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# Will Offshore Energy Face “Fair Winds and Following Seas”?: Understanding the Factors Influencing Offshore Wind Acceptance

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# Will Offshore Energy Face “Fair Winds and Following Seas”?: Understanding the Factors Influencing Offshore Wind Acceptance

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## ABSTRACT

Most offshore energy studies have focused on measuring or explaining people's perceptions of, and reactions to, specific installations. However, there are two different types of acceptance: one surrounds the siting of projects while the other surrounds a more general acceptance of offshore energy. Understanding what drives this second type of acceptance is important as governments have implemented new financial incentives and policies to support renewable energy development; however, citizens and government officials may be increasingly opposed to some of these support mechanisms. Our paper fills a void in the literature by using regression approaches to better understand how people's evaluations of the benefits and costs of offshore wind impact their level of general acceptance for offshore wind, while controlling for other factors (e.g., demographics). This analysis should help policy makers, and individuals attempting to educate the general public about renewable energy, to better understand the important factors influencing people's support or opposition to offshore wind energy initiatives.

Keywords: Offshore wind power, Public acceptance

## INTRODUCTION

Several authors have indicated a lack of scientific research focused on understanding the factors driving acceptance or opposition to renewable energy (Firestone et al. 2009, 2012; Firestone and Kempton 2007; Wolsink 2007; Devine-Wright 2005), especially as it relates to offshore wind (Haggett 2011). However, Wolsink (2010) and Firestone et al. (2009) point out that there are two different types of acceptance: one surrounds the siting of specific projects, which is inherently more local, while the other surrounds a more general acceptance of offshore wind energy.

The small literature on preferences for marine-based power has primarily focused on using specific simulated (Bishop and Miller 2007; Ladenburg and Dubgaard 2009) or actual/proposed projects (e.g., see Krueger et al. 2011; Wolsink 2010; Ladenburg 2009, 2008; Firestone and Kempton 2007; McCartney 2006) during project siting (first support type). This is not surprising in that opposition to offshore wind projects is usually in response to a specific local installation (Waldo 2012; Firestone and Kempton 2007; Kempton et al. 2005), and while general acceptance of these projects is widespread (Ladenburg 2010; Carrington 2012; Chervinsky 2006 as cited in Firestone and Kempton 2007), local opposition can derail the siting of wind projects (Kempton et al. 2005).

However, the second support type (general acceptance) is also important to understand, as state governments have developed institutions and policies to support renewable energy development, e.g., 417 state-level financial incentives and 281 policies to support renewable energy projects (DSIRE 2012a, b). In Maine, the state passed a law modifying the state's regulatory process to encourage appropriately sited renewable energy projects, the permitting and financing of these projects, the designated areas of the state for expedited permitting, and the

establishment of a fund used to support renewable energy projects and to fund rebates for renewable energy installations (see MRSA 35-A). A posting on the National Wind Watch Website (NWW 2011) and articles in Maine papers (Schalit 2010) indicate an increasing opposition to some of these structural changes, especially related to the expedited review process.

Given the above, our main research objective is to use quantitative approaches to better understand how people's evaluations of the benefits and costs of offshore wind impact their level of general acceptance for offshore wind, while controlling for other factors (e.g., demographic) that may explain their level of acceptance. This analysis should help policy makers and individuals attempting to educate the general public about renewable energy, to better understand the important factors influencing people's acceptance, or opposition, to offshore wind energy initiatives.

#### The Maine Context

Located in the extreme northeast of the USA, Maine is primarily rural with a relatively low population density (about 42 people per square mile). Maine's major industries revolve around its abundant natural resources: agriculture and forestry in the inland regions, and fishing, aquaculture, and tourism along the ocean coast. For example, during 2012, Maine commercial landings totaled over \$300 million, with lobster (40 %) and Atlantic herring (29 %) being the primary products and the remaining include seaweed, shell-and ground-fish, shrimp, and urchins (DMR 2012). Although Maine's ocean coast is around 250 miles as measured in a straight line, it has numerous inlets, peninsulas, rocky headlands, and bays, making the true coastline over 3,500 miles. Maine also has over 6,500 islands, some inhabited year-round, others only seasonally or are used for recreation (e.g., the Maine Island Trail which connects over 200 island and mainland sites for day and overnight camping visits; see <http://www.mita.org/trail>). Given its recreational,

artistic, and commercial uses, management of the Maine coast is important to Maine's culture, economy, and environment. So it is not surprising that commercial development along the coast can be highly contentious; for example, a recent proposal to build a \$50 million import terminal for propane was canceled due to local resident concerns about safety, property values, and impacts on tourism (Seelye 2013).

Although Maine leads New England in developing onshore wind (American Council on Renewable Energy 2010), the state is looking offshore toward the Gulf of Maine, where there are strong consistent winds (Island Institute 2012). Maine has set an ambitious target of producing 5 GW of electricity from offshore wind turbines by 2030 to bring more clean energy to meet mainland demand as well as to help meet the demand of Maine's numerous offshore islands.

The recent research and political activities surrounding offshore wind development has increased local media attention. For example, our search of the Maine Newsstand (an online database) for newspaper articles with the words "offshore wind" and "energy" indicates that there were only four articles published before 1/1/2008, 202 articles published between 1/1/2008 and 5/1/2010 (the start of our survey administration), and 352 articles between 5/1/2010 and 11/1/2013. These media stories have become increasingly politicized, with supporters highlighting positive (e.g., economic development) and opponents focusing on negative (e.g., cost of subsidies) aspects of offshore wind (Acheson 2012).

## LITERATURE

Most papers studying wind power acceptance focus on specific existing or proposed development sites and include variables (e.g., engagement processes used by the developers; Haggett 2011; Wolsink 2007) which, although important, are less pertinent to this study of general

offshore wind power acceptance. Further, most of the literatures (e.g., Wolsink 2010; Bishop and Miller 2007; Ladenburg 2008, 2009, 2010; Ladenburg and Moller 2011; Lilley et al. 2010) examine only one facet of offshore wind, specifically, concerns due to disruptions to viewscales, who is affected and how distance can mitigate this concern. As Firestone et al. (2009, p. 184) state, “while much has been written about support and opposition of wind farms, complex analyses of the factors... that underlie... support and opposition have been, for the most part, lacking.” Most pertinent to the research here are papers examining how perceptions of energy development, and the characteristics of the individual, influence acceptance for offshore wind.

### Perceptions of Potential Benefits and Concerns

In examining the perceptions of supporters and opponents of offshore wind farms, Firestone and Kempton (2007) and Firestone et al. (2009, 2012) find that acceptance increases when respondents believe the wind farm benefits include improved air quality, increased economic development and jobs, and decreased electricity prices. They also find acceptance decreases when respondents believe the wind farm will result in declining property values, lowered aesthetics, negative fishing impacts, decreased tourism, reduced boating safety, and increased electricity prices. People who perceive offshore wind farms have negative effects on viewscales (Krueger et al. 2011; Devine-Wright 2005) and bird and marine life (Firestone and Kempton 2007; Ladenburg and Moller 2011; Ladenburg 2008) are also more negative toward offshore wind farms.

### Individual Characteristics

Acceptance of offshore wind decreases with increases in education (Krueger et al. 2011), income (Ladenburg 2010; Ladenburg and Moller 2011; Firestone and Kempton 2007), and age



(Krueger et al. 2011; Ladenburg and Moller 2011; Firestone and Kempton 2007). Males are also found to be less positive toward offshore wind (Ladenburg 2010; Ladenburg and Moller 2011). Place identity, as measured by the percent of a person's life lived in a region, has been shown to affect a person's preference for land versus offshore wind power; an increase in place identity was associated with a preference for land-based wind (Marrinan 2012).

## METHODS AND DATA

This study uses a mail survey approach to study people's acceptance of offshore wind power and the factors that would impact this acceptance in Maine.

### Sampling and Data Collection

During the summer of 2010, we administered two different versions of a statewide survey to three separate samples of Maine (USA) adult residents, asking questions about offshore wind. The three samples are: 600 citizens who currently live near existing on-land wind facilities (land sample), 600 citizens who live near the coast where offshore facilities are currently being proposed (coast sample), and the 1,800 citizens not living in the areas contained in the coast and land samples (general sample). Although we pool these data, we control for differences across the samples in our analysis.

The survey was administered in a two-round modified Dillman et al. (2009) method between April and August of 2010. Each round after the initial introduction letter presented the participant with a copy of the survey, a cover letter, and a \$1 cash incentive; the response rate was 47 %. Our respondents have slightly higher incomes and education levels, are older and more likely to be male than the general Maine population. To correct these demographic differences and to correct

for the oversampling of people living on the coast or near land-based wind farms, we weight the data according to gender, age, education, income, and place of residence. The descriptive results (Tables 1 and 2) are weighted and the regression results (Table 3) are from weighted regressions.

### Survey Design

The survey instrument consists of five sections. Section I solicits respondents' background knowledge about wind energy in Maine. In Section II, respondents are asked to express their views on potential benefits and concerns of wind power (Table 2). Section III contains six alternative informational messages about wind energy potential in Maine, followed by six questions to measure people's reactions to the information. Section IV collects information on a respondent's attitudes and behaviors. The final section consists of demographic questions.

### Regression Analysis

We model the factors that influence respondents' acceptance for offshore wind power. These factors include respondents' importance ratings of various potential offshore wind power benefits and concerns, and other factors (e.g., the respondent's experiences with wind farms, participation in marine-based recreation, and demographics).

Specifically, we estimate a model with the general form of:

$$INDEX = \alpha + \sum_j \beta_j (TREAT_j) + \sum_k \beta_k (B\&C_k) + \sum_h \beta_h (CONT_h) + \\ \sum_m \beta_m (EXP_m) + \sum_n \beta_n (MREC_n) + \sum_p \beta_p (DEM_p) + \mu$$

where the dependent variable, INDEX, is framed as a public (*Homo politicus*) acceptance for wind

(Nyborg 2000). The importance of frame is suggested in the wind energy acceptance literature; for example, Firestone et al. (2009) makes a distinction between “market acceptance, local community acceptance, and socio-political acceptance, the last of which includes acceptance of the public, key stakeholders, and policy makers” (p. 188). Presumably our INDEX measures sociopolitical acceptance.

INDEX, is constructed as the average response of three questions: “How do you feel about wind energy?” (0= negative, 6=positive); “In your opinion, is wind power a good solution for Maine’s energy problems? (0=not a good solution, 6=very good solution); and “Would you encourage wind power development in Maine?” (0=not likely, 6=very likely). The model which is estimated using ordinary least squares regression as INDEX can be considered continuous interval data, because an index of multiple Likert (ordinal) responses can be treated as interval data if it passes the Cronbach’s alpha test of inter-correlation (Allen and Seaman 2007). Here, the alpha score is 0.95, which is quite high, meeting the standard of excellent (Kline 1999).

The questions used to construct the index are from the information messaging experiment (Section III) in the survey; there were a total of six potential messages that respondents could see prior to responding to the questions included in INDEX. ANOVA testing indicates there are no differences in the responses to the “How do you feel about wind energy?” ( $F_{5,394} = 1.65; p = 0.15$ ) and “In your opinion, is wind power a good solution for Maine’s energy problems?” ( $F_{(5,395)} = 1.23; p = 0.30$ ) across the six treatments. However, there is a difference in the responses to the “Would you encourage wind power development in Maine?” ( $F_{(5,394)} = 1.90; p = 0.09$ ) across the six treatments. As such, we added several variables to the model (TREAT) to control for any potential that INDEX was affected by the information treatments.

B&C denotes respondents’ importance ratings of nine benefits and nine concerns (Table 2) potentially associated with offshore wind farms (rated on a five-point Likert scale, where 1=“not

at all important,” 3= “somewhat important,” and 5=“very important”). Several of the B&C variables parallel those listed in Firestone and Kempton (2007) and Firestone et. al (2009, 2012), although the method of data collection differs. For example, they provided respondents with 11 potential impacts of an offshore wind farm and asked them to indicate whether they thought the impact would be positive, negative, have no impact, or if they were not sure. They then asked respondents to rank which of the 11 impacts would be the three most important in their decision to support or oppose the wind farm development. Here, we provided a list of 18 benefits and concerns and asked respondents to rate the importance of each. In our model, we assume the importance evaluations of the benefits and costs are made prior to making the decision to accept wind power; thus, these are *predetermined* endogenous variables in the models.

CONT denotes a vector of variables included to control for general variation in the data due to sample (general, LAND, and COAST samples). Given the exact linear relationship across the sample variables, we need to drop one variable to avoid the “dummy variable trap.” As a result, we dropped the variable denoting the general sample; in turn, the coefficient on the remaining sample variables denotes the difference in the effect between that sample and the base of “general sample.”

EXP denotes a vector of variables measuring respondent experience with wind farms, which we include in the model because studies indicate that seeing land-based and offshore wind farms increases their acceptance (Ladenburg 2010; Ladenburg and Moller 2011). We used three questions to measure respondent experience/ knowledge with wind farms (Table 1); each question required a YES (coded 1) or NO (coded 0) response. MREC denotes a vector of variables (Table 1) measuring the respondent’s participation in marine-based recreation, which has been shown to be important in some site-specific studies (Ladenburg Ladenburg and Dubgaard 2009). To measure this participation, we asked respondents to indicate (from a list) whether they

participated in various outdoor activities during the last year. For this analysis, we included variables measuring if the respondent participated in marine-based power boating, sailing, fishing, or kayaking (coded 1 if participated; 0 otherwise). DEM denotes a vector of weighted demographic variables (Table 1); specifically, we examine the respondent's gender (1=male; 0=female), age and education levels, household income (\$), and the percent of their life residing in Maine (years living in Maine/age). The latter variable is a coarse measure of a respondent's place identity (Williams and Vaske 2003).  $\mu$  is an error term.

## RESULTS AND DISCUSSION

The results are presented in the following manner. To provide context, we first provide a descriptive overview of the relative importance of the benefits and costs potentially associated with offshore wind projects. We then examine the regression explaining general acceptance for offshore wind as a function of the benefits, costs, and other factors. When appropriate, we make comparisons with the Firestone and Kempton (2007) and Firestone et al. (2009, 2012) papers.

On average, the potential benefits of offshore wind are relatively more important to respondents than the potential costs (Table 2). The four benefits earning the highest importance ratings are a mix of economic, environmental, and fuel security issues, and the top three benefits are very similar to the three positive impacts found by the three Firestone papers: job creation, electricity rates, and air quality. Unlike the top four negative impacts found by Firestone and Kempton (ocean aesthetics, community harmony, fishing industry, and marine recreation), we find that the top four important concerns are generally economic in nature (note the concern about wind power's negative marine life impacts may partially reflect economic concerns related to Maine's fishing industry). The concerns usually highlighted in the literature as being very important in the siting of specific wind power projects (e.g., noise and viewscape disruptions) are

still important, but are rated relatively less important by our respondents. This result may be due to the nature of the offshore wind discourse in the state (focusing on offshore wind projects being more than 20 miles offshore), or due to the framing of our survey (focusing on wind power acceptance in general, as opposed to a specific wind project).

In general, the significant benefit and concern regression coefficients have the expected signs, i.e., increased importance placed on potential benefits (allows Maine to export electricity, decreases global warming, reduces local property taxes, and decreases fossil fuel imports), increased wind power acceptance while increased importance was placed on potential concerns (increases electricity prices, decreases coastal property values, disrupts working waterfronts and degrades scenic views), and decreased wind power acceptance (Table 3).

However, the significant coefficients are attached to some economic (allows Maine to export electricity) and environmental (decreases global warming) benefits, and some economic (decreases coastal property values) and aesthetic (degrades scenic views) concerns that are ranked relatively low in importance (see Table 2). Specifically, “allows Maine to export electricity” and “decreases global warming” are ranked as the 8th and 6th most important benefits, and “decreases coastal property values” and “degrades scenic views” are ranked as the 9th and 8th most important concerns. Note that these have some overlap with the positive (e.g., air quality and increased renewable energy) and negative (e.g., property values and aesthetics) regression results found in Firestone and Kempton.

Because the benefit and concern variables are in the same metric, we can test to see if there are differences across the significant benefit and concern coefficients. This testing provides additional information about the relative strength of these coefficients. We find that in the global warming, export and fossil fuel coefficients are all statistically equal (global warming=export:  $F_{(1,246)}=0.76$ ,  $p=0.38$ ; global warming=fossil fuel:  $F_{(1,246)}=0.04$ ,  $p=0.83$ ; export=fossil fuel:  $F_{(1,246)}=0.33$ ,  $p=0.57$ ),

whereas the property tax coefficient is different than the global warming and fossil fuel coefficients (property tax=global warming:  $F_{(1,246)}=3.70$ ,  $p=0.06$ ; property tax=fossil fuel:  $F_{(1,246)}=2.72$ ,  $p=0.10$ ) but equal to the export coefficient (property tax=export:  $F_{(1,246)}=1.63$ ,  $p=0.20$ ). We also find that all the significant concern coefficients are statistically equal (electricity price=working waterfront:  $F_{(1,246)}=0.01$ ,  $p=0.94$ ; electricity price=property values:  $F_{(1,246)}=0.02$ ,  $p=0.88$ ; electricity price=views:  $F_{(1,246)}=0.02$ ,  $p=0.88$ ; property values=working waterfront:  $F_{(1,246)}=0.00$ ,  $p=0.95$ ; property values=views:  $F_{(1,246)}=0.09$ ,  $p=0.79$ ; working waterfront=views:  $F_{(1,246)}=0.04$ ,  $p=0.83$ ).

Interestingly, the level of acceptance for offshore wind is not necessarily related to the relative importance ratings of the benefits and concerns. For example, three of the most important benefits—lowering electricity prices, decreasing air pollution, and increasing employment (Table 2)—are not significant in altering peoples' acceptance for offshore wind (Table 3), while a benefit rated rather low (e.g., Maine can export wind power) does impact people's acceptance of offshore wind power. Although the most important concern to respondents (increasing electricity prices) had a significant impact on offshore wind acceptance, some of the lowest rated concerns, (e.g., degradations in viewscapes and lowering of property values) also had significant negative impacts on offshore wind acceptance.

These results highlight that a person's acceptance for offshore wind power is not necessarily related to the perceived importance of particular wind power attributes, on average. For example, lowering electricity prices may be relatively more important, on average, than viewscapes degradation, but people who place different levels of importance on lower prices are equally accepting of offshore wind, whereas people who place different levels of importance on viewscapes have very different levels of acceptance for offshore wind. In other words, people with very different views of the importance of price may still agree on whether to accept offshore wind;

whereas people with very different views of the importance of viewsapes are likely to disagree on whether to accept offshore wind. Taking this result and using it in a marketing/education campaign means that changing the level of acceptance for offshore wind power is best done by focusing on benefits and concerns that are shown to be significantly linked to changing acceptance.

Individuals who are interested in altering people's acceptance for offshore wind development could use the preceding results for direction. For example, in Table 3, we see that the "fossil fuel imports" and "global warming" coefficients are relatively large, meaning that a change in these variables have, on average, relatively large impacts on changing people's acceptance for offshore wind power. However, from Table 2, we see that the average importance rating for both these variables is already relatively high. As a result, we hypothesize that it may be easier to provide information about offshore wind that decreases these ratings rather than increasing them. So a group opposed to offshore wind subsidies may find it effective to provide information about how offshore wind will not reduce fossil fuel imports or help fight climate change. Conversely, advocates of offshore wind support policies could effectively spend their resources to show how offshore wind will not lead to increased electricity prices nor will it lead to degraded views or recreation.

Acceptance of offshore wind power was not different across sample type or information treatments. Specifically, the coefficients from the coast and land-based wind samples are not different than the baseline "general" sample; and the coast and land-based wind coefficients are not different from each other ( $F_{(1, 246)}=0.00$ ;  $p=0.99$ ). With respect to the TREAT results, we find that the parameter estimates for the five information treatments are not different from the omitted treatment and that testing across the five treatment parameters indicates that they are not different from each other. Finally, we ran regressions with and without the treatment



variables and find the suite of variables adds nothing to the model fit ( $F_{(5, 243)}=1.067, p=0.38$ ).

When considering the demographic and experience factors affecting how people evaluate offshore wind power, we derive similar findings to the cited literature, i.e., being male and more educated decreases the acceptability of offshore wind power.

## CONCLUSIONS

Current state and federal policies that incentivize offshore wind provide similar incentives for other renewable energy sources that are already commercially operational, lower cost, and less risky to investors (e.g., land-based wind, landfill gas, municipal solid waste, and hydroelectric). Currently, offshore wind will require additional policy support in order to overcome market barriers and become commercially competitive. At the time of this data collection, most Maine citizens were supportive of the state's efforts to develop commercial-scale offshore wind power; for example, of those who favor a specific type of wind power, most (64%) favored offshore wind. Our results also indicate that there may be public acceptance of state policies that specifically target offshore wind energy and their unique needs, particularly, if these energy sources provide clear fuel security and environmental benefits. However, the results also indicate a strong potential that acceptance of wind power will erode if wind power leads to economic, commercial, or aesthetic losses. The fact that we find no significant difference in how people evaluate offshore wind across space (e.g., distance from coast and lives near current land-based wind farm) indicates that Maine citizens are relatively uniform in their acceptance of offshore wind no matter where they live, suggesting that acceptance is not a NIMBY phenomenon (see Haggett 2011).

Our study contributes to the few studies that examine the wide range of benefit and concern factors that could impact acceptance for offshore wind. Future studies should evaluate public acceptance for policies that encourage local development of these precommercial renewable

energy options and pay close attention to the diverse factors that could affect acceptance.

Comparison of citizen acceptance of policies designed to incentivize renewable energy production with other environmental policies designed to address global climate change impacts (e.g., the Northeast's Regional Greenhouse Gas Initiative) may also illuminate results in future work.

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## FIGURES

**Table 1** Characteristics of respondents; data weighted by gender, age, education, income, and residency

Respondent's experience with wind farms	Respondents	Census <sup>a</sup>
Percent of respondents stating yes to:		
Have you seen any of Maine's land-based wind farms?	38	
Have you ever been asked to vote on a wind-farm-related permit or vote on a change to your town's ordinances for the sake of allowing or restricting wind farms in your town?	4	
Did you know that there are plans to develop <i>offshore</i> wind farms in Maine?	76	
Marine recreation characteristics		
Percent power-boating on ocean	9	
Percent sailing on the ocean	4	
Percent marine fishing	12	
Percent sea-kayaking	5	
Socio-demographic characteristics		
Gender (percent male)	49	49
Average age (years)	49	48
Average education (years)	13.9	13.8
Percent of life living in Maine	77	
Average household income	\$59,600	\$59,300

<sup>a</sup>Data from the US Census Bureau

**Table 2** Respondent importance placed on potential benefits and concerns with offshore wind; data weighted by gender, age, education, income, and residency

	Average importance <sup>a</sup>
<i>Benefits</i>	
Decreases the average price of electricity	4.41
Decreases Maine's air pollution	4.33
Increases local employment	4.32
Decreases Maine's fossil fuel imports	4.26
Reduces local property taxes	4.13
Decreases global warming	4.02
May enhance fish habitat	3.96
Maine can export wind power	3.67
Increases coastal tourism	3.33
<i>Concerns</i>	
Increases the average price of electricity	4.16
Increases risks to marine life	4.03
Limits commercial fishing areas	3.63
Disrupts working waterfront	3.37
Degrades marine and coastal recreation	3.42
Increases navigational risks	3.28
May cause noise and vibrations heard from shore	3.06
Degrades scenic views	3.04
Decreases coastal property values	2.89

<sup>a</sup> Responses range from 1="not at all important," 3="somewhat important" to 5="very important"

**Table 3** Regressions explaining respondent support for offshore wind power,<sup>a</sup> data weighted by gender, age, education, income, and residency

	Public support index <sup>b</sup>	
	<i>B</i>	Std. error
Intercept	9.766 <sup>***</sup>	1.771
Potential benefits (ordered by most to least importance rating—see Table 2)		
Decreases the average price of electricity	0.253	0.156
Decreases Maine's air pollution	-0.053	0.225
Increases local employment	-0.016	0.206
Decreases Maine's fossil fuel imports	0.643 <sub>y</sub> <sup>***</sup>	0.150
Reduces local property taxes	0.293 <sub>x</sub> <sup>**</sup>	0.141
Decreases global warming	0.692 <sub>y</sub> <sup>***</sup>	0.167
May enhance fish habitat	-0.017	0.138
Maine can export wind power	0.519 <sub>x,y</sub> <sup>***</sup>	0.121
Increases coastal tourism	0.106	0.140
Potential costs (ordered by most to least importance rating—see Table 2)		
Increases the average price of electricity	-0.365 <sub>z</sub> <sup>***</sup>	0.140
Increases risks to marine life	-0.089	0.188
Limits commercial fishing areas	-0.048	0.157
Disrupts working waterfront	-0.383 <sub>z</sub> <sup>**</sup>	0.173
Degrades marine and coastal recreation	-0.243	0.158
Increases navigational risks	0.240	0.157
May cause noise and vibrations heard from shore	0.134	0.127
Degrades scenic views	-0.333 <sub>z</sub> <sup>**</sup>	0.155
Decreases coastal property values	-0.396 <sub>z</sub> <sup>***</sup>	0.120
Demographics and experience with wind		
Respondent is male	-0.531 <sup>*</sup>	0.281
Age	-0.003	0.009
Years of education	-0.192 <sup>***</sup>	0.072
Percent of life lived in Maine	-0.435	0.440
Income	1.66E-07	3.09E-06
Seen land-based wind farms	-0.115	0.265
Sample and treatment controls		
Lives near coast	0.485	0.431
Lives near land-based wind	0.496	0.620
Saw growth message	0.237	0.416
Saw security message	0.560	0.408
Saw change message	0.202	0.464
Saw gains message	0.023	0.454
Saw losses message	-0.372	0.429
<i>N</i>	278	
<i>R</i> <sup>2</sup>	0.64	

<sup>a</sup> Significance at \* 0.10 % level, \*\* 0.05 % level, and \*\*\* 0.01 % level; significant benefit and cost coefficients sharing a subscript are not significantly different from each other

<sup>b</sup> Index is a mean created from responses to three questions: How do you feel about wind energy? (0=negative, 6=positive); In your opinion, is wind power a good solution for Maine's energy problems? (0=not a good solution, 6=a very good solution); Would you encourage wind power development in Maine? (0=not likely, 6=very likely)

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