR THE YEAR ENDED JUNE 30, 2018

	General Fund	Other Governmental Funds	Total Governmental Funds
REVENUES			
Taxes:			
Property	\$ 14,842,829	\$ -	\$ 14,842,829
Excise	1,796,019	-	1,796,019
Intergovernmental	578,070	-	578,070
Interest income	66,359	8,410	74,769
Charges for services	777,052	519,068	1,296,120
Miscellaneous	213,246	27,912	241,158
TOTAL REVENUES	<u>18,273,575</u>	<u>555,390</u>	<u>18,828,965</u>
EXPENDITURES			
Current:			
Administration services	1,168,525	-	1,168,525
Council, boards and committees	47,795	-	47,795
Public safety	1,203,972	-	1,203,972
Library, parks and recreation	308,206	-	308,206
Public works	2,055,912	-	2,055,912
Municipal finances	768,483	-	768,483
County assessment	617,664	-	617,664
Education	9,565,620	-	9,565,620
Insurance claims	1,372	-	1,372
Other grants	13,399	-	13,399
Community services	29,050	-	29,050
Program expenses	-	673,187	673,187
Debt service:			
Principal	-	938,870	938,870
Interest	-	147,717	147,717
Capital outlay	-	808,235	808,235
TOTAL EXPENDITURES	<u>15,779,998</u>	<u>2,568,009</u>	<u>18,348,007</u>
EXCESS OF REVENUES OVER (UNDER) EXPENDITURES	<u>2,493,577</u>	<u>(2,012,619)</u>	<u>480,958</u>
OTHER FINANCING SOURCES (USES)			
Transfers in	84,616	2,916,631	3,001,247
Transfers (out)	(2,916,631)	(84,616)	(3,001,247)
TOTAL OTHER FINANCING SOURCES (USES)	<u>(2,832,015)</u>	<u>2,832,015</u>	<u>-</u>
NET CHANGE IN FUND BALANCES	(338,438)	819,396	480,958
FUND BALANCES - JULY 1	<u>4,773,548</u>	<u>2,051,473</u>	<u>6,825,021</u>
FUND BALANCES - JUNE 30	<u>\$ 4,435,110</u>	<u>\$ 2,870,869</u>	<u>\$ 7,305,979</u>

See accompanying independent auditors' report and notes to financial statements.

## TOWN OF GRAY, MAINE

RECONCILIATION OF THE STATEMENT OF REVENUES, EXPENDITURES AND  
 CHANGES IN FUND BALANCES OF GOVERNMENTAL FUNDS TO THE  
 STATEMENT OF ACTIVITIES  
 FOR THE YEAR ENDED JUNE 30, 2018

Net change in fund balances - total governmental funds (Statement E)	<u>\$ 480,958</u>
Amounts reported for governmental activities in the Statement of Activities (Statement B) are different because:	
Governmental funds report capital outlays as expenditures while governmental activities report depreciation expense to be allocated to those expenditures over the life of the assets:	
Capital asset acquisitions	721,373
Depreciation expense	<u>(1,423,109)</u>
	<u>(701,736)</u>
Revenues in the Statement of Activities that do not provide current financial resources are not reported as revenues in the funds:	
Taxes and liens receivable	<u>(2,009)</u>
Repayment of long-term debt principal is an expenditure in the governmental funds, but the repayment reduces long-term liabilities in the Statement of Net Net Position	
	<u>938,870</u>
Some expenses reported in the Statement of Activities do not require the use of current financial resources and therefore are not reported as expenditures in governmental funds:	
Accrued compensated absences	<u>(23,634)</u>
Change in net position of governmental activities (Statement B)	<u><u>\$ 692,449</u></u>

See accompanying independent auditors' report and notes to financial statements.

TOWN OF GRAY, MAINE

NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2018

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

**Reporting Entity**

The Town of Gray was incorporated under the laws of the State of Maine. The Town operates under the council-manager form of government and provides the following services: administration services, council, boards & committees, public safety, library, parks and recreation, public works, municipal finances, education, insurance claims, other grants, community services and program expenses.

The Town's financial statements are prepared in accordance with generally accepted accounting principles (GAAP). The Governmental Accounting Standards Board (GASB) is responsible for establishing GAAP for state and local governments through its pronouncements (Statements and Interpretations).

The Town's combined financial statements include all accounts and all operations of the Town. We have determined that the Town has no component units as described in GASB Statement No. 14 and amended by GASB Statements No. 39 and No. 61.

**Implementation of New Accounting Standards**

During the year ended June 30, 2018, the following statements of financial accounting standards issued by the Governmental Accounting Standards Board became effective:

Statement No. 75, "*Accounting and Financial Reporting for Postemployment Benefits Other than Pensions.*" The primary objective of this Statement is to improve accounting and financial reporting by state and local governments for postemployment benefits other than pensions (other postemployment benefits or OPEB). It also improves information provided by state and local governmental employers about financial support for OPEB that is provided by other entities. This Statement results from a comprehensive review of the effectiveness of existing standards of accounting and financial reporting for all postemployment benefits (pensions and OPEB) with regard to providing decision-useful information, supporting assessments of accountability and interperiod equity, and creating additional transparency. Management has determined the impact of this Statement is not material to the financial statements.

Statement No. 81, "*Irrevocable Split-Interest Agreements.*" The objective of this Statement is to improve accounting and financial reporting for irrevocable split-interest agreements by providing recognition and measurement guidance for situations in which a government is a beneficiary of the agreement. Split-interest agreements are a type of



TOWN OF GRAY, MAINE

NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2018

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

giving agreement used by donors to provide resources to two or more beneficiaries, including governments. Split-interest agreements can be created through trusts or other legally enforceable agreements with characteristics that are equivalent to split-interest agreements in which a donor transfers resources to an intermediary to hold and administer for the benefit of a government and at least one other beneficiary. Examples of these types of agreements include charitable lead trusts, charitable remainder trusts, and life-interests in real estate. As such, this Statement requires that a government that receives resources pursuant to an irrevocable split-interest agreement recognize assets, liabilities, and deferred inflows of resources at the inception of the agreement. Management has determined the impact of this Statement is not material to the financial statements.

Statement No. 85, "Omnibus 2017." The objective of this Statement is to address practice issues that have been identified during implementation and application of certain GASB Statements. This Statement addresses a variety of topics including issues related to blending component units, goodwill, fair value measurement and application, and postemployment benefits (pensions and other postemployment benefits [OPEB]). Management has determined the impact of this Statement is not material to the financial statements.

Statement No. 86, "Certain Debt Extinguishment Issues." The primary objective of this Statement is to improve consistency in accounting and financial reporting for in-substance defeasance of debt by providing guidance for transactions in which cash and other monetary assets acquired with only existing resources - resources other than the proceeds of refunding debt - are placed in an irrevocable trust for the sole purpose of extinguishing debt. This Statement also improves accounting and financial reporting for prepaid insurance on debt that is extinguished and notes to financial statements for debt that is defeased in substance. Management has determined the impact of this Statement is not material to the financial statements.

**Government-Wide and Fund Financial Statements**

The Town's basic financial statements include both government-wide (reporting the Town as a whole) and fund financial statements (reporting the Town's major funds).

Both the government-wide and fund financial statements categorize primary activities as governmental.

In the government-wide Statement of Net Position, the governmental activities column is (a) presented on a consolidated basis by column, and (b) is reported on a full accrual, economic resources basis, which recognizes all long-term assets and

TOWN OF GRAY, MAINE

NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2018

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

receivables as well as long-term debt and obligations. The Town's net position is reported in three parts - net investment in capital assets; restricted net position; and unrestricted net position. The Town first utilizes restricted resources to finance qualifying activities.

The government-wide Statement of Activities reports both the gross and net cost of each of the Town's functions (administration services, public safety, etc.) excluding fiduciary activities. The functions are also supported by general government revenues (property taxes, certain intergovernmental revenues, miscellaneous revenues, etc.). The Statement of Activities reduces gross expenses (including depreciation) by related program revenues, operating and capital grants. Program revenues must be directly associated with the function or a business-type activity. Operating grants include operating-specific and discretionary (either operating or capital) grants while the capital grants column reflects capital-specific grants. For the most part, the interfund activity has been eliminated from these government-wide financial statements.

The net costs (by function) are normally covered by general revenue (taxes, certain intergovernmental revenues and charges for services, etc.).

The Town does not allocate indirect costs. All costs are charged directly to the corresponding department.

The government-wide focus is more on the sustainability of the Town as an entity and the change in the Town's net position resulting from the current year's activities.

**Measurement Focus - Basic Financial Statements & Fund Financial Statements**

The financial transactions of the Town are reported in the individual funds in the fund financial statements. Each fund is accounted for by providing a separate set of self-balancing accounts that comprise its assets, deferred outflows of resources, liabilities, deferred inflows of resources, fund balances, revenues and expenditures/expenses. The various funds are reported by generic classification within the financial statements. The following fund types are used by the Town:

1. Governmental Funds:

The focus of the governmental funds' measurement (in the fund statements) is upon determination of financial position (sources, uses, and balances of financial resources) rather than upon net income. The following is a description of the governmental funds of the Town:

TOWN OF GRAY, MAINE

NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2018

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Major Fund

- a. The General Fund is the general operating fund of the Town. It is used to account for all financial resources except those required to be accounted for in another fund.

Nonmajor Funds

- b. Special Revenue Funds are used to account for the proceeds of specific revenue sources that are legally restricted to expenditures for specified purposes.
- c. Capital Projects Funds are used to account for financial resources to be used for the acquisition or construction of major capital facilities or equipment.
- d. Permanent Funds are used to account for assets held by the Town that are legally restricted pursuant to Title 30-A, §5653 of the Maine State Statutes, as amended, and unless otherwise specified, only earnings, and not principal, may be used for purposes that benefit the Town or its citizenry. The Town's policy for authorizing and spending investment income follows State statutes.

The emphasis in fund financial statements is on the major funds in the governmental activities category. Nonmajor funds by category are summarized into a single column, GASB Statement No. 34 sets forth minimum criteria (percentage of the assets, deferred outflows of resources, liabilities, deferred inflows of resources, revenues, or expenses of either the fund category or the governmental and enterprise combined) for the determination of major funds. The nonmajor funds are combined in a column in the fund financial statements.

**Basis of Accounting**

Basis of accounting refers to when revenues and expenditures or expenses are recognized in the accounts and reported in the financial statements. Basis of accounting relates to the timing of the measurements made, regardless of the measurement focus applied.

TOWN OF GRAY, MAINE

NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2018

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

1. Accrual

Governmental activities in the government-wide financial statements and fiduciary fund financial statements are presented on the accrual basis of accounting. Revenues are recognized when earned and expenses are recognized when incurred.

2. Modified Accrual

The governmental fund financial statements are presented on the modified accrual basis of accounting. Under the modified accrual basis of accounting, revenues are recorded when susceptible to accrual; i.e., both measurable and available. "Available" means collectible within the current period or soon enough thereafter to be used to pay liabilities of the current period. Expenditures are generally recognized under the modified accrual basis of accounting when the related liability is incurred. The exception to this general rule is that principal and interest on general obligation long-term debt, if any, is recognized when due.

**Budget**

The Town's policy is to adopt an annual budget for operations. The budget is presented on the modified accrual basis of accounting which is consistent with generally accepted accounting principles.

The following procedures are followed in establishing budgetary data reflected in the financial statements:

1. Early in the second half of the year the Town prepares a budget for the fiscal year beginning July 1. The operating budget includes proposed expenditures and the means of financing them.
2. A meeting of the inhabitants of the Town was called for the purpose of adopting the proposed budget after public notice of the meeting was given.
3. The budget was adopted subsequent to passage by the inhabitants of the Town.

**Deposits and Investments**

The Town's cash and cash equivalents are considered to be cash on hand, demand deposits and short-term investments with original maturities of three months or less from the date of acquisition.

TOWN OF GRAY, MAINE

NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2018

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

It is the Town's policy to value investments at fair value. None of the Town's investments are reported at amortized cost. The Town Treasurer is authorized by State Statutes to invest all excess funds in the following:

- Obligations of the U.S. Government, its agencies and instrumentalities
- Certificates of deposits and other evidences of deposits at banks, savings and loan associations, and credit unions
- Repurchase agreements
- Money market mutual funds

The Town of Gray, Maine has a formal investment policy and also follows the State of Maine Statutes.

**Receivables**

Receivables include amounts due from governmental agencies and local businesses. All receivables are current and therefore due within one year. Receivables are reported net of an allowance for uncollectible accounts and revenues net of uncollectibles. Allowances are reported when accounts are proven to be uncollectible. Allowances for uncollectible accounts netted with accounts receivable were \$182,396 for the year ended June 30, 2018. The allowance for uncollectible accounts is estimated to be \$10,000 as of June 30, 2018.

**Prepaid Items**

Certain insurance and other payments to vendors reflect costs applicable to future accounting periods and are recorded as prepaid items.

**Inventories**

Inventories consist of expendable supplies held for consumption and are valued at cost which approximates market, using the first-in/first-out (FIFO) method. The costs of inventories are recorded as expenditures when used (consumption method). The general fund inventory consists of diesel fuel and gasoline.

**Interfund Receivables and Payables**

Transactions between funds that are representative of lending/borrowing arrangements outstanding at the end of the fiscal year are referred to as "due to/from other funds". While these balances are reported in fund financial statements, certain eliminations are made in the preparation of the government-wide financial statements.

TOWN OF GRAY, MAINE

NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2018

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Any residual balances outstanding between governmental activities and business-type activities are reported in the governmental-wide financial statements as "internal balances".

**Transactions Between Funds**

Legally authorized transfers are treated as interfund transfers and are included in the results of operations of Governmental Funds.

**Capital Assets**

Capital assets purchased or acquired with an original cost of \$5,000 or more are reported at historical cost or estimated historical cost. Contributed assets are reported at fair market value as of the date received. Additions, improvements and other capital outlays that significantly extend the useful life of an asset are capitalized. Infrastructure such as streets, traffic signals, and signs are capitalized. Other costs incurred for repairs and maintenance are expensed as incurred. Depreciation on all assets is provided on the straight-line basis over the estimated useful lives.

The assets are valued at historical cost when available and estimated historical cost where actual invoices or budgetary data was unavailable. Donated fixed assets are valued at their estimated fair market value on the date received. All retirements have been recorded by eliminating the net carrying values.

Infrastructure assets include roads, bridges, underground pipe (other than related to independently owned utilities), traffic signals, etc. These infrastructure assets are likely to be the largest asset class of the Town. The Town has not retroactively recorded infrastructure.

Estimated useful lives are as follows:

Buildings	20 - 50 years
Infrastructure	50 - 100 years
Machinery and equipment	3 - 50 years
Vehicles	3 - 25 years

**Long-term Obligations**

The accounting treatment of long-term debt depends on whether the assets are used in governmental fund operations or proprietary fund operations and whether they are reported in the government-wide or fund financial statements.

TOWN OF GRAY, MAINE

NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2018

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

All long-term debt to be repaid from governmental and business-type resources is reported as liabilities in government-wide statements. The long-term debt consists primarily of bonds payable, capital leases payable and accrued compensated absences.

Long-term debt for governmental funds is not reported as liabilities in the fund financial statements. The debt proceeds are reported as other financing sources and payment of principal and interest reported as expenditures. The accounting for proprietary funds is the same in the fund statements as it is in the government-wide statements.

**Compensated Absences**

The Town's policies regarding vacation and sick time permits employees to accumulate earned but unused vacation and sick leave. The liability for these compensated absences is recorded as long-term debt in the government-wide financial statements. In the fund financial statements, governmental funds report only the compensated absence liability payable from expendable available financial resources, while the proprietary funds report the liability as it is incurred. As of June 30, 2018, the Town's liability for compensated absences is \$269,053.

**Net Position**

Net position represents the difference between all other elements in a statement of financial position. Net investment in capital assets consists of capital assets, net of accumulated depreciation, reduced by the outstanding balances of any borrowing used for those assets, and adding back unspent proceeds. Net position is reported as restricted when there are limitations imposed on its use either through enabling legislations adopted by the Town or through external restrictions imposed by creditors, grantors or laws or regulations of other governments. Unrestricted net position is the net amount of the assets, deferred outflows of resources, liabilities, and deferred inflows of resources that are not included in the determination of net investment in capital assets or restricted net position.

**Fund Balance**

In the fund financial statements, fund balance for governmental funds is reported in classifications that comprise a hierarchy based primarily on the extent to which the Town is bound to honor constraints on the specific purpose for which amounts in the funds can be spent. Fund balance is reported in five components - nonspendable, restricted, committed, assigned and unassigned.

TOWN OF GRAY, MAINE

NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2018

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Nonspendable - This includes amounts that cannot be spent either because they are not in spendable form or because they are legally or contractually required to be maintained intact.

Restricted - This includes amounts that can be spent only for specific purposes because of constitutional provisions or enabling legislation or because of constraints that are externally imposed by creditors, grantors, contributors, or the laws or regulations of other governments.

Committed - This includes amounts that can be used only for specific purposes determined by a formal action of the inhabitants of the Town. The inhabitants of the Town through Town meetings are the highest level of decision-making authority of the Town. Commitments may be established, modified, or rescinded only through a Town meeting vote.

Assigned - This includes amounts that do not meet the criteria to be classified as restricted or committed but that are intended to be used for specific purposes. The authority for assigning fund balance is expressed by the Town Council.

Unassigned - This includes all other spendable amounts. The general fund is the only fund that reports a positive unassigned fund balance amount. Other governmental funds besides the general fund can only report a negative unassigned fund balance amount.

When an expenditure is incurred for purposes for which both restricted and unrestricted fund balances are available, the Town considers restricted funds to have been spent first. When an expenditure is incurred for which committed, assigned, or unassigned fund balances are available, the Town considers amounts to have been spent first out of committed funds, then assigned funds, and finally unassigned funds, as needed, unless the Town meeting vote has provided otherwise in its commitment or assignment actions.

**Deferred Outflows and Inflows of Resources**

In addition to assets, the statement of financial position and/or balance sheet will at times report a separate section for deferred outflows of resources. This separate financial statement element, *deferred outflows of resources*, represents a consumption of net position that applies to a future period(s) and so will not be recognized as an outflow of resources (expense/expenditure) until then. The Town has only one type of item, deferred amortization on bond refunding. This item is reported in the statement of net position.



TOWN OF GRAY, MAINE

NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2018

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

In addition to liabilities, the statement of financial position and or balance sheet will at times report a separate section for deferred inflows of resources. This separate financial statement element, *deferred inflows of resources*, represents an acquisition of net position that applies to a future period(s) and so will not be recognized as an inflow of resources (revenue) until that time. The Town has deferred tax revenues, which arises only under a modified accrual basis of accounting that qualifies for reporting in this category. Accordingly, this item is reported in the governmental funds balance sheet. Prepaid taxes and other deferred revenue also qualify for reporting in this category. These items are reported in both the statements of net position and governmental funds balance sheet. All items in this category are deferred and recognized as an inflow of resources in the period that the amounts become available.

**Revenue Recognition - Property Taxes - Modified Accrual Basis**

The Town's property tax for the current year was levied August 23, 2017 on the assessed value listed as of April 1, 2017, for all real and personal property located in the Town. Taxes were due in two installments on October 2, 2017 and April 2, 2018. Interest on unpaid taxes commenced on October 3, 2017 and April 3, 2018, at 7% per annum.

Property tax revenues are recognized when they become available. Available includes those property tax receivables expected to be collected within sixty days after year end. The remaining receivables have been recorded as deferred revenues.

The property tax collection rate was 98.0% and 98.0% for the years ended June 30, 2018 and 2017, respectively.

Tax liens are placed on real property within twelve months following the tax commitment date if taxes are delinquent. The Town has the authority to foreclose on property eighteen months after the filing of the lien if tax liens and associated costs remain unpaid.

The Town is permitted by the laws of the State of Maine to levy taxes up to 105% of its net budgeted expenditures for the related fiscal period. The amount raised in excess of 100% is referred to as overlay, and amounted to \$259,453 for the year ended June 30, 2018.

**Program Revenues**

Program revenues include all directly related income items applicable to a particular program (charges to customers or applicants for goods, services, or privileges provided; operating or capital grants and contributions, including special assessments).

TOWN OF GRAY, MAINE

NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2018

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

**Encumbrance Accounting**

Encumbrances are not liabilities and, therefore, are not recorded as expenditures until receipt of material or service. For budgetary purposes, appropriations lapse at fiscal year-end. The Town does not utilize encumbrance accounting for its general fund.

**Use of Estimates**

During the preparation of the Town's financial statements, management is required to make estimates and assumptions that affect the reported amounts of assets, liabilities, and disclosure of contingent items as of the date of the financial statements and the reported amounts of revenues and expenses/expenditures during the reporting period. Actual results may differ from these estimates.

NOTE 2 - DEPOSITS AND INVESTMENTS

State statutes require that all investments made by the Town consider the safe and sound investment of principal and preservation of capital in the overall portfolio, maintenance of sufficient liquidity to meet day-to-day operations and other cash requirements and maximization of income, within established investment risk guidelines, with consistent cash flows throughout the budgetary cycle. These investment policies apply to all Town funds.

**Deposits:**

Custodial credit risk for deposits is the risk that, in the event of a failure of a depository financial institution, the Town will not be able to recover its deposits. The Town does have a policy covering custodial credit risk for deposits. The Town maintains deposits in qualifying financial institutions that are a member of the FDIC or NCUSIF as defined in Title 30-A, Section 5706 of the Maine Revised Statutes. At June 30, 2018, the \$7,153,409 were comprised of deposits of \$7,233,578. All of these bank deposits were fully insured by federal depository insurance and consequently were not exposed to custodial credit risk.

<u>Account Type</u>	<u>Bank Balance</u>
Checking accounts	\$ 11,001
Sweep accounts	2,009,128
ICS savings accounts	5,213,449
	<u>\$ 7,233,578</u>

TOWN OF GRAY, MAINE

NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2018

NOTE 2 - DEPOSITS AND INVESTMENTS (CONTINUED)

**Investments:**

Custodial credit risk for investments is that, in the event of failure of the counterparty, the Town will not be able to recover the value of its investments or collateral securities that are in possession of an outside party. Currently, the Town does have a policy for custodial credit risk for investments. The Town seeks to minimize custodial credit risk by doing business with authorized institutions, depositories and brokers/dealers.

At June 30, 2018, the Town had no investments.

Credit risk - Statutes for the State of Maine authorize the Town to invest in obligations of the U.S. Treasury, agencies and instrumentalities, other states and Canada, provided such securities are rated within the three highest grades by an approved rating service of the State of Maine, corporate stocks and bonds within statutory limits, financial institutions, mutual funds and repurchase agreements. The Town does have an investment policy on credit risk. The Town mitigates this risk by limiting investments to authorized types of securities, using qualified financial institutions authorized by the finance committee and diversifying the investment portfolio to meet the Town's current and future cash flow needs. Generally, the Town invests excess funds in cash management accounts and various insured certificates of deposit.

Interest rate risk - is the risk that changes in interest rates will adversely affect the fair value of an investment. The Town does have a formal investment policy that mitigates interest rate risk by limiting investment maturities as a means of managing its exposure to fair value losses arising from fluctuations in interest rates.

NOTE 3 - INTERFUND RECEIVABLES AND PAYABLES

Interfund balances at June 30, 2018 consisted of the following individual fund receivables and payables:

	Receivables (Due From)	Payables (Due To)
Major funds:		
General fund	\$ 292,286	\$ 2,156,803
Nonmajor funds:		
Special revenue funds	2,042,883	20,240
Capital projects funds	-	272,046
Permanent funds	113,920	-
	<u>\$ 2,449,089</u>	<u>\$ 2,449,089</u>

TOWN OF GRAY, MAINE

NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2018

NOTE 4 - CAPITAL ASSETS

The following is a summary of changes in capital assets for the year ended June 30, 2018:

	Balance 7/1/17	Additions	Disposals	Balance 6/30/18
Non-depreciated assets:				
Land	\$ 124,803	\$ -	\$ -	\$ 124,803
	<u>124,803</u>	<u>-</u>	<u>-</u>	<u>124,803</u>
Depreciated assets:				
Buildings and improvements	10,844,198	39,285	-	10,883,483
Furniture and equipment	2,886,660	30,306	-	2,916,966
Vehicles	7,566,670	36,398	-	7,603,068
Infrastructure	13,112,275	615,384	-	13,727,659
	<u>34,409,803</u>	<u>721,373</u>	<u>-</u>	<u>35,131,176</u>
Less accumulated depreciation:				
Buildings and improvements	(3,140,058)	(392,369)	-	(3,532,427)
Furniture and equipment	(2,054,284)	(149,708)	-	(2,203,992)
Vehicles	(5,227,263)	(270,268)	-	(5,497,531)
Infrastructure	(7,718,015)	(610,764)	-	(8,328,779)
	<u>(18,139,620)</u>	<u>(1,423,109)</u>	<u>-</u>	<u>(19,562,729)</u>
Net depreciated assets	<u>16,270,183</u>	<u>(701,736)</u>	<u>-</u>	<u>15,568,447</u>
Net capital assets	<u>\$ 16,394,986</u>	<u>\$ (701,736)</u>	<u>\$ -</u>	<u>\$ 15,693,250</u>
<u>Current year depreciation:</u>				
General government				\$ 85,735
Pennell				78,488
Library				9,425
Parks and recreation				20,901
Public safety				259,914
Public works				924,797
Buildings and grounds				19,536
Solid waste				24,313
Total depreciation expense				<u>\$ 1,423,109</u>

TOWN OF GRAY, MAINE

NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2018

NOTE 5 - LONG-TERM DEBT

The following is a summary of changes in long-term debt for the year ended June 30, 2018:

	Balance 7/1/17	Additions	Deletions	Balance 6/30/18	Current Year Portion
Bonds payable	\$ 5,605,000	\$ -	\$ (565,000)	\$ 5,040,000	\$ 575,000
Capital leases payable	630,949	-	(373,870)	257,079	257,079
Accrued compensated absences	245,419	23,634	-	269,053	40,358
Totals	<u>\$ 6,481,368</u>	<u>\$ 23,634</u>	<u>\$ (938,870)</u>	<u>\$ 5,566,132</u>	<u>\$ 872,437</u>

The following is a summary of the outstanding bonds payable:

\$2,880,000, 2014 General Obligation Refunding Bond due in annual principal installments and semiannual interest installments through July of 2023. Interest is charged at a varying rate from 2.00% to 4.00% per annum. Annual principal installments vary from \$160,000 to \$335,000.	\$ 1,735,000
\$5,600,000, 2009 General Obligation Bond due in annual principal installments and semiannual interest installments through October of 2029. Interest is charged at a varying rate from 2.50% to 4.25% per annum. Annual principal installments are \$280,000.	560,000
\$2,745,000, 2017 General Obligation Refunding Bond due in annual installments through October of 2029. Interest is charged at a rate of 2.50% to 4.00% per annum. Annual principal installments vary from \$270,000 to \$285,000.	<u>2,745,000</u>
Total Bonds Payable	<u>\$ 5,040,000</u>

TOWN OF GRAY, MAINE

NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2018

NOTE 5 - LONG-TERM DEBT (CONTINUED)

The following is a summary of outstanding bond principal and interest requirements for the following fiscal years ending June 30:

	<u>Principal</u>	<u>Interest</u>	<u>Total Debt Service</u>
2019	\$ 575,000	\$ 160,300	\$ 735,300
2020	585,000	142,900	727,900
2021	600,000	125,200	725,200
2022	605,000	108,475	713,475
2023	615,000	89,900	704,900
2024-2028	1,520,000	265,550	1,785,550
2029-2033	540,000	32,400	572,400
	<u>\$ 5,040,000</u>	<u>\$ 924,725</u>	<u>\$ 5,964,725</u>

All bonds and notes are direct obligations of the Town, for which its full faith and credit are pledged. The Town is not obligated for special assessment debt. All bonds and notes are payable from taxes levied on all taxable property located within the Town.

The following is a summary of capital leases payable for the year ended June 30, 2018:

\$195,000, 2016 Capital Lease payable to US BanCorp. for Public Works Grader due in annual installments through August of 2018. Interest is charged at a rate of 3.26% per annum. Annual payments are \$67,096	\$ 64,978
\$761,000, 2016 Capital Lease payable to Capital One for Fire and Public Safety Equipment and Public Works, Town Vehicles, and Equipment due in annual installments through August of 2018. Interest is charged at a rate of 1.70% per annum. Annual payments are \$257,955	<u>192,101</u>
Total Capital Leases Payable	<u>\$ 257,079</u>

TOWN OF GRAY, MAINE

NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2018

NOTE 5 - LONG-TERM DEBT (CONTINUED)

The future annual payments for these capital leases for the years ending June 30 are as follows:

2019	<u>\$ 263,509</u>
Total minimum lease payments	263,509
Less amount representing interest	<u>(6,430)</u>
Present value of future minimum lease payments	<u><u>\$ 257,079</u></u>

NOTE 6 - EXPENDITURES OVER APPROPRIATIONS

At June 30, 2018, the Town had no overspent appropriations. The Town budget was approved in total by one article and the total actual expenditures did not exceed this amount.

NOTE 7 - NONSPENDABLE FUND BALANCES

At June 30, 2018, the Town had the following nonspendable fund balances:

General fund:	
Prepaid items	\$ 22,083
Inventory	11,436
Nonmajor special revenue funds (Schedule E)	1,687
Nonmajor permanent funds (Schedule J)	109,687
	<u>\$ 144,893</u>

NOTE 8 - RESTRICTED FUND BALANCES

At June 30, 2018, the Town had the following restricted fund balances:

Nonmajor special revenue funds (Schedule E)	\$ 1,237,234
Nonmajor capital projects funds (Schedule H)	61,460
Nonmajor permanent funds (Schedule J)	40,707
	<u>\$ 1,339,401</u>

TOWN OF GRAY, MAINE

NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2018

NOTE 9 - COMMITTED FUND BALANCES

At June 30, 2018, the Town had the following committed fund balances:

General fund:

Use of fund balance capital projects funds	\$ 82,616
Nonmajor special revenue funds (Schedule E)	524,586
Nonmajor capital projects funds (Schedule H)	410,326
	<u>\$ 1,017,528</u>

NOTE 10 - ASSIGNED FUND BALANCES

At June 30, 2018, the Town had the following assigned fund balances:

Nonmajor special revenue funds (Schedule E)	\$ 186,254
Nonmajor capital projects funds (Schedule H)	344,141
	<u>\$ 530,395</u>

NOTE 11 - TAX INCREMENT FINANCING DISTRICTS AND ABATEMENTS

The Town has established two tax increment financing districts in accordance with Maine statutes to finance development programs located in the Town of Gray. The expenditures from these development programs will be recovered in future years through an incremental tax levied upon the districts' so called "captured asset value". A portion of the incremental tax revenues will be returned to the district to repay principal and interest on any indebtedness to fund the expenditures of the development program and to finance future expansion.

Northbrook Tax Increment Financing District

The Town has entered into an inducement agreement and a credit enhancement agreement with Enercon, Advance Realty, M 34 Associates, M 35 Associates and M 36 Associates (referred to individually and collectively as the "Company"), whereby the Town has issued revenue obligation bonds on behalf of the Company amounting to \$2,800,000. These bonds are not general obligation bonds of the Town and do not constitute a debt or obligation of the Town of Gray, Maine. The bonds will be paid solely by the revenue of the project provided by the companies. In 2018, \$125,969 of tax was captured and \$65,917 was returned to the companies. Additionally, the Town of Gray, Maine entered into an agreement with the Gray Water District to extend the waterline to the Northbrook campus. The Town's share of this project was capped at 30% or a maximum of \$200,000. The debt will be serviced by captured asset value within the district.



TOWN OF GRAY, MAINE

NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2018

NOTE 11 - TAX INCREMENT FINANCING DISTRICTS AND ABATEMENTS  
(CONTINUED)

The TIF District will remain in place for a period of 30 years from adoption. The allocation of tax increment revenues, through a credit enhancement agreement, to be paid to owners/developers of specified property, will commence by agreement between the Town and the owner/developer and will continue for a period not to exceed 30 years or the remainder of the term of the District designation, whichever is less. No more than 9% of the property taxes to be generated on the improvements within the District will be returned to the developer for 30 years. The remaining amount will be retained by the Town and used to fund the development plan of the District. The Town Council shall determine, in its discretion, whether it is necessary or appropriate to enter any Credit Enhancement Agreement to grant these abatements. The state law does not provide for the recapture of abated taxes in the event an abatement recipient does not fill the commitment it makes in return for the tax abatement. The Town reserves the right to incur indebtedness to finance, in part or in whole, the projects within the Development Program. Any projects financed through municipal bonded indebtedness must be approved in advance by the Gray voters.

South Gray Tax Increment Financing District

The Town has entered into a contract with the Gray Water District where the Town will reimburse the Gray Water District 100% of the debt service on debt issued by the District to finance the costs of construction (including design and engineering) of a 16" public water line and related facilities running up to 2.4 miles from Gray Village along Route 100 toward Whitney Road. The combined principal amount of the bonds or notes issued by the Town and by the Gray Water District for such purpose shall not exceed \$1,650,000.

**Abatements**

The Town has not made any commitments as part of the Credit Enhancement Agreements other than to reduce taxes. The Town is not subject to any tax abatement agreements entered into by other governmental entities. The Town currently has one tax abatement agreement and an amendment, the Enercon Inc. Credit Enhancement Agreement and the First Amendment, which are summarized below:

*Enercon, Inc. Credit Enhancement Agreement and the First Amendment*

On September 19, 1997, the Town of Gray entered into a credit enhancement agreement with the Company for the design, construction and operation of business development/manufacturing facilities. On February 2, 2012, the Town of Gray entered into a credit enhancement agreement amendment with M36 Associates, Inc. to extend

TOWN OF GRAY, MAINE

NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2018

NOTE 11 - TAX INCREMENT FINANCING DISTRICTS AND ABATEMENTS  
(CONTINUED)

the term of the original agreement, provide for the share of BETE reimbursement, the marketing of Northbrook and next major expansion of Northbrook. The original valuation of the property was \$164,076. No more than 95%, of the property taxes to be generated on the improvements within the District will be returned to the developer for 30 years. The remaining amount will be retained by the Town and used to fund the development plan of the District.

For the fiscal year ended June 30, 2018, the Town abated property taxes for the following programs:

Tax Abatement Program	Percentage of Taxes Abated During the Fiscal Year	Amount of Taxes Abated During the Fiscal Year
Enercon Inc. Credit Enhancement Agreement	56%	\$ <u>64,013</u>

NOTE 12 - LANDFILL CLOSURE FUNDS

The Town of Gray closed its solid waste landfill as per State requirements in June of 1992. The Town has reserved \$125,460 for any capital repairs or improvements during the post closure period. The Town considers any liability for post closure monitoring to be immaterial and therefore has not recorded a liability in the entity-wide statements.

NOTE 13 - OVERLAPPING DEBT

The Town is contingently liable for its proportionate share of any defaulted debt by entities of which it is a member. At June 30, 2018, the Town's share was approximately:

	Outstanding Debt	Percentage	Amount
Gray Water District	\$ 504,449	35.14%	\$ 177,263
County of Cumberland	35,585,000	2.11%	750,844
MSAD #15	7,674,290	64.43%	4,944,545
			<u>\$ 5,872,652</u>

TOWN OF GRAY, MAINE

NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2018

NOTE 14 - CONTINGENCIES

With regard to pending legal claims or any unasserted claims, it is not feasible at this time to predict or determine their outcome. Management believes, however, that settlement amounts, if any, will not have a material adverse effect on the Town's financial position.

The Town participates in various intergovernmental grant programs which may be subject to future program compliance audits by the grantors or their representatives. Accordingly, the Town's compliance with applicable grant requirement may be established at some future date. The amount, if any, of any liabilities arising from the disallowance of expenditures or ineligibility of grant revenues cannot be determined at this time.

NOTE 15 - RISK MANAGEMENT

The Town is exposed to various risks of loss related to torts; theft of, damage to and destruction of assets; errors and omissions; and natural disasters for which the Town participates in a public entity risk pool sponsored by the Maine Municipal Association. The Maine Municipal Association Group Risk Pool is a state chartered pool established exclusively for Maine municipalities. The pool provides certain property, liability, fidelity and vehicle coverage. If the assets of the pool are at any time actuarially determined to be insufficient to enable the pool to discharge its legal obligations, other obligations, and actuarially sound reserves, the pool has the power to make up the deficiency by the levy of a prorated assessment. There have been no deficiencies during the past three years and management believes that no deficiency exists at June 30, 2018.

The Town is a member of the Maine Municipal Association – Property and Casualty Pool and pays an annual premium for its coverage. Under the property portion of the policy, coverage is provided after a per occurrence deductible is met. The limit of coverage for liability claims brought under the Maine Tort Claims Act is \$400,000 per occurrence. A \$2,000,000 limit of liability is provided for liability claims outside the Maine Tort Claims Act. There is no aggregate liability limit. Coverage for Public Officials Liability, including Employment Practices, is a part of the program. Coverage is on an occurrence basis, rather than a "claims made" form. A \$2,000,000 limit of liability is provided for all claims for Wrongful Acts seeking monetary damages pursuant to federal or state law for which the Maine Tort Claims Act does not provide immunity or limitations. Each member has a \$4,000,000 annual aggregate limit. An annual sublimit of \$100,000 per member applies for all back wages and/or future salary awards for employment related claims, subject to a \$5,000 retention and a 10% contribution by the member.

TOWN OF GRAY, MAINE

NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2018

NOTE 15 - RISK MANAGEMENT (CONTINUED)

The Town is also a member of the Maine Municipal Association – Worker Compensation Trust Fund (“Fund”). The Fund was created to formulate, develop and administer a program of modified self-funding for the Fund’s membership, obtain lower costs for worker’s compensation coverage and develop a comprehensive loss control program. The Town pays an annual premium to the fund for its worker’s compensation coverage. The Town’s agreement with the Fund provides that the fund will be self-sustaining through member premiums and will provide, through commercial companies’ reinsurance contracts, coverage for claims in excess of \$1,000,000.

The Town is also a member of the Maine Municipal Association – Unemployment Compensation Group Fund (“MMA UC Fund”). The MMA UC Fund was created to assist in meeting members’ obligations under the Employment Security Act in an efficient and cost effective manner. The Fund is composed of individual municipalities and other public and related non-profit entities that are individually self-insured but administered as a group. Within the Fund, each member has a separate account. As such, the Town makes quarterly payments into their account, based on rates developed by MMA’s consulting actuary. Claims, if any, are paid out of the Town’s own account. The Maine Department of Labor classifies MMA’s UC Fund members as Direct Reimbursement Employers. In other words, the Fund reimburses the Maine DOL on the Town’s behalf only when the Town has unemployment claims from present or former employees.

Occasionally, the Town may have layoffs or resignations or even a part-time employee losing a primary job, that lead to larger claims payments than anticipated. When claims exceed the balance of the Town’s account, the UC Fund continues to pay the Town’s claims with no regard for the negative balance. Repayment of a negative balance is spread out over a period of years to avoid a financial hardship to the Town.

Based on the coverage provided by the insurance purchased, the Town is not aware of any material actual or potential claim liabilities which should be recorded as of June 30, 2018. There were no significant reductions in insurance coverage from that of the prior year and amounts of settlements have not exceeded insurance coverage in the past three years.

NOTE 16 - DEFERRED COMPENSATION PLAN

INTERNATIONAL CITY MANAGEMENT ASSOCIATION - RETIREMENT CORP.

A. Plan Description

The Town offers its employees a deferred compensation plan created in accordance with Internal Revenue Code Section 457 and maintained by International

TOWN OF GRAY, MAINE

NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2018

NOTE 16 - DEFERRED COMPENSATION PLAN (CONTINUED)

City Managers Association Retirement Corporation (ICMA). The plan, available to employees who are in certain employee groups, permits them to defer a portion of their salary until future years. The deferred compensation is not available to employees until termination, retirement, death or unforeseen emergency.

All amounts of compensation deferred under the plan, all property and rights purchased with those amounts, and all income attributable to those amounts, property, or rights are (until paid or made available to the employee or other beneficiary) to be held in a trust for the exclusive benefit of the participants and their beneficiaries.

It is the opinion of the Town's management that the Town has no liability for losses under the plan but does have the duty of due care that would be required of an ordinary prudent investor.

B. Funding Policy

Under the defined contribution plan, employees may elect to participate. The Town will match an eligible employee's contribution to the ICMA-RC Plan at 6% and will increase the contribution to 7.5% for 10 years of service, 8% for 15 years of service, 8.5% for 20 years of service and a maximum of 9% for 25 years of service of the employee's gross wages.

The Town's contributions to the plan for 2018 were \$118,311.

NOTE 17 - JOINT VENTURES

The Town is a member of a joint venture with 45 other municipalities throughout Cumberland, Oxford and York counties. ecomaine is a solid waste management corporation that creates electricity through its processing of waste and also operates as an extensive recycling program. A joint committee, made up of the Town of Gray and 20 other member communities owns and controls the corporation. Interlocal (waste handling) agreements between ecomaine and participating communities obligate the members to deliver certain solid waste produced with the community to ecomaine for processing, and to make service payments and pay tipping fees for such processing. The Town has no explicit, measurable equity interest and therefore has not reported an asset in the financial statements in connection with its participation in ecomaine. The Town of Gray has an owner membership of 3.89% in ecomaine as of June 30, 2018 (the most current period available).

ecomaine has issued bonds to fund the design, construction and start-up of a resource recovery system. The bonds are special revenue obligations of ecomaine, payable from and secured by a pledge of ecomaine revenues. The bonds do not

TOWN OF GRAY, MAINE

NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2018

NOTE 17 - JOINT VENTURES (CONTINUED)

constitute a debt or liability within the meaning of any constitutional or statutory provision of the State of Maine, or a pledge of the full faith and credit of a political subdivision of the State of Maine. ecomaine has no taxing power. The obligations of the participating municipalities under the Waste Handling Agreements are secured by the full faith and credit of the participating municipalities subject to certain limitations. On June 30, 2018 (the most current period available), ecomaine had no outstanding debt. Additionally, the Town's share of the projected landfill closure and post closure cost relating to ecomaine is estimated to be \$572,025.

NOTE 18 - COMPARATIVE DATA/RECLASSIFICATIONS

Comparative total data for the prior year have been presented in selected sections of the accompanying financial statements in order to provide an understanding of the changes in the Town's financial position and operations. Also, certain amounts presented in the prior year's data have been reclassified to be consistent with the current year's presentation.

NOTE 19 - SUBSEQUENT EVENT

On August 30, 2018, the Town issued a general obligation bond for \$4,662,000 at an annual interest rate of 4.0% with a maturity date of October 15, 2038 to finance a new town garage facility.

## Required Supplementary Information

Required supplementary information includes financial information and disclosures that are required by the Government Accounting Standards Board but are not considered a part of the basic financial statements. Such information includes:

- Budgetary Comparison Schedule - Budgetary Basis - Budget and Actual - General Fund

## TOWN OF GRAY, MAINE

BUDGETARY COMPARISON SCHEDULE - BUDGETARY BASIS  
 BUDGET AND ACTUAL - GENERAL FUND  
 FOR THE YEAR ENDED JUNE 30, 2018

	Budgeted Amounts		Actual Amounts	Variance
	Original	Final		Positive (Negative)
Budgetary Fund Balance, July 1	\$ 4,773,548	\$ 4,773,548	\$ 4,773,548	\$ -
Resources (Inflows):				
Property taxes	14,876,974	14,876,974	14,842,829	(34,145)
Excise taxes	1,643,500	1,643,500	1,796,019	152,519
Intergovernmental	563,071	563,071	578,070	14,999
Charges for services	644,425	644,425	777,052	132,627
Interest income	70,000	70,000	66,359	(3,641)
Other revenue	105,000	105,000	213,246	108,246
Transfers from other funds	84,616	84,616	84,616	-
Amounts Available for Appropriation	<u>22,761,134</u>	<u>22,761,134</u>	<u>23,131,739</u>	<u>370,605</u>
Charges to Appropriations (Outflows):				
Administration services	1,165,718	1,165,718	1,168,525	(2,807)
Council, boards & committees	51,535	51,535	47,795	3,740
Public safety	1,275,194	1,275,194	1,203,972	71,222
Library/parks & recreation	352,123	352,123	308,206	43,917
Public works	2,095,795	2,095,795	2,055,912	39,883
Municipal finances	838,187	838,187	768,483	69,704
County assessment	617,664	617,664	617,664	-
Education	9,565,620	9,565,620	9,565,620	-
Insurance claims	-	-	1,372	(1,372)
Other grants	-	-	13,399	(13,399)
Community services	30,050	30,050	29,050	1,000
Overlay	259,453	259,453	-	259,453
Transfers to other funds	2,436,247	2,936,247	2,916,631	19,616
Total Charges to Appropriations	<u>18,687,586</u>	<u>19,187,586</u>	<u>18,696,629</u>	<u>490,957</u>
Budgetary Fund Balance, June 30	<u>\$ 4,073,548</u>	<u>\$ 3,573,548</u>	<u>\$ 4,435,110</u>	<u>\$ 861,562</u>
Utilization of committed fund balance	<u>\$ 700,000</u>	<u>\$ 1,200,000</u>	<u>\$ -</u>	<u>\$ (1,200,000)</u>
	<u>\$ 700,000</u>	<u>\$ 1,200,000</u>	<u>\$ -</u>	<u>\$ (1,200,000)</u>

See accompanying independent auditors' report and notes to financial statements.



## Other Supplementary Information

Other supplementary information includes financial statements not required by the Government Accounting Standards Board, nor a part of the basic financial statements, but are presented for purposes of additional analysis.

- Budgetary Comparison Schedule - Budgetary Basis - Budget and Actual - General Fund Revenues
- Schedule of Departmental Operations - General Fund
- Combining Balance Sheet - Nonmajor Governmental Funds
- Combining Schedule of Revenues, Expenditures and Changes in Fund Balances - Nonmajor Governmental Funds
- Combining Balance Sheet - Nonmajor Special Revenue Funds
- Combining Schedule of Revenues, Expenditures and Changes in Fund Balances - Nonmajor Special Revenue Funds
- Combining Schedule of Activity - Recreation Fund
- Combining Balance Sheet - Nonmajor Capital Projects Funds
- Combining Schedule of Revenues, Expenditures and Changes in Fund Balances - Nonmajor Capital Projects Funds
- Combining Balance Sheet - Nonmajor Permanent Funds
- Combining Schedule of Revenues, Expenditures and Changes in Fund Balances - Nonmajor Permanent Funds
- Schedule of General Capital Assets by Function
- Schedule of Changes in General Capital Assets by Function

SCHEDULE A

TOWN OF GRAY, MAINE

BUDGETARY COMPARISON SCHEDULE - BUDGETARY BASIS  
 BUDGET AND ACTUAL - GENERAL FUND REVENUES  
 FOR THE YEAR ENDED JUNE 30, 2018

	Original Budget	Final Budget	Actual Amounts	Variance Positive (Negative)
Resources (Inflows):				
Taxes:				
Property taxes	\$ 14,876,974	\$ 14,876,974	\$ 14,842,829	\$ (34,145)
Auto excise	1,625,000	1,625,000	1,772,815	147,815
Boat excise	18,500	18,500	23,204	4,704
Subtotal	<u>16,520,474</u>	<u>16,520,474</u>	<u>16,638,848</u>	<u>118,374</u>
Intergovernmental revenues:				
Animal waste facility	1,350	1,350	1,279	(71)
Cumberland assessing contract	17,987	17,987	29,978	11,991
General assistance	15,890	15,890	8,143	(7,747)
LRAP	135,512	135,512	137,448	1,936
Snowmobiles	2,100	2,100	2,986	886
State revenue sharing	362,232	362,232	367,704	5,472
Tree growth	21,000	21,000	20,641	(359)
Veterans' exemption	7,000	7,000	5,515	(1,485)
Miscellaneous	-	-	4,376	4,376
Subtotal	<u>563,071</u>	<u>563,071</u>	<u>578,070</u>	<u>14,999</u>
Charges for services:				
Blueberry Festival	5,245	5,245	5,383	138
Building fees	140,000	140,000	117,184	(22,816)
Clerk fees	37,400	37,400	56,043	18,643
Code enforcement	-	-	25,000	25,000
Community development miscellaneous	2,000	2,000	1,868	(132)
Dog control	7,000	7,000	9,393	2,393
Driveway opening	4,000	4,000	5,100	1,100
Electric fees	17,500	17,500	18,497	997
Gravel pits	1,700	1,700	1,600	(100)
Junkyard fees	50	50	50	-
Library fines	9,000	9,000	8,059	(941)
Planning board fees	20,000	20,000	12,510	(7,490)
Plumbing fees	30,000	30,000	27,082	(2,918)
Public communications	350	350	240	(110)
Recycling	104,180	104,180	135,056	30,876
Rescue fees	260,000	260,000	345,387	85,387
Septic	-	-	1,450	1,450
Shoreland application fees	2,000	2,000	3,050	1,050
Shoreland fines	-	-	150	150
Tree removal	2,000	2,000	2,950	950
Zoning board applications	2,000	2,000	1,000	(1,000)
Subtotal	<u>644,425</u>	<u>644,425</u>	<u>777,052</u>	<u>132,627</u>

SCHEDULE A (CONTINUED)  
TOWN OF GRAY, MAINE

BUDGETARY COMPARISON SCHEDULE - BUDGETARY BASIS  
BUDGET AND ACTUAL - GENERAL FUND REVENUES  
FOR THE YEAR ENDED JUNE 30, 2018

	Original Budget	Final Budget	Actual Amounts	Variance Positive (Negative)
Interest income:				
Interest income	15,000	15,000	25,160	10,160
Tax interest	55,000	55,000	41,199	(13,801)
Subtotal	<u>70,000</u>	<u>70,000</u>	<u>66,359</u>	<u>(3,641)</u>
Miscellaneous revenues:				
Cable franchise fees	87,000	87,000	97,433	10,433
Grants	-	-	900	900
Insurance claims	-	-	4,073	4,073
Payment rebates	6,000	6,000	5,239	(761)
Proceeds from sale of assets	-	-	28,494	28,494
Other miscellaneous	12,000	12,000	77,107	65,107
Subtotal	<u>105,000</u>	<u>105,000</u>	<u>213,246</u>	<u>108,246</u>
Transfers from other funds	<u>84,616</u>	<u>84,616</u>	<u>84,616</u>	-
Amounts Available for Appropriation	<u>\$ 17,987,586</u>	<u>\$ 17,987,586</u>	<u>\$ 18,358,191</u>	<u>\$ 370,605</u>

See accompanying independent auditors' report and notes to financial statements.

## TOWN OF GRAY, MAINE

SCHEDULE OF DEPARTMENTAL OPERATIONS - GENERAL FUND  
FOR THE YEAR ENDED JUNE 30, 2018

	Original Budget	Budget Adjustments	Final Budget	Actual Expenditures	Variance Positive (Negative)
ADMINISTRATION SERVICES:					
Administration	\$ 503,426	\$ -	\$ 503,426	\$ 514,057	\$ (10,631)
Community development	205,977	-	205,977	186,723	19,254
Assessing	122,740	-	122,740	127,921	(5,181)
Code enforcement	147,488	-	147,488	177,162	(29,674)
General assistance	26,005	-	26,005	16,612	9,393
Public communications	149,825	-	149,825	135,756	14,069
Elections	10,257	-	10,257	10,294	(37)
Totals	<u>1,165,718</u>	<u>-</u>	<u>1,165,718</u>	<u>1,168,525</u>	<u>(2,807)</u>
COUNCIL, BOARDS AND COMMITTEES:					
Council	41,410	-	41,410	43,714	(2,304)
Zoning Board of Appeals	3,600	-	3,600	328	3,272
Planning Board	5,525	-	5,525	3,728	1,797
Economic development	1,000	-	1,000	25	975
Totals	<u>51,535</u>	<u>-</u>	<u>51,535</u>	<u>47,795</u>	<u>3,740</u>
PUBLIC SAFETY:					
County sheriff	117,981	-	117,981	117,504	477
County dispatch	53,798	-	53,798	54,391	(593)
Public safety services	907,992	-	907,992	836,728	71,264
Utilities	195,423	-	195,423	195,349	74
Totals	<u>1,275,194</u>	<u>-</u>	<u>1,275,194</u>	<u>1,203,972</u>	<u>71,222</u>

TOWN OF GRAY, MAINE

SCHEDULE OF DEPARTMENTAL OPERATIONS - GENERAL FUND  
FOR THE YEAR ENDED JUNE 30, 2018

	Original Budget	Budget Adjustments	Final Budget	Actual Expenditures	Variance Positive (Negative)
LIBRARY, PARKS AND RECREATION:					
Library	297,708	-	297,708	286,475	11,233
Parks and recreation administration	54,415	-	54,415	21,731	32,684
Totals	<u>352,123</u>	<u>-</u>	<u>352,123</u>	<u>308,206</u>	<u>43,917</u>
PUBLIC WORKS:					
Winter roads	452,868	-	452,868	445,665	7,203
Summer roads	372,117	-	372,117	374,560	(2,443)
Additional roadwork	125,530	-	125,530	126,618	(1,088)
Garage	262,229	-	262,229	248,721	13,508
Recycling	618,180	-	618,180	592,616	25,564
Buildings and grounds	264,871	-	264,871	267,732	(2,861)
Totals	<u>2,095,795</u>	<u>-</u>	<u>2,095,795</u>	<u>2,055,912</u>	<u>39,883</u>
MUNICIPAL FINANCES:					
General insurance	<u>838,187</u>	<u>-</u>	<u>838,187</u>	<u>768,483</u>	<u>69,704</u>
Totals	<u>838,187</u>	<u>-</u>	<u>838,187</u>	<u>768,483</u>	<u>69,704</u>
COUNTY ASSESSMENT	<u>617,664</u>	<u>-</u>	<u>617,664</u>	<u>617,664</u>	<u>-</u>
EDUCATION	<u>9,565,620</u>	<u>-</u>	<u>9,565,620</u>	<u>9,565,620</u>	<u>-</u>
INSURANCE CLAIMS	<u>-</u>	<u>-</u>	<u>-</u>	<u>1,372</u>	<u>(1,372)</u>
OTHER GRANTS	<u>-</u>	<u>-</u>	<u>-</u>	<u>13,399</u>	<u>(13,399)</u>

TOWN OF GRAY, MAINE

SCHEDULE OF DEPARTMENTAL OPERATIONS - GENERAL FUND  
FOR THE YEAR ENDED JUNE 30, 2018

	Original Budget	Budget Adjustments	Final Budget	Actual Expenditures	Variance Positive (Negative)
COMMUNITY SERVICES	30,050	-	30,050	29,050	1,000
OVERLAY	259,453	-	259,453	-	259,453
TRANSFERS TO OTHER FUNDS:					
Northbrook TIF	125,969	-	125,969	125,969	-
South Gray TIF	262,650	-	262,650	262,650	-
Capital reserves	2,047,628	500,000	2,547,628	2,528,012	19,616
Totals	2,436,247	500,000	2,936,247	2,916,631	19,616
TOTAL EXPENDITURES	\$ 18,687,586	\$ 500,000	\$ 19,187,586	\$ 18,696,629	\$ 490,957

See accompanying independent auditors' report and notes to financial statements.

## TOWN OF GRAY, MAINE

COMBINING BALANCE SHEET - NONMAJOR GOVERNMENTAL FUNDS  
JUNE 30, 2018

	Special Revenue Funds	Capital Projects Funds	Permanent Funds	Total Nonmajor Governmental Funds
<b>ASSETS</b>				
Cash and cash equivalents	\$ 125	\$ 1,063,000	\$ 36,474	\$ 1,099,599
Prepaid items	1,687	-	-	1,687
Due from other funds	2,042,883	-	113,920	2,156,803
<b>TOTAL ASSETS</b>	<u>\$ 2,044,695</u>	<u>\$ 1,063,000</u>	<u>\$ 150,394</u>	<u>\$ 3,258,089</u>
<b>LIABILITIES</b>				
Accounts payable	\$ 1,550	\$ -	\$ -	\$ 1,550
Accrued payroll	1,905	-	-	1,905
Due to other funds	20,240	272,046	-	292,286
<b>TOTAL LIABILITIES</b>	<u>23,695</u>	<u>272,046</u>	<u>-</u>	<u>295,741</u>
<b>DEFERRED INFLOWS OF RESOURCES</b>				
Deferred revenue	91,479	-	-	91,479
<b>TOTAL DEFERRED INFLOWS OF RESOURCES</b>	<u>91,479</u>	<u>-</u>	<u>-</u>	<u>91,479</u>
<b>FUND BALANCES</b>				
Nonspendable	1,687	-	109,687	111,374
Restricted	1,237,234	61,460	40,707	1,339,401
Committed	524,586	410,326	-	934,912
Assigned	186,254	344,141	-	530,395
Unassigned	(20,240)	(24,973)	-	(45,213)
<b>TOTAL FUND BALANCES</b>	<u>1,929,521</u>	<u>790,954</u>	<u>150,394</u>	<u>2,870,869</u>
<b>TOTAL LIABILITIES, DEFERRED INFLOWS OF RESOURCES AND FUND BALANCES</b>	<u>\$ 2,044,695</u>	<u>\$ 1,063,000</u>	<u>\$ 150,394</u>	<u>\$ 3,258,089</u>

See accompanying independent auditors' report and notes to financial statements.

## TOWN OF GRAY, MAINE

COMBINING SCHEDULE OF REVENUES, EXPENDITURES AND CHANGES IN FUND  
BALANCES - NONMAJOR GOVERNMENTAL FUNDS  
FOR THE YEAR ENDED JUNE 30, 2018

	Special Revenue Funds	Capital Projects Funds	Permanent Funds	Total Nonmajor Governmental Funds
<b>REVENUES</b>				
Investment income, net of unrealized gains/(losses)	\$ 1,324	\$ 6,921	\$ 165	\$ 8,410
Charges for services	519,068	-	-	519,068
Other income	27,912	-	-	27,912
<b>TOTAL REVENUES</b>	<b>548,304</b>	<b>6,921</b>	<b>165</b>	<b>555,390</b>
<b>EXPENDITURES</b>				
Debt service:				
Principal	-	938,870	-	938,870
Interest	-	147,717	-	147,717
Capital outlay	-	808,235	-	808,235
Other	673,032	-	155	673,187
<b>TOTAL EXPENDITURES</b>	<b>673,032</b>	<b>1,894,822</b>	<b>155</b>	<b>2,568,009</b>
<b>EXCESS OF REVENUES OVER (UNDER) EXPENDITURES</b>	<b>(124,728)</b>	<b>(1,887,901)</b>	<b>10</b>	<b>(2,012,619)</b>
<b>OTHER FINANCING SOURCES (USES)</b>				
Transfers in	888,619	2,028,012	-	2,916,631
Transfers (out)	(84,616)	-	-	(84,616)
<b>TOTAL OTHER FINANCING SOURCES (USES)</b>	<b>804,003</b>	<b>2,028,012</b>	<b>-</b>	<b>2,832,015</b>
<b>NET CHANGE IN FUND BALANCES</b>	<b>679,275</b>	<b>140,111</b>	<b>10</b>	<b>819,396</b>
<b>FUND BALANCES - JULY 1</b>	<b>1,250,246</b>	<b>650,843</b>	<b>150,384</b>	<b>2,051,473</b>
<b>FUND BALANCES - JUNE 30</b>	<b>\$ 1,929,521</b>	<b>\$ 790,954</b>	<b>\$ 150,394</b>	<b>\$ 2,870,869</b>

See accompanying independent auditors' report and notes to financial statements.



## Special Revenue Funds

Special revenue funds are established to account for the proceeds of specific revenue sources (other than fiduciary trusts or for major capital projects) that are legally restricted to expenditures for specific purposes.

TOWN OF GRAY, MAINE

COMBINING BALANCE SHEET - NONMAJOR SPECIAL REVENUE FUNDS  
JUNE 30, 2018

	Northbrook TIF	South Gray TIF	Recreation Fund	Parks & Recreation Fundraiser	Dry Mills Schoolhouse	Rescue Kilby Fund
<b>ASSETS</b>						
Cash and cash equivalents	\$ -	\$ -	\$ 125	\$ -	\$ -	\$ -
Prepaid items	-	-	1,687	-	-	-
Due from other funds	286,756	594,146	190,326	3,824	8,184	11,018
<b>TOTAL ASSETS</b>	<b>\$ 286,756</b>	<b>\$ 594,146</b>	<b>\$ 192,138</b>	<b>\$ 3,824</b>	<b>\$ 8,184</b>	<b>\$ 11,018</b>
<b>LIABILITIES</b>						
Accounts payable	\$ -	\$ -	\$ -	\$ 1,550	\$ -	\$ -
Accrued payroll	-	-	1,905	-	-	-
Due to other funds	-	-	-	-	-	-
<b>TOTAL LIABILITIES</b>	<b>-</b>	<b>-</b>	<b>1,905</b>	<b>1,550</b>	<b>-</b>	<b>-</b>
<b>DEFERRED INFLOWS OF RESOURCES</b>						
Deferred revenue	-	-	91,479	-	-	-
<b>TOTAL DEFERRED INFLOWS OF RESOURCES</b>	<b>-</b>	<b>-</b>	<b>91,479</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>FUND BALANCES (DEFICITS)</b>						
Nonspendable	-	-	1,687	-	-	-
Restricted	286,756	594,146	-	-	-	-
Committed	-	-	-	-	-	-
Assigned	-	-	97,067	2,274	8,184	11,018
Unassigned	-	-	-	-	-	-
<b>TOTAL FUND BALANCES (DEFICITS)</b>	<b>286,756</b>	<b>594,146</b>	<b>98,754</b>	<b>2,274</b>	<b>8,184</b>	<b>11,018</b>
<b>TOTAL LIABILITIES, DEFERRED INFLOWS OF RESOURCES AND FUND BALANCES (DEFICITS)</b>	<b>\$ 286,756</b>	<b>\$ 594,146</b>	<b>\$ 192,138</b>	<b>\$ 3,824</b>	<b>\$ 8,184</b>	<b>\$ 11,018</b>

TOWN OF GRAY, MAINE

COMBINING BALANCE SHEET - NONMAJOR SPECIAL REVENUE FUNDS  
 JUNE 30, 2018

	Penn Cable	Gray Employee Safety & Wellness	Subdivision Recreation Fund	Library Reserve	Landfill Closure	Water Quality
<b>ASSETS</b>						
Cash and cash equivalents	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Prepaid items	-	-	-	-	-	-
Due from other funds	525	4,518	62,308	3,595	125,460	6,151
<b>TOTAL ASSETS</b>	<u>\$ 525</u>	<u>\$ 4,518</u>	<u>\$ 62,308</u>	<u>\$ 3,595</u>	<u>\$ 125,460</u>	<u>\$ 6,151</u>
<b>LIABILITIES</b>						
Accounts payable	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Accrued payroll	-	-	-	-	-	-
Due to other funds	-	-	-	-	-	-
<b>TOTAL LIABILITIES</b>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
<b>DEFERRED INFLOWS OF RESOURCES</b>						
Deferred revenue	-	-	-	-	-	-
<b>TOTAL DEFERRED INFLOWS OF RESOURCES</b>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
<b>FUND BALANCES (DEFICITS)</b>						
Nonspendable	-	-	-	-	-	-
Restricted	525	-	62,308	-	125,460	-
Committed	-	-	-	-	-	-
Assigned	-	4,518	-	3,595	-	6,151
Unassigned	-	-	-	-	-	-
<b>TOTAL FUND BALANCES (DEFICITS)</b>	<u>525</u>	<u>4,518</u>	<u>62,308</u>	<u>3,595</u>	<u>125,460</u>	<u>6,151</u>
<b>TOTAL LIABILITIES, DEFERRED INFLOWS OF RESOURCES AND FUND BALANCES (DEFICITS)</b>	<u>\$ 525</u>	<u>\$ 4,518</u>	<u>\$ 62,308</u>	<u>\$ 3,595</u>	<u>\$ 125,460</u>	<u>\$ 6,151</u>

TOWN OF GRAY, MAINE

COMBINING BALANCE SHEET - NONMAJOR SPECIAL REVENUE FUNDS  
 JUNE 30, 2018

	Pennell Town Clock	Stimson Hall	Library Appeal	Gray Fire & Rescue Mem. Fund	Marketing	Valt Phase I
<b>ASSETS</b>						
Cash and cash equivalents	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Prepaid items	-	-	-	-	-	-
Due from other funds	9,550	21,287	1,959	15,830	1,000	1,994
<b>TOTAL ASSETS</b>	<u>\$ 9,550</u>	<u>\$ 21,287</u>	<u>\$ 1,959</u>	<u>\$ 15,830</u>	<u>\$ 1,000</u>	<u>\$ 1,994</u>
<b>LIABILITIES</b>						
Accounts payable	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Accrued payroll	-	-	-	-	-	-
Due to other funds	-	-	-	-	-	-
<b>TOTAL LIABILITIES</b>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
<b>DEFERRED INFLOWS OF RESOURCES</b>						
Deferred revenue	-	-	-	-	-	-
<b>TOTAL DEFERRED INFLOWS OF RESOURCES</b>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
<b>FUND BALANCES (DEFICITS)</b>						
Nonspendable	-	-	-	-	-	-
Restricted	-	-	-	-	-	-
Committed	-	21,287	-	-	-	1,994
Assigned	9,550	-	1,959	15,830	1,000	-
Unassigned	-	-	-	-	-	-
<b>TOTAL FUND BALANCES (DEFICITS)</b>	<u>9,550</u>	<u>21,287</u>	<u>1,959</u>	<u>15,830</u>	<u>1,000</u>	<u>1,994</u>
<b>TOTAL LIABILITIES, DEFERRED INFLOWS OF RESOURCES AND FUND BALANCES (DEFICITS)</b>	<u>\$ 9,550</u>	<u>\$ 21,287</u>	<u>\$ 1,959</u>	<u>\$ 15,830</u>	<u>\$ 1,000</u>	<u>\$ 1,994</u>

TOWN OF GRAY, MAINE

COMBINING BALANCE SHEET - NONMAJOR SPECIAL REVENUE FUNDS  
 JUNE 30, 2018

	GEO Plan	Tomco	Library Fund	Planning Board Escrow	S/Dugas Pit Reclamation	Maxwell Gravel Pit Reclamation
<b>ASSETS</b>						
Cash and cash equivalents	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Prepaid items	-	-	-	-	-	-
Due from other funds	392	-	11,515	144,878	8,507	5,065
<b>TOTAL ASSETS</b>	<u>\$ 392</u>	<u>\$ -</u>	<u>\$ 11,515</u>	<u>\$ 144,878</u>	<u>\$ 8,507</u>	<u>\$ 5,065</u>
<b>LIABILITIES</b>						
Accounts payable	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Accrued payroll	-	-	-	-	-	-
Due to other funds	-	-	-	-	-	-
<b>TOTAL LIABILITIES</b>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
<b>DEFERRED INFLOWS OF RESOURCES</b>						
Deferred revenue	-	-	-	-	-	-
<b>TOTAL DEFERRED INFLOWS OF RESOURCES</b>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
<b>FUND BALANCES (DEFICITS)</b>						
Nonspendable	-	-	-	-	-	-
Restricted	-	-	-	144,878	8,507	5,065
Committed	-	-	-	-	-	-
Assigned	392	-	11,515	-	-	-
Unassigned	-	-	-	-	-	-
<b>TOTAL FUND BALANCES (DEFICITS)</b>	<u>392</u>	<u>-</u>	<u>11,515</u>	<u>144,878</u>	<u>8,507</u>	<u>5,065</u>
<b>TOTAL LIABILITIES, DEFERRED INFLOWS OF RESOURCES AND FUND BALANCES (DEFICITS)</b>	<u>\$ 392</u>	<u>\$ -</u>	<u>\$ 11,515</u>	<u>\$ 144,878</u>	<u>\$ 8,507</u>	<u>\$ 5,065</u>

TOWN OF GRAY, MAINE

COMBINING BALANCE SHEET - NONMAJOR SPECIAL REVENUE FUNDS  
 JUNE 30, 2018

	Training Site	Hose Roller	Henry Pennell Municipal Complex	Ladder Truck Reserve	Libby Recreation Scholarship	Gray Matters
<b>ASSETS</b>						
Cash and cash equivalents	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Prepaid items	-	-	-	-	-	-
Due from other funds	38	1,305	8,838	500,000	328	2,070
<b>TOTAL ASSETS</b>	<u>\$ 38</u>	<u>\$ 1,305</u>	<u>\$ 8,838</u>	<u>\$ 500,000</u>	<u>\$ 328</u>	<u>\$ 2,070</u>
<b>LIABILITIES</b>						
Accounts payable	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Accrued payroll	-	-	-	-	-	-
Due to other funds	-	-	-	-	-	-
<b>TOTAL LIABILITIES</b>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
<b>DEFERRED INFLOWS OF RESOURCES</b>						
Deferred revenue	-	-	-	-	-	-
<b>TOTAL DEFERRED INFLOWS OF RESOURCES</b>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
<b>FUND BALANCES (DEFICITS)</b>						
Nonspendable	-	-	-	-	-	-
Restricted	-	-	8,838	-	-	-
Committed	-	1,305	-	500,000	-	-
Assigned	38	-	-	-	328	2,070
Unassigned	-	-	-	-	-	-
<b>TOTAL FUND BALANCES (DEFICITS)</b>	<u>38</u>	<u>1,305</u>	<u>8,838</u>	<u>500,000</u>	<u>328</u>	<u>2,070</u>
<b>TOTAL LIABILITIES, DEFERRED INFLOWS OF RESOURCES AND FUND BALANCES (DEFICITS)</b>	<u>\$ 38</u>	<u>\$ 1,305</u>	<u>\$ 8,838</u>	<u>\$ 500,000</u>	<u>\$ 328</u>	<u>\$ 2,070</u>

TOWN OF GRAY, MAINE

COMBINING BALANCE SHEET - NONMAJOR SPECIAL REVENUE FUNDS  
JUNE 30, 2018

	Gray Fire/Rescue Education	Shannon Ronan Mem Fund	Mazur Parks/Rec Mem Fund	Grants	Parks & Recreation Scholarship Fund	Total
<b>ASSETS</b>						
Cash and cash equivalents	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 125
Prepaid items	-	-	-	-	-	1,687
Due from other funds	9,637	-	751	-	1,128	2,042,883
<b>TOTAL ASSETS</b>	<u>\$ 9,637</u>	<u>\$ -</u>	<u>\$ 751</u>	<u>\$ -</u>	<u>\$ 1,128</u>	<u>\$ 2,044,695</u>
<b>LIABILITIES</b>						
Accounts payable	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,550
Accrued payroll	-	-	-	-	-	1,905
Due to other funds	-	-	-	20,240	-	20,240
<b>TOTAL LIABILITIES</b>	<u>-</u>	<u>-</u>	<u>-</u>	<u>20,240</u>	<u>-</u>	<u>23,695</u>
<b>DEFERRED INFLOWS OF RESOURCES</b>						
Deferred revenue	-	-	-	-	-	91,479
<b>TOTAL DEFERRED INFLOWS OF RESOURCES</b>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>91,479</u>
<b>FUND BALANCES (DEFICITS)</b>						
Nonspendable	-	-	-	-	-	1,687
Restricted	-	-	751	-	-	1,237,234
Committed	-	-	-	-	-	524,586
Assigned	9,637	-	-	-	1,128	186,254
Unassigned	-	-	-	(20,240)	-	(20,240)
<b>TOTAL FUND BALANCES (DEFICITS)</b>	<u>9,637</u>	<u>-</u>	<u>751</u>	<u>(20,240)</u>	<u>1,128</u>	<u>1,929,521</u>
<b>TOTAL LIABILITIES, DEFERRED INFLOWS OF RESOURCES AND FUND BALANCES (DEFICITS)</b>	<u>\$ 9,637</u>	<u>\$ -</u>	<u>\$ 751</u>	<u>\$ -</u>	<u>\$ 1,128</u>	<u>\$ 2,044,695</u>

See accompanying independent auditors' report and notes to financial statements.

## TOWN OF GRAY, MAINE

COMBINING SCHEDULE OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES  
NONMAJOR SPECIAL REVENUE FUNDS  
FOR THE YEAR ENDED JUNE 30, 2018

	Northbrook TIF	South Gray TIF	Recreation Fund	Parks & Recreation Fundraiser	Dry Mills Schoolhouse	Rescue Kilby Fund
REVENUES						
Interest income	\$ -	\$ 1,324	\$ -	\$ -	\$ -	\$ -
Charges for services	-	-	397,089	-	-	-
Other income	-	-	-	972	2,300	14,138
TOTAL REVENUES	<u>-</u>	<u>1,324</u>	<u>397,089</u>	<u>972</u>	<u>2,300</u>	<u>14,138</u>
EXPENDITURES						
Other	75,639	119,344	392,124	117	168	18,488
TOTAL EXPENDITURES	<u>75,639</u>	<u>119,344</u>	<u>392,124</u>	<u>117</u>	<u>168</u>	<u>18,488</u>
EXCESS OF REVENUES OVER (UNDER) EXPENDITURES	<u>(75,639)</u>	<u>(118,020)</u>	<u>4,965</u>	<u>855</u>	<u>2,132</u>	<u>(4,350)</u>
OTHER FINANCING SOURCES (USES)						
Transfers in	125,969	262,650	-	-	-	-
Transfers (out)	-	(3,000)	(60,000)	-	-	-
TOTAL OTHER FINANCING SOURCES (USES)	<u>125,969</u>	<u>259,650</u>	<u>(60,000)</u>	<u>-</u>	<u>-</u>	<u>-</u>
NET CHANGE IN FUND BALANCES (DEFICITS)	50,330	141,630	(55,035)	855	2,132	(4,350)
FUND BALANCES (DEFICITS) - JULY 1	<u>236,426</u>	<u>452,516</u>	<u>153,789</u>	<u>1,419</u>	<u>6,052</u>	<u>15,368</u>
FUND BALANCES (DEFICITS) - JUNE 30	<u>\$ 286,756</u>	<u>\$ 594,146</u>	<u>\$ 98,754</u>	<u>\$ 2,274</u>	<u>\$ 8,184</u>	<u>\$ 11,018</u>



TOWN OF GRAY, MAINE

COMBINING SCHEDULE OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES  
NONMAJOR SPECIAL REVENUE FUNDS  
FOR THE YEAR ENDED JUNE 30, 2018

	Penn Cable	Gray Employee Safety & Wellness	Subdivision Recreation Fund	Library Reserve	Landfill Closure	Water Quality
REVENUES						
Interest income	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Charges for services	-	-	21,600	-	-	-
Other income	-	2,389	-	275	-	-
<b>TOTAL REVENUES</b>	<b>-</b>	<b>2,389</b>	<b>21,600</b>	<b>275</b>	<b>-</b>	<b>-</b>
EXPENDITURES						
Other	-	-	7,424	-	-	-
<b>TOTAL EXPENDITURES</b>	<b>-</b>	<b>-</b>	<b>7,424</b>	<b>-</b>	<b>-</b>	<b>-</b>
EXCESS OF REVENUES OVER (UNDER) EXPENDITURES	-	2,389	14,176	275	-	-
OTHER FINANCING SOURCES (USES)						
Transfers in	-	-	-	-	-	-
Transfers (out)	-	-	-	-	-	-
<b>TOTAL OTHER FINANCING SOURCES (USES)</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
NET CHANGE IN FUND BALANCES (DEFICITS)	-	2,389	14,176	275	-	-
FUND BALANCES (DEFICITS) - JULY 1	525	2,129	48,132	3,320	125,460	6,151
<b>FUND BALANCES (DEFICITS) - JUNE 30</b>	<b>\$ 525</b>	<b>\$ 4,518</b>	<b>\$ 62,308</b>	<b>\$ 3,595</b>	<b>\$ 125,460</b>	<b>\$ 6,151</b>

TOWN OF GRAY, MAINE

COMBINING SCHEDULE OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES  
 NONMAJOR SPECIAL REVENUE FUNDS  
 FOR THE YEAR ENDED JUNE 30, 2018

	Pennell Town Clock	Stimson Hall	Library Appeal	Gray Fire & Rescue Mem. Fund	Marketing	Valt Phase I
REVENUES						
Interest income	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Charges for services	-	-	-	-	-	-
Other income	-	-	-	1,500	-	150
<b>TOTAL REVENUES</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>1,500</b>	<b>-</b>	<b>150</b>
EXPENDITURES						
Other	500	-	-	1,000	-	2,749
<b>TOTAL EXPENDITURES</b>	<b>500</b>	<b>-</b>	<b>-</b>	<b>1,000</b>	<b>-</b>	<b>2,749</b>
EXCESS OF REVENUES OVER (UNDER) EXPENDITURES	(500)	-	-	500	-	(2,599)
OTHER FINANCING SOURCES (USES)						
Transfers in	-	-	-	-	-	-
Transfers (out)	-	-	-	-	-	-
<b>TOTAL OTHER FINANCING SOURCES (USES)</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
NET CHANGE IN FUND BALANCES (DEFICITS)	(500)	-	-	500	-	(2,599)
FUND BALANCES (DEFICITS) - JULY 1	10,050	21,287	1,959	15,330	1,000	4,593
<b>FUND BALANCES (DEFICITS) - JUNE 30</b>	<b>\$ 9,550</b>	<b>\$ 21,287</b>	<b>\$ 1,959</b>	<b>\$ 15,830</b>	<b>\$ 1,000</b>	<b>\$ 1,994</b>

TOWN OF GRAY, MAINE

COMBINING SCHEDULE OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES  
NONMAJOR SPECIAL REVENUE FUNDS  
FOR THE YEAR ENDED JUNE 30, 2018

	<u>GEO Plan</u>	<u>Tomco</u>	<u>Library Fund</u>	<u>Planning Board Escrow</u>	<u>S/Dugas Pit Reclamation</u>	<u>Maxwell Gravel Pit Reclamation</u>
REVENUES						
Interest income	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Charges for services	-	-	-	100,379	-	-
Other income	-	-	-	-	-	-
TOTAL REVENUES	<u>-</u>	<u>-</u>	<u>-</u>	<u>100,379</u>	<u>-</u>	<u>-</u>
EXPENDITURES						
Other	-	-	-	31,048	-	-
TOTAL EXPENDITURES	<u>-</u>	<u>-</u>	<u>-</u>	<u>31,048</u>	<u>-</u>	<u>-</u>
EXCESS OF REVENUES OVER (UNDER) EXPENDITURES	<u>-</u>	<u>-</u>	<u>-</u>	<u>69,331</u>	<u>-</u>	<u>-</u>
OTHER FINANCING SOURCES (USES)						
Transfers in	-	-	-	-	-	-
Transfers (out)	-	(19,616)	-	-	-	-
TOTAL OTHER FINANCING SOURCES (USES)	<u>-</u>	<u>(19,616)</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
NET CHANGE IN FUND BALANCES (DEFICITS)	-	(19,616)	-	69,331	-	-
FUND BALANCES (DEFICITS) - JULY 1	<u>392</u>	<u>19,616</u>	<u>11,515</u>	<u>75,547</u>	<u>8,507</u>	<u>5,065</u>
FUND BALANCES (DEFICITS) - JUNE 30	<u>\$ 392</u>	<u>\$ -</u>	<u>\$ 11,515</u>	<u>\$ 144,878</u>	<u>\$ 8,507</u>	<u>\$ 5,065</u>

TOWN OF GRAY, MAINE

COMBINING SCHEDULE OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES  
NONMAJOR SPECIAL REVENUE FUNDS  
FOR THE YEAR ENDED JUNE 30, 2018

	Training Site	Hose Roller	Henry Pennell Municipal Complex	Ladder Truck Reserve	Libby Recreation Scholarship	Gray Matters
REVENUES						
Interest income	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Charges for services	-	-	-	-	-	-
Other income	-	-	200	-	-	-
TOTAL REVENUES	-	-	200	-	-	-
EXPENDITURES						
Other	-	-	-	-	1,480	92
TOTAL EXPENDITURES	-	-	-	-	1,480	92
EXCESS OF REVENUES OVER (UNDER) EXPENDITURES	-	-	200	-	(1,480)	(92)
OTHER FINANCING SOURCES (USES)						
Transfers in	-	-	-	500,000	-	-
Transfers (out)	-	-	(2,000)	-	-	-
TOTAL OTHER FINANCING SOURCES (USES)	-	-	(2,000)	500,000	-	-
NET CHANGE IN FUND BALANCES (DEFICITS)	-	-	(1,800)	500,000	(1,480)	(92)
FUND BALANCES (DEFICITS) - JULY 1	38	1,305	10,638	-	1,808	2,162
FUND BALANCES (DEFICITS) - JUNE 30	\$ 38	\$ 1,305	\$ 8,838	\$ 500,000	\$ 328	\$ 2,070

## TOWN OF GRAY, MAINE

COMBINING SCHEDULE OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES  
NONMAJOR SPECIAL REVENUE FUNDS  
FOR THE YEAR ENDED JUNE 30, 2018

	Gray Fire/Rescue Education	Shannon Ronan Mem Fund	Mazur Parks/Rec Mem Fund	Grants	Parks & Recreation Scholarship Fund	Total
REVENUES						
Interest income	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,324
Charges for services	-	-	-	-	-	519,068
Other income	5,950	-	-	-	38	27,912
TOTAL REVENUES	<u>5,950</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>38</u>	<u>548,304</u>
EXPENDITURES						
Other	-	439	600	20,240	1,580	673,032
TOTAL EXPENDITURES	<u>-</u>	<u>439</u>	<u>600</u>	<u>20,240</u>	<u>1,580</u>	<u>673,032</u>
EXCESS OF REVENUES OVER (UNDER) EXPENDITURES	<u>5,950</u>	<u>(439)</u>	<u>(600)</u>	<u>(20,240)</u>	<u>(1,542)</u>	<u>(124,728)</u>
OTHER FINANCING SOURCES (USES)						
Transfers in	-	-	-	-	-	888,619
Transfers (out)	-	-	-	-	-	(84,616)
TOTAL OTHER FINANCING SOURCES (USES)	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>804,003</u>
NET CHANGE IN FUND BALANCES (DEFICITS)	5,950	(439)	(600)	(20,240)	(1,542)	679,275
FUND BALANCES (DEFICITS) - JULY 1	<u>3,687</u>	<u>439</u>	<u>1,351</u>	<u>-</u>	<u>2,670</u>	<u>1,250,246</u>
FUND BALANCES (DEFICITS) - JUNE 30	<u>\$ 9,637</u>	<u>\$ -</u>	<u>\$ 751</u>	<u>\$ (20,240)</u>	<u>\$ 1,128</u>	<u>\$ 1,929,521</u>

See accompanying independent auditors' report and notes to financial statements.

## TOWN OF GRAY, MAINE

COMBINING SCHEDULE OF ACTIVITY - RECREATION FUND  
FOR THE YEAR ENDED JUNE 30, 2018

	Balance, 7/1/2017	Revenue	Expenditures	Balance, 6/30/2018
<b>ADMINISTRATION:</b>				
FICA/Medicare	\$ -	\$ -	\$ 11,347	\$ (11,347)
Full-time personnel	-	-	124,300	(124,300)
Overtime	-	-	1,690	(1,690)
Part-time personnel	-	-	18,299	(18,299)
Retirement	-	-	8,204	(8,204)
Wilkes Beach attendant	-	-	6,063	(6,063)
Total Administration	-	-	169,903	(169,903)
<b>PROGRAMS:</b>				
<b>Operations</b>				
Administrative/merchant fees	-	11,861	5,507	6,354
Cell phone	-	-	608	(608)
Grants	-	1,625	-	1,625
Totals	-	13,486	6,115	7,371
<b>Supplies and equipment</b>				
Brochures/flyers	-	-	49	(49)
Equipment	-	-	405	(405)
Software	-	-	4,040	(4,040)
Totals	-	-	4,494	(4,494)
<b>Adult fitness</b>				
Basketball	-	919	749	170
Basketball 4X4	-	9,008	8,217	791
Basketball over 35	-	75	-	75
Fit after 50	-	-	110	(110)
Pickleball	-	411	765	(354)
Barre above	-	40	-	40
Bodyshred	-	1,140	909	231
Total body conditioning	-	2,052	1,155	897
Zumba	-	1,665	937	728
Totals	-	15,310	12,842	2,468
<b>Youth fitness</b>				
Fall soccer	-	8,548	7,833	715
Gymnastics	-	7,746	2,669	5,077
Junior basketball	-	3,559	99	3,460
Junior soccer	-	3,220	270	2,950
Foot skills	-	59	-	59
Lacrosse	-	760	120	640
Nerf night	-	325	35	290
Track and field	-	927	181	746
Taekwondo	-	736	515	221
Travel field hockey	-	288	-	288
Happy hands	-	178	133	45
Totals	-	26,346	11,855	14,491
<b>Youth classes</b>				
American Red Cross babysit	-	1,139	504	635
Broadway for beginners	-	6,326	4,371	1,955
Music movement	-	-	333	(333)
Ukulele lessons	-	330	336	(6)
Little sonbirds	-	644	-	644
Home alone safety	-	129	37	92
Mad science	-	8,210	6,691	1,519
Totals	-	16,778	12,272	4,506

SCHEDULE G (CONTINUED)

TOWN OF GRAY, MAINE

COMBINING SCHEDULE OF ACTIVITY - RECREATION FUND  
FOR THE YEAR ENDED JUNE 30, 2018

	Balance, 7/1/2017	Revenue	Expenditures	Balance, 6/30/2018
<b>PROGRAMS (CONTINUED):</b>				
<b>Childcare services</b>				
Day camp	-	108,081	80,401	27,680
Day camp before/after care	-	12,827	-	12,827
Day camp trips	-	19,134	-	19,134
In service days	-	1,231	413	818
DC trips	-	-	20,138	(20,138)
Kid's Club	-	135,342	45,586	89,756
Leaders in training	-	22,622	13,913	8,709
Snack shack	-	2,796	2,470	326
Vacation camp	-	13,557	4,941	8,616
Totals	-	315,590	167,862	147,728
<b>Camps/clinics</b>				
Family pick-up basketball and open gy	-	406	278	128
Field hockey	-	668	269	399
Mad science	-	99	-	99
Lacrosse	-	289	-	289
Theater	-	692	-	692
Soccer	-	-	630	(630)
Parents night out	-	1,246	538	708
Family yoga	-	178	-	178
Volleyball	-	2,853	1,451	1,402
Totals	-	6,431	3,166	3,265
<b>Rentals</b>				
Newbegin and grounds	-	1,533	217	1,316
Totals	-	1,533	217	1,316
<b>Special events</b>				
Special events	-	1,615	1,946	(331)
Halloween	-	-	677	(677)
Easter egg	-	-	775	(775)
Totals	-	1,615	3,398	(1,783)
Total programs	-	397,089	222,221	174,868
Subtotal - Recreation Department Activity	-	397,089	392,124	4,965
Transfers In (out)	-	-	60,000	(60,000)
Beginning Fund Balance	153,789	-	-	153,789
Total Recreation Department Activity	\$ 153,789	\$ 397,089	\$ 452,124	\$ 98,754

See accompanying independent auditors' report and notes to financial statements.

## Capital Projects Funds

Capital projects funds are established to account for financial resources to be used for the acquisition or construction of major capital facilities, other than those financed by proprietary or trust funds. The projects also include significant purchases of vehicles and equipment, as well as the servicing of leases and bonds associated with those purchases. Projects are generally segregated by the related Town department managing the project.



TOWN OF GRAY, MAINE

COMBINING BALANCE SHEET - NONMAJOR CAPITAL PROJECTS FUNDS  
JUNE 30, 2018

	Public Works & Transfer Station Project	Town Office Project	Lease Purchases	Fire and Public Safety	PW and Town Vehicles and Equipment
<b>ASSETS</b>					
Cash and cash equivalents	\$ -	\$ -	\$ 61,460	\$ 432,960	\$ 8,955
<b>TOTAL ASSETS</b>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 61,460</u>	<u>\$ 432,960</u>	<u>\$ 8,955</u>
<b>LIABILITIES</b>					
Due to other funds	\$ -	\$ -	\$ -	\$ 25,707	\$ 5,882
<b>TOTAL LIABILITIES</b>	<u>-</u>	<u>-</u>	<u>-</u>	<u>25,707</u>	<u>5,882</u>
<b>FUND BALANCES (DEFICITS)</b>					
Nonspendable	-	-	-	-	-
Restricted	-	-	61,460	-	-
Committed	-	-	-	407,253	3,073
Assigned	-	-	-	-	-
Unassigned	-	-	-	-	-
<b>TOTAL FUND BALANCES (DEFICITS)</b>	<u>-</u>	<u>-</u>	<u>61,460</u>	<u>407,253</u>	<u>3,073</u>
<b>TOTAL LIABILITIES AND FUND BALANCES (DEFICITS)</b>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 61,460</u>	<u>\$ 432,960</u>	<u>\$ 8,955</u>

TOWN OF GRAY, MAINE

COMBINING BALANCE SHEET - NONMAJOR CAPITAL PROJECTS FUNDS  
 JUNE 30, 2018

	Sidewalks	Library Expansion Project	Debt Service	Bridges/Road Bond	Misc.
<b>ASSETS</b>					
Cash and cash equivalents	\$ 13,807	\$ -	\$ 43,618	\$ -	\$ 131,234
<b>TOTAL ASSETS</b>	<u>\$ 13,807</u>	<u>\$ -</u>	<u>\$ 43,618</u>	<u>\$ -</u>	<u>\$ 131,234</u>
<b>LIABILITIES</b>					
Due to other funds	\$ 23,459	\$ -	\$ 47,479	\$ 11,460	\$ 57,628
<b>TOTAL LIABILITIES</b>	<u>23,459</u>	<u>-</u>	<u>47,479</u>	<u>11,460</u>	<u>57,628</u>
<b>FUND BALANCES (DEFICITS)</b>					
Nonspendable	-	-	-	-	-
Restricted	-	-	-	-	-
Committed	-	-	-	-	-
Assigned	-	-	-	-	73,606
Unassigned	(9,652)	-	(3,861)	(11,460)	-
<b>TOTAL FUND BALANCES (DEFICITS)</b>	<u>(9,652)</u>	<u>-</u>	<u>(3,861)</u>	<u>(11,460)</u>	<u>73,606</u>
<b>TOTAL LIABILITIES AND FUND BALANCES (DEFICITS)</b>	<u>\$ 13,807</u>	<u>\$ -</u>	<u>\$ 43,618</u>	<u>\$ -</u>	<u>\$ 131,234</u>

TOWN OF GRAY, MAINE

COMBINING BALANCE SHEET - NONMAJOR CAPITAL PROJECTS FUNDS  
 JUNE 30, 2018

	Public Buildings	Technology	Road Resurfacing	Total
<b>ASSETS</b>				
Cash and cash equivalents	\$ 231,889	\$ 38,285	\$ 100,792	\$ 1,063,000
<b>TOTAL ASSETS</b>	<u>\$ 231,889</u>	<u>\$ 38,285</u>	<u>\$ 100,792</u>	<u>\$ 1,063,000</u>
<b>LIABILITIES</b>				
Due to other funds	\$ 54,170	\$ 17,672	\$ 28,589	\$ 272,046
<b>TOTAL LIABILITIES</b>	<u>54,170</u>	<u>17,672</u>	<u>28,589</u>	<u>272,046</u>
<b>FUND BALANCES (DEFICITS)</b>				
Nonspendable	-	-	-	-
Restricted	-	-	-	61,460
Committed	-	-	-	410,326
Assigned	177,719	20,613	72,203	344,141
Unassigned	-	-	-	(24,973)
<b>TOTAL FUND BALANCES (DEFICITS)</b>	<u>177,719</u>	<u>20,613</u>	<u>72,203</u>	<u>790,954</u>
<b>TOTAL LIABILITIES AND FUND BALANCES (DEFICITS)</b>	<u>\$ 231,889</u>	<u>\$ 38,285</u>	<u>\$ 100,792</u>	<u>\$ 1,063,000</u>

See accompanying independent auditors' report and notes to financial statements.

## TOWN OF GRAY, MAINE

COMBINING SCHEDULE OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES  
NONMAJOR CAPITAL PROJECTS FUNDS  
FOR THE YEAR ENDED JUNE 30, 2018

	Public Works & Transfer Station Project	Town Office Project	Lease Purchases	Fire and Public Safety	PW and Town Vehicles and Equipment
REVENUES					
Investment income, net of unrealized gains/(losses)	\$ -	\$ -	\$ -	\$ 69	\$ 118
TOTAL REVENUES	<u>-</u>	<u>-</u>	<u>-</u>	<u>69</u>	<u>118</u>
EXPENDITURES					
Debt service:					
Principal	-	-	-	-	-
Interest	-	-	-	-	-
Capital outlay	-	-	-	18,072	32,072
TOTAL EXPENDITURES	<u>-</u>	<u>-</u>	<u>-</u>	<u>18,072</u>	<u>32,072</u>
EXCESS OF REVENUES OVER (UNDER) EXPENDITURES	<u>-</u>	<u>-</u>	<u>-</u>	<u>(18,003)</u>	<u>(31,954)</u>
OTHER FINANCING SOURCES (USES)					
Transfers in	-	-	-	27,000	35,000
Transfers (out)	-	-	-	-	-
TOTAL OTHER FINANCING SOURCES (USES)	<u>-</u>	<u>-</u>	<u>-</u>	<u>27,000</u>	<u>35,000</u>
NET CHANGE IN FUND BALANCES (DEFICITS)	-	-	-	8,997	3,046
FUND BALANCES (DEFICITS) - JULY 1	<u>-</u>	<u>-</u>	<u>61,460</u>	<u>398,256</u>	<u>27</u>
FUND BALANCES (DEFICITS) - JUNE 30	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 61,460</u>	<u>\$ 407,253</u>	<u>\$ 3,073</u>

TOWN OF GRAY, MAINE

COMBINING SCHEDULE OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES  
NONMAJOR CAPITAL PROJECTS FUNDS  
FOR THE YEAR ENDED JUNE 30, 2018

	Sidewalks	Library Expansion Project	Debt Service	Bridges/Road Bond	Misc.
<b>REVENUES</b>					
Investment income, net of unrealized gains/(losses)	\$ 131	\$ -	\$ 3,910	\$ -	\$ 35
<b>TOTAL REVENUES</b>	<u>131</u>	<u>-</u>	<u>3,910</u>	<u>-</u>	<u>35</u>
<b>EXPENDITURES</b>					
Debt service:					
Principal	-	-	938,870	-	-
Interest	-	-	147,717	-	-
Capital outlay	35,028	-	-	11,460	9,171
<b>TOTAL EXPENDITURES</b>	<u>35,028</u>	<u>-</u>	<u>1,086,587</u>	<u>11,460</u>	<u>9,171</u>
<b>EXCESS OF REVENUES OVER (UNDER) EXPENDITURES</b>	<u>(34,897)</u>	<u>-</u>	<u>(1,082,677)</u>	<u>(11,460)</u>	<u>(9,136)</u>
<b>OTHER FINANCING SOURCES (USES)</b>					
Transfers in	11,914	-	1,078,701	-	25,000
Transfers (out)	-	-	-	-	-
<b>TOTAL OTHER FINANCING SOURCES (USES)</b>	<u>11,914</u>	<u>-</u>	<u>1,078,701</u>	<u>-</u>	<u>25,000</u>
<b>NET CHANGE IN FUND BALANCES (DEFICITS)</b>	<u>(22,983)</u>	<u>-</u>	<u>(3,976)</u>	<u>(11,460)</u>	<u>15,864</u>
<b>FUND BALANCES (DEFICITS) - JULY 1</b>	<u>13,331</u>	<u>-</u>	<u>115</u>	<u>-</u>	<u>57,742</u>
<b>FUND BALANCES (DEFICITS) - JUNE 30</b>	<u><u>\$ (9,652)</u></u>	<u><u>\$ -</u></u>	<u><u>\$ (3,861)</u></u>	<u><u>\$ (11,460)</u></u>	<u><u>\$ 73,606</u></u>

## TOWN OF GRAY, MAINE

COMBINING SCHEDULE OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES  
NONMAJOR CAPITAL PROJECTS FUNDS  
FOR THE YEAR ENDED JUNE 30, 2018

	Public Buildings	Technology	Road Resurfacing	Total
<b>REVENUES</b>				
Investment income, net of unrealized gains/(losses)	\$ 235	\$ 194	\$ 2,229	\$ 6,921
<b>TOTAL REVENUES</b>	<u>235</u>	<u>194</u>	<u>2,229</u>	<u>6,921</u>
<b>EXPENDITURES</b>				
Debt service:				
Principal	-	-	-	938,870
Interest	-	-	-	147,717
Capital outlay	61,822	51,653	588,957	808,235
<b>TOTAL EXPENDITURES</b>	<u>61,822</u>	<u>51,653</u>	<u>588,957</u>	<u>1,894,822</u>
<b>EXCESS OF REVENUES OVER (UNDER) EXPENDITURES</b>	<u>(61,587)</u>	<u>(51,459)</u>	<u>(586,728)</u>	<u>(1,887,901)</u>
<b>OTHER FINANCING SOURCES (USES)</b>				
Transfers in	166,000	53,800	630,597	2,028,012
Transfers (out)	-	-	-	-
<b>TOTAL OTHER FINANCING SOURCES (USES)</b>	<u>166,000</u>	<u>53,800</u>	<u>630,597</u>	<u>2,028,012</u>
<b>NET CHANGE IN FUND BALANCES (DEFICITS)</b>	104,413	2,341	43,869	140,111
<b>FUND BALANCES (DEFICITS) - JULY 1</b>	<u>73,306</u>	<u>18,272</u>	<u>28,334</u>	<u>650,843</u>
<b>FUND BALANCES (DEFICITS) - JUNE 30</b>	<u>\$ 177,719</u>	<u>\$ 20,613</u>	<u>\$ 72,203</u>	<u>\$ 790,954</u>

See accompanying independent auditors' report and notes to financial statements.

## Permanent Funds

Permanent funds are used to account for assets held by the Town of Gray, Maine that are legally restricted pursuant to Title 30-A, §5653 of the Maine State Statutes, as amended, and unless otherwise specified, only earnings, and not principal, may be used for purposes that benefit the Town or its citizenry. These funds have been established for various purposes including scholarships and the provision and/or maintenance of cemeteries.

TOWN OF GRAY, MAINE

COMBINING BALANCE SHEET - NONMAJOR PERMANENT FUNDS  
JUNE 30, 2018

	<u>Cemetery</u>	<u>George Doughty</u>	<u>Helen Frank Cemetery</u>	<u>Monument &amp; Christian Temple</u>	<u>Pennell</u>
<b>ASSETS</b>					
Cash and cash equivalents	\$ -	\$ -	\$ -	\$ -	\$ -
Due from other funds	22,798	10,000	33,580	3,063	34,614
<b>TOTAL ASSETS</b>	<u>\$ 22,798</u>	<u>\$ 10,000</u>	<u>\$ 33,580</u>	<u>\$ 3,063</u>	<u>\$ 34,614</u>
<b>LIABILITIES</b>					
Due to others funds	\$ -	\$ -	\$ -	\$ -	\$ -
<b>TOTAL LIABILITIES</b>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
<b>FUND BALANCES</b>					
Nonspendable-principal	22,798	10,000	33,580	-	-
Restricted	-	-	-	3,063	34,614
Committed	-	-	-	-	-
Assigned	-	-	-	-	-
Unassigned	-	-	-	-	-
<b>TOTAL FUND BALANCES</b>	<u>22,798</u>	<u>10,000</u>	<u>33,580</u>	<u>3,063</u>	<u>34,614</u>
<b>TOTAL LIABILITIES AND FUND BALANCES</b>	<u>\$ 22,798</u>	<u>\$ 10,000</u>	<u>\$ 33,580</u>	<u>\$ 3,063</u>	<u>\$ 34,614</u>



TOWN OF GRAY, MAINE

COMBINING BALANCE SHEET - NONMAJOR PERMANENT FUNDS  
JUNE 30, 2018

	Charles W. Barker Scholarship	Grange Scholarship	Common School	Stimson Cemetery	Total
<b>ASSETS</b>					
Cash and cash equivalents	\$ 22,113	\$ 14,361	\$ -	\$ -	\$ 36,474
Due from other funds	-	-	2,865	7,000	113,920
<b>TOTAL ASSETS</b>	<u>\$ 22,113</u>	<u>\$ 14,361</u>	<u>\$ 2,865</u>	<u>\$ 7,000</u>	<u>\$ 150,394</u>
<b>LIABILITIES</b>					
Due to others funds	\$ -	\$ -	\$ -	\$ -	\$ -
<b>TOTAL LIABILITIES</b>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
<b>FUND BALANCES</b>					
Nonspendable-principal	22,013	14,296	-	7,000	109,687
Restricted	100	65	2,865	-	40,707
Committed	-	-	-	-	-
Assigned	-	-	-	-	-
Unassigned	-	-	-	-	-
<b>TOTAL FUND BALANCES</b>	<u>22,113</u>	<u>14,361</u>	<u>2,865</u>	<u>7,000</u>	<u>150,394</u>
<b>TOTAL LIABILITIES AND FUND BALANCES</b>	<u>\$ 22,113</u>	<u>\$ 14,361</u>	<u>\$ 2,865</u>	<u>\$ 7,000</u>	<u>\$ 150,394</u>

See accompanying independent auditors' report and notes to financial statements.

TOWN OF GRAY, MAINE

COMBINING SCHEDULE OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES  
 NONMAJOR PERMANENT FUNDS  
 FOR THE YEAR ENDED JUNE 30, 2018

	Cemetery	George Doughty	Helen Frank Cemetery	Monument & Christian Temple	Pennell
REVENUES					
Interest income	\$ -	\$ -	\$ -	\$ -	\$ -
TOTAL REVENUES	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
EXPENDITURES					
Other	48	21	71	-	-
TOTAL EXPENDITURES	<u>48</u>	<u>21</u>	<u>71</u>	<u>-</u>	<u>-</u>
EXCESS OF REVENUES OVER (UNDER) EXPENDITURES	<u>(48)</u>	<u>(21)</u>	<u>(71)</u>	<u>-</u>	<u>-</u>
OTHER FINANCING SOURCES (USES)					
Transfers in	-	-	-	-	-
Transfers (out)	-	-	-	-	-
TOTAL OTHER FINANCING SOURCES (USES)	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
NET CHANGE IN FUND BALANCES	(48)	(21)	(71)	-	-
FUND BALANCES - JULY 1	<u>22,846</u>	<u>10,021</u>	<u>33,651</u>	<u>3,063</u>	<u>34,614</u>
FUND BALANCES - JUNE 30	<u>\$ 22,798</u>	<u>\$ 10,000</u>	<u>\$ 33,580</u>	<u>\$ 3,063</u>	<u>\$ 34,614</u>

TOWN OF GRAY, MAINE

COMBINING SCHEDULE OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES  
 NONMAJOR PERMANENT FUNDS  
 FOR THE YEAR ENDED JUNE 30, 2018

	Charles W. Barker Scholarship	Grange Scholarship	Common School	Stimson Cemetery	Total
REVENUES					
Interest income	\$ 100	\$ 65	\$ -	\$ -	\$ 165
TOTAL REVENUES	<u>100</u>	<u>65</u>	<u>-</u>	<u>-</u>	<u>165</u>
EXPENDITURES					
Other	-	-	-	15	155
TOTAL EXPENDITURES	<u>-</u>	<u>-</u>	<u>-</u>	<u>15</u>	<u>155</u>
EXCESS OF REVENUES OVER (UNDER) EXPENDITURES	<u>100</u>	<u>65</u>	<u>-</u>	<u>(15)</u>	<u>10</u>
OTHER FINANCING SOURCES (USES)					
Transfers in	-	-	-	-	-
Transfers (out)	-	-	-	-	-
TOTAL OTHER FINANCING SOURCES (USES)	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
NET CHANGE IN FUND BALANCES	100	65	-	(15)	10
FUND BALANCES - JULY 1	<u>22,013</u>	<u>14,296</u>	<u>2,865</u>	<u>7,015</u>	<u>150,384</u>
FUND BALANCES - JUNE 30	<u>\$ 22,113</u>	<u>\$ 14,361</u>	<u>\$ 2,865</u>	<u>\$ 7,000</u>	<u>\$ 150,394</u>

See accompanying independent auditors' report and notes to financial statements.

## General Capital Assets

General capital assets are those assets related to activities reported in the governmental funds. These assets are reported in the governmental activities column of the government-wide statement of net position.

## TOWN OF GRAY, MAINE

SCHEDULE OF GENERAL CAPITAL ASSETS BY FUNCTION  
JUNE 30, 2018

	Land and Non-depreciable Assets	Buildings, Building Improvements & Land Improvements	Furniture, Fixtures, Equipment & Vehicles	Infrastructure	Total
General Government	\$ 14,280	\$ 994,269	\$ 610,943	\$ 147,326	\$ 1,766,818
Pennell	-	1,569,524	-	-	1,569,524
Library	34,563	1,823,133	418,923	-	2,276,619
Parks and Recreation	3,850	349,972	73,332	53,500	480,654
Public Safety	30,885	1,214,308	5,129,714	9,100	6,384,007
Public Works	11,225	4,579,364	3,916,874	13,075,515	21,582,978
Buildings and Grounds	30,000	147,659	34,500	393,646	605,805
Solid Waste	-	205,254	335,748	48,572	589,574
Total General Capital Assets	124,803	10,883,483	10,520,034	13,727,659	35,255,979
Less: Accumulated Depreciation	-	(3,532,427)	(7,701,523)	(8,328,779)	(19,562,729)
Net General Capital Assets	\$ 124,803	\$ 7,351,056	\$ 2,818,511	\$ 5,398,880	\$ 15,693,250

See accompanying independent auditors' report and notes to financial statements.

## TOWN OF GRAY, MAINE

SCHEDULE OF CHANGES IN GENERAL CAPITAL ASSETS BY FUNCTION  
FOR THE YEAR ENDED JUNE 30, 2018

	General Capital Assets 7/1/17	Additions	Deletions	General Capital Assets 6/30/18
General Government	\$ 1,700,114	\$ 66,704	\$ -	\$ 1,766,818
Pennell	1,569,524	-	-	1,569,524
Library	2,276,619	-	-	2,276,619
Parks and Recreation	474,232	6,422	-	480,654
Public Safety	6,359,216	24,791	-	6,384,007
Public Works	20,967,594	615,384	-	21,582,978
Buildings and Grounds	605,805	-	-	605,805
Solid Waste	581,502	8,072	-	589,574
Total General Capital Assets	34,534,606	721,373	-	35,255,979
Less: Accumulated Depreciation	(18,139,620)	(1,423,109)	-	(19,562,729)
Net General Capital Assets	<u>\$ 16,394,986</u>	<u>\$ (701,736)</u>	<u>\$ -</u>	<u>\$ 15,693,250</u>

See accompanying independent auditors' report and notes to financial statements.



*Proven Expertise and Integrity*

INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER  
FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS  
BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN  
ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

Town Council  
Town of Gray  
Gray, Maine

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the governmental activities, each major fund and the aggregate remaining fund information of the Town of Gray, Maine as of and for the year ended June 30, 2018, and the related notes to the financial statements, which collectively comprise the Town of Gray, Maine's basic financial statements, and have issued our report thereon dated February 28, 2019.

Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Town of Gray, Maine's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Town of Gray, Maine's internal control. Accordingly, we do not express an opinion on the effectiveness of the Town of Gray, Maine's internal control.

*A deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. *A material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. *A significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or, significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

#### Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Town of Gray, Maine's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

#### Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

*RHR Smith & Company*

Buxton, Maine  
February 28, 2019